

REPUBLIC OF KENYA THE NATIONAL TREASURY AND PLANNING

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Telephone: +254 2252299 Website: www.treasury.go.ke When Replying Please Quote Ref: TNT/IOT/011/2021-2022 (15) THE NATIONAL TREASURY P.O. BOX 30007 – 00100 NAIROBI

11th February, 2022

To: All Bidders

REF:

TENDER FOR DESIGN, DEVELOPMENT, SUPPLY, CONFIGURATION, INSTALLATION, IMPLEMENTATION, COMMISSIONING AND MAINTENANCE OF AN ONLINE PENSION MANAGEMENT INFORMATION SYSTEM FOR THE NATIONAL TREASURY

TENDER NO. TNT/IOT/011/2021-2022:

ADDENDUM II

The National Treasury has issued the following addendum to Tender for Design, Development, Supply, Configuration, Installation, Implementation, Commissioning and Maintenance of an Online Pension Management Information System for the National Treasury.

S/No	Requested Clarifications	Clarification
1.	The number of users for the system? (Kindly clarify on both full users of the system and light users), this will guide on proposing a cost-effective licensing model.	The Pensions system shall be an integrated and robust platform that accommodates multiple users drawn from the business side, pensioners and their dependants. The number of users are unlimited. See page 42.
2.	Kindly clarify if the requirements specified from Page No. 110-117 for e-pension Self Service Portal is meant to replace the existing pensions website at https://www.treasury.go.ke/pensions/ or e-pension self-service portal will have a link similar to staff mail or tenders hyperlink which would take the user to a separate e-pension self-service portal.	The e-pensions Self Service Portal is the client facing interface of the solution and hence has no linkage with at https://www.treasury.go.ke/pensions/ In the sense it has been defined in this tender document.
3.	On Pre Bid Certificate which we were present, How do we obtain the certificate?	See item 1 in addendum 1 dated 4 th February, 2022. The 1 st Addendum should be dated 4 th February, 2022 and not 4 th January, 2022
4.	How many records, What type of data available are available?	The Pensioners' records held in the registry number approximately

S/No	Requested Clarifications	Clarification
		 Of these records 305,000 records are registered in the payroll module of the current system in use. The payroll module captures part of the pensioner's information but lacks the appendices which are maintained in hardcopy in the respective files. The rest of the files are mostly in semi-archival/active stage The system should be agile and not limited to a particular number of records. Kindly refer to page 45 Item 18 on data migration
5.	We have observed that point no 4 of 'Mandatory Technical/Technology General Features' on page 43 of the RFP states the strict usage of an open-source enterprise OS software. We request you to amend this requirement and allow all Pension applications irrespective of the OS they operate on. We have following arguments to substantiate our proposition:	Kindly take note, the Client has taken a deliberate approach in adopting the open-source enterprise OS software as per and in-line with the Ministry of ICT policy Guideline to all ministries and departments and their agencies.
	Primary Requirement: The primary requirement of the RFP is procuring a world class pension solution that must have been used by governments across the world. Such a tool could be running on a proprietary OS like Windows or an Open source like Red Hat. As long as the packaged cost of such a solution along with its supporting software (OS, DB, etc.) is fitting TNT's budget, it shouldn't matter what supporting software the solution is using. Limiting the primary requirement by a particular OS type may cost TNT non-participation of several global credible contenders who still stick to proprietary OS for better value proposition to their clients.	
	Open-Source vs Proprietary OS Cost: The primary consideration to go for an open-source OS is cost. While most open-source OS are free, however their enterprise license is definitely not free. They could be relatively cheaper but counting the support, retraining, readjustment etc. to deal with the complexities of open source makes it an equally expensive affair. The cost of proprietary OS like windows is still less than the total TCO of an open source. That is	

S/No	Requested Clarifications	Clarification
3/140	the reason that still more than 75% of enterprises use a proprietary OS like windows.	Ciamication
	Limitations of Open Source: There are several third-party software and plug ins that just doesn't work in Open source. Not everything has a free open-source alternative, for a few things you just need a proprietary OS like Windows. Switching to an open-source OS sometime breaks the compatibility with files from several third-party supporting software.	
	Existing Window's OS at TNT: The RFP states that TNT is using windows OS for their existing pension system. Suppliers that need windows OS can reuse these licenses, hence saving the expense on a new enterprise open-source OS license. Beside this windows license come coupled with several complimentary documentation and visualization tools which are missing in open-source OS. Further, window's support is much robust, extensive and cheaper than most other open-source enterprise OS in the market.	
	Kenya ICT guidelines: The new ICT guidelines promotes the usage of open-source software; however, it nowhere mandates the strict usage of Open Source only. The Kenyan government itself uses a combination of proprietary and open source depending on the option that gives them a better value proposition. The policy to promote open-source software inclusion is being done to make optimal usage of public resources and save the cost on procurement of software solutions by the government. We too believe in saving the cost and offering the best value; hence the government shall choose the solution which offers the highest value, irrespective of its open source or proprietary nature. Let the best solution win that fares well on the technical-commercial evaluation criteria of the RFP.	
	Considering the above points, we suggest to remove the clause or at best keep it in	

S/No	Requested Clarifications	Clarification
	general technical requirements but not mandatory. This will broaden the government's scope to invite all credible partners from the world and choose the best amongst them	

All the other terms and conditions remain the same.

HEAD, SUPPLY CHAIN MANAGEMENT SERVICES

FOR: PRINCIPAL SECRETARY / NATIONAL TREASURY