



REPUBLIC OF KENYA

THE NATIONAL TREASURY & ECONOMIC PLANNING

SUPPORTING ACCESS TO FINANCE AND ENTERPRISE RECOVERY (SAFER) PROJECT

‘TRANSACTION ADVISOR –TA’ FOR THE ESTABLISHMENT OF THE KENYA CREDIT GUARANTEE COMPANY (KCGC)

REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

Ref: SAFER/NT/CGS/C/14/2023-24

Credit No. 7018-KE
Project ID No: P175017

1. The Government of Kenya (GoK) in conjunction with the World Bank is implementing a five-year Supporting Access to Finance & Enterprise Recovery (SAFER) Project whose overall development objective is to increase access to financial services, enhance the capabilities, and support the COVID-19 recovery of Micro, Small and Medium Enterprises (MSMEs) in Kenya. This objective will be achieved through (i) Innovation and Liquidity Support to MSMEs; (ii) De-risking Lending to MSMEs; and (iii) Technical Assistance and Project Management. The SAFER Project intends to apply part of the proceeds for consulting services.
2. The consulting services (“the Services”) for a Transaction Advisor (TA) for the establishment of the Kenya Credit Guarantee Company (KCGC) include: a) Undertaking and preparation of a feasibility assessment of establishment of the KCGC as an independent legal entity with Government as a minority shareholder; b) Developing a five-year strategy for the Kenya Credit Guarantee Company; c) Preparing a business model and financial plan for operationalizing KCGC; d) Advising on the policy, regulatory and operational requirements necessary for a successful enactment and implementation of a legal and regulatory framework for the KCGC; (e) Support drafting of legal and regulatory amendments to relevant legal and regulatory provisions to facilitate establishment, and operationalization of the KCGC; (f) Support the preparation of the Memorandum and Articles of Association for incorporation of KCGC; (g) Design and document KCGC operational processes and manuals; (h) Outline the main IT support systems needed; (i) Review transition options from Credit Guarantee Scheme (CGS) to KCGC including capitalization and financing options for KCGC, and where appropriate, raising the necessary initial capital to capitalize KCGC; (j) Prepare an Offering Memorandum for raising KCGC capital in line with the Capital Market Authority legal and regulatory requirements and best practices in the market. The assignment is expected to take six (6) months.
3. The detailed Terms of Reference (TOR) for the assignment can be found at the following website www.treasury.go.ke/tenders.html or can be obtained at the address given below.
4. The National Treasury & Economic Planning (the Client), through its Project Implementation Unit, now invites **eligible consulting firms (“Consultants”)** to indicate their interest in providing the services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. However, the description shall be limited to **maximum of 30 pages** length. The shortlisting requirements for the firms [or consortium of consulting firms] experience are: a) Specialized in credit guarantees, banking or financial companies start-ups, strategic planning and financial and legal services; (b) Should have (or include) a local presence with good contacts and knowledge of Kenya’s financial system; (c) Expertise in Kenya financial and contract law; (d) Should have the necessary

regulatory approvals for providing transaction advisory services, as the case may be; (e) Should have minimum 10 years' experience in setting up or developing credit guarantees, in serving as consultants to the banking sector and/or in capital markets; (f) Knowledge of the Kenyan SACCO sector would be a plus; (g) International experience in financial sector advisory and/or credit guarantees would have an added advantage. **Key Experts will not be evaluated at the shortlisting stage.**

5. A consultant will be selected in accordance with the World Bank's Procurement Regulations for IPF Borrowers, July 2016 updated August 2018 and November 2020 which can be found at the following website: www.worldbank.org/procurement.
6. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" July 2016 updated August 2018 and November 2020 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.
7. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
8. A Consultant will be selected in accordance with the Consultant Qualification Selection method set out in the Procurement Regulations.
9. Further information can be obtained at the address below during office hours i.e. 0900 to 1700 hrs.
10. **Expressions of Interest** must be delivered in a written form to the address below either in person, by mail or by email:

Postal Address:

Project Implementation Unit

Attention: Procurement Specialist

P.O. Box 21190 -00100

Nairobi, Kenya.

Telephone No: +254-20-2210271/4

Physical Address:

Project Implementation Unit

Attention: Procurement Specialist

7th Floor, Anniversary Towers, North Tower.

Building No.19 Monrovia Street/University Way

Nairobi, Kenya.

E-mail: procurement.safer@piu.go.ke

11. **Deadline for submission of Expressions of Interest is Monday 18th March 2024 at 1600 hours Kenyan local time.**

**PROJECT COORDINATOR (SAFER)
FOR: PRINCIPAL SECRETARY/NATIONAL TREASURY**