



REPUBLIC OF KENYA

## THE NATIONAL TREASURY & PLANNING

### INFRASTRUCTURE FINANCE AND PUBLIC PRIVATE PARTNERSHIPS PROJECT - ADDITIONAL FINANCING

#### TRANSACTION ADVISORY SERVICES TO SUPPORT REQUEST FOR PROPOSALS (RFP) BIDDING STAGE THROUGH TO FINANCIAL CLOSE FOR THE PROPOSED KENYATTA NATIONAL HOSPITAL PRIVATE HOSPITAL PPP PROJECT

#### REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

Ref: IFPPP/PIU/KNH/03/2019-20

Credit No: 61210 KE  
Project ID No: P121019

1. The Government of Kenya (GoK) has received financing from the World Bank towards the cost of the Infrastructure Finance and Public Private Partnerships Project - Additional Financing (IFPPP-AF), and intends to apply part of the proceeds for consulting services.
2. The consulting services (“the Services”) include Transaction Advisory Services to Support Request for Proposals (RfP) Bidding Stage through to Financial Close for the Proposed Kenyatta National Hospital Private Hospital PPP Project, to be implemented over a period of 24 months with an expected start date of **June 2020**.
3. The detailed Terms of Reference (TOR) for the assignment can be found at the following websites: [www.treasury.go.ke/tenders.html](http://www.treasury.go.ke/tenders.html); [www.pppunit.go.ke](http://www.pppunit.go.ke); [www.knh.or.ke](http://www.knh.or.ke) or can be obtained at the address given below.
4. The National Treasury & Planning (the Client), through its Project Implementation Unit (PIU), now invites **eligible consulting firms (“Consultants”)** to indicate their interest in providing the services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. However, the description shall be limited to **maximum of 30 pages** length of A4 paper, 1.5 spacing, Font Size 12. The Transaction Advisor will comprise of a firm or a consortium of firms providing the requisite financial, legal, healthcare and environmental/social expertise (may be an individual) managed by a lead advisor. The lead advisor should be either the Financial or Technical Advisor. The shortlisting requirements for the Firm’s/consortia experience are; (a) Acted as Transaction Adviser to government, or part of TA consortium, and successfully completed (reached financial close whilst TA) healthcare infrastructure PPPs in Sub-Saharan Africa, other emerging markets and mature PPP markets (only experience in the last 15 years will get credit, with preference given for more recent experience); (b) Experience advising on the development of large scale healthcare facilities in Sub-Saharan Africa, other emerging markets and mature healthcare infrastructure markets (only experience in the last 15 years will get credit, with preference given for more recent experience); (c) Experience of conducting Environmental and Social Impact assessments in accordance with international best practice including in accordance with World Bank/ IFC guidelines in the health sector in Kenya and elsewhere in Sub-Saharan Africa (only experience in the last 10 years will get credit, with preference given for more recent experience). Key Experts will not be evaluated at the shortlisting stage.

5. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" July 2016 updated August 2018 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.
6. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
7. A Consultant will be selected in accordance with the Quality Cost Based Selection method set out in the Procurement Regulations.
8. Further information can be obtained at the address below during office hours i.e. 0900 to 1700 hrs.
9. **Expressions of Interest** must be delivered in a written form to the address below either in person, by mail or by email to the address shown below or placed in the tender box at our offices on the 7<sup>th</sup> floor, Anniversary Towers, North Tower.

**Postal Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
P.O Box 21190 –00100  
Nairobi, Kenya.

Telephone No: +254-20-2210271/4

**Physical Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
7<sup>th</sup> Floor, Anniversary Towers, North Tower.  
Building No.19 Monrovia Street/University Way  
Nairobi, Kenya.

E-mail: [procurement.ifppp@piu.go.ke](mailto:procurement.ifppp@piu.go.ke); [info@pppunit.go.ke](mailto:info@pppunit.go.ke)

10. **Deadline for submission of Expressions of Interest is Friday 6<sup>th</sup> March 2020 at 1630hrs Kenyan local time.**

**Consultants who submitted their Expression of Interest by Friday 31<sup>st</sup> January 2020 in response to the UNDB publication of 29<sup>th</sup> December 2019 need not re-submit unless a modification is being made on their submission.**

**DIRECTOR, PUBLIC PRIVATE PARTNERSHIPS UNIT**  
**FOR: PRINCIPAL SECRETARY**