



REPUBLIC OF KENYA

## THE NATIONAL TREASURY & PLANNING

### INFRASTRUCTURE FINANCE AND PUBLIC PRIVATE PARTNERSHIPS PROJECT – ADDITIONAL FINANCING

#### TRANSACTION ADVISORY SERVICES FOR PROVISION OF PPP VIABILITY STUDIES FOR THE WATER, SANITATION AND IRRIGATION SECTOR

#### REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

Ref: IFPPP/ PIU/MWSI/10/2021-22

Credit No: 61210 KE  
Project ID No: P121019

1. The Government of Kenya (GoK) has received financing from the World Bank towards the cost of the Infrastructure Finance and Public Private Partnerships Project - Additional Financing (IFPPP-AF), and intends to apply part of the proceeds for consulting services.
2. The consulting services (“the Services”) will be conducted in two Phases to include; under **Phase I** (a) Support the Water, Sanitation and Irrigation Sector, as coordinated by the Ministry of Water, Sanitation and Irrigation (MoWSI), to identify and select a long list of projects that lend themselves to implementation as PPPs; (b) Support the Sector with the selection of a shortlist of not only bankable but immediately implementable projects; (c) Under **Phase II** support the contracting authorities in the procurement of the projects that are determined to be the most viable within the shortlist to be implemented over a period of 18 months with an expected start date of July 2022.
3. The detailed Terms of Reference (TOR) for the assignment can be found at the following websites: [www.treasury.go.ke/tenders.html](http://www.treasury.go.ke/tenders.html); [www.pppunit.go.ke](http://www.pppunit.go.ke); or can be obtained at the address given below.
4. The National Treasury & Planning (the Client), now invites **eligible consulting firms** **“Consultants”** to indicate their interest in providing the services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. However, the description shall be limited to **maximum of 30 pages** length. The Transaction Advisor will comprise of a firm or a consortium of firms providing the requisite financial, legal, technical (water, sanitation, irrigation), environmental and social expertise managed by a lead advisor. The lead advisor should be either the Financial or Technical Advisor. The shortlisting will be evaluated against the following criteria; a) Financial advisory, analysis and modeling experience on PPP and project finance with emphasis on water, sanitation and irrigation projects over the last 10 years; b) PPP procurement and project structuring experience with evidence of having acted as Transaction Advisor, or part of Transaction Advisory consortium on at least 2 projects in water, sanitation and irrigation in Sub-Saharan Africa or in any other emerging markets in the last 15 years (only experience in the last 15 years will get credit, with preference given for more recent experience) c) Engineering and design experience in the last 15 years in the field of waste water

treatment; water treatment; desalination; pipeline and network; irrigation and drainage; and dam and reservoir (only experience in the last 15 years will get credit, with preference given for more recent experience)d) The consultant must have prepared technical feasibility studies for at least 3 (three) water and sanitation projects. e) Experience in conducting Environmental and Social Impact Assessment (ESIA) for at least 2 infrastructure projects, in the last 10 years, in accordance with international best practice including World Bank/ IFC guidelines in the water, sanitation, irrigation sector in Kenya and elsewhere in sub-Saharan Africa (only experience in the last 10 years will get credit, with preference given for more recent experience). **Under each of the criteria, firms are expected to clearly state relevant projects or transactions for the experience required, start date and end date (if the assignment ended) and country where the project was done.** Key Experts will not be evaluated at the shortlisting stage.

5. A consultant will be selected in accordance with the World Bank's Procurement Regulations for IPF Borrowers, July 2016 updated August 2018 and November 2020 which can be found at the website: [www.worldbank.org/procurement](http://www.worldbank.org/procurement).
6. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" July 2016 updated August 2018 and November 2020 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.
7. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
8. A Consultant will be selected in accordance with the Quality Cost Based Selection method set out in the Procurement Regulations.
9. Further information can be obtained at the address below during office hours i.e. 0900 to 1700 hrs.
10. **Expressions of Interest** must be delivered in a written form to the address below either in person, by mail or by email to the address shown below:

**Postal Address:**

Infrastructure Finance and Public Private Partnerships Project,  
*Attention:* Procurement Specialist  
P.O. Box 21190 –00100  
Nairobi, Kenya.

**Physical Address:**

Public Private Partnerships Directorate  
*Attention:* Procurement Specialist  
6<sup>th</sup> Floor, Re-insurance Plaza,  
Building No. 4 Aga Khan Walk/Taifa Road  
Nairobi, Kenya.

Telephone No: +254-110126699

E-mail: [procurement.ifppp@piu.go.ke](mailto:procurement.ifppp@piu.go.ke); [info@pppunit.go.ke](mailto:info@pppunit.go.ke)

11. **Deadline for submission of Expressions of Interest is Wednesday 13<sup>th</sup> April 2022 at 1600 hours Kenyan local time.**

**DIRECTOR GENERAL, PUBLIC PRIVATE PARTNERSHIPS DIRECTORATE**  
**FOR: PRINCIPAL SECRETARY/NATIONAL TREASURY**