



REPUBLIC OF KENYA

## THE NATIONAL TREASURY & PLANNING

### INFRASTRUCTURE FINANCE AND PUBLIC PRIVATE PARTNERSHIPS PROJECT – ADDITIONAL FINANCING

### TRANSACTION ADVISORY SERVICES FOR THE PROPOSED MALINDI - GALANA AND RONGAI - KERINGET - CHEMOSIT POWER TRANSMISSION LINES PPP PROJECTS

#### REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

Ref: IFPPP/PIU/KETRACO/10/2019-20

Credit No: 61210 KE  
Project ID No: P121019

1. The Government of Kenya (GoK) has received financing from the World Bank towards the cost of the Infrastructure Finance and Public Private Partnerships Project – Additional Financing (IFPPP-AF), and intends to apply part of the proceeds for consulting services.
2. The consulting services (“the Services”) include: (a) Prepare feasibility studies, consistent with the Kenya PPP Act, including environmental and social safeguards studies, surveys and plans for the projects. (b) Recommend the best PPP model for the procurement of the projects based on an analysis of several alternative technical and PPP models; (c) Advise KETRACO on the optimum risk allocation and the resultant contract structure including preparation of all necessary documentation and requisite approvals; (d) Develop transaction documents for the procurement; (e) Provide transaction advisory support through to financial close of the project; to be implemented over a period of 24 months with an expected start date of November 2020.
3. The detailed Terms of Reference [TOR] for the assignment can be found at the following websites: [www.treasury.go.ke/tenders.html](http://www.treasury.go.ke/tenders.html); [www.pppunit.go.ke](http://www.pppunit.go.ke); [www.ketraco.co.ke/tenders](http://www.ketraco.co.ke/tenders); or can be obtained at the address given below.
4. The National Treasury & Planning (the Client), through its Project Implementation Unit (PIU), now invites **eligible consulting firms “Consultants”** to indicate their interest in providing the services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. However, the description shall be limited to **maximum of 30 pages** length. The Transaction Advisor will comprise of a firm or a consortium of firms providing the requisite technical (including environmental/ social), financial, legal expertise team managed by a lead advisor. The lead advisor should be either the Financial or Technical Advisor. The shortlisting requirements for the Firm’s experience are: (a) Acted as Transaction Advisor and successfully completed the full scope of work, including taking Energy sector PPPs to financial close in Sub-Saharan Africa, other emerging markets and mature PPP markets; (b) Experience in power transmission infrastructure design and associated feasibility investigations of comparable projects in Sub-Saharan Africa, other emerging markets and mature energy infrastructure markets; (c) Experience in conducting Environmental and Social Impact assessments of large-scale infrastructure projects in accordance with international best practice including in accordance with World Bank/ IFC guidelines, and guidelines in Kenya and elsewhere in Sub-Saharan Africa. **Under each of the three criteria, firms are expected to clearly state relevant projects or transactions for the experience required, country where the project was done and stage in the PPP project cycle where the firm reached. Key Experts will not be evaluated at the shortlisting stage.**
5. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank’s “Procurement Regulations for IPF Borrowers” July 2016 updated August 2018 (“Procurement Regulations”), setting forth the World Bank’s policy on conflict of interest.
6. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
7. A Consultant will be selected in accordance with the Quality Cost Based Selection method set out in the Procurement Regulations.
8. Further information can be obtained at the address below during office hours i.e. 0900 to 1700 hrs.
9. **Expressions of Interest** must be delivered in a written form to the address below either in person, by mail or by email to the address shown below or placed in the tender box at our offices on the 7<sup>th</sup> floor, Anniversary Towers, North Tower.

**Postal Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
P.O Box 21190 –00100  
Nairobi, Kenya.

Telephone No: +254-20-2210271/4

**Physical Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
7<sup>th</sup> Floor, Anniversary Towers, North Tower.  
Building No.19 Monrovia Street/University Way  
Nairobi, Kenya.

E-mail: [procurement.ifppp@piu.go.ke](mailto:procurement.ifppp@piu.go.ke);  
[info@pppunit.go.ke](mailto:info@pppunit.go.ke)

**Deadline for submission of Expressions of Interest is Thursday 2<sup>nd</sup> July 2020 at 1600 hours Kenyan local time.**

**DIRECTOR, PUBLIC PRIVATE PARTNERSHIPS UNIT  
FOR: PRINCIPAL SECRETARY/NATIONAL TREASURY**