





REPUBLIC OF KENYA

# THE NATIONAL TREASURY AND ECONOMIC PLANNING P. O. BOX 30007-00100 NAIROBI

### **REQUEST FOR PROPOSALS (RFP)**

### **FOR**

# CONSULTING FIRM TO CARRY OUT MIDTERM EVALATION SURVEY FOR THE RURAL KENYA FINANCIAL INCLUSION FACILITY (RK-FINFA)

RFP NO. RKFINFA/NCB/01/2025-2026

Issued on: 04/11/2025

**CLOSING DATE: 20/11/2025 AT 11.00 AM EAT** 

### **Foreword**

This procurement document has been prepared by the International Fund for Agricultural Development ("the Fund" or "IFAD") for use by borrowers/recipients in competitions for selection of consultancy firms in projects that are financed in whole or in part by IFAD. It can be downloaded using the following link <a href="https://www.ifad.org/project-procurement">www.ifad.org/project-procurement</a>.

This request for proposals (RFP) document is to be used for complex consultancy services competitions using one of the following procurement methods prescribed in the IFAD Procurement Handbook like quality and cost based selection (QCBS), quality based selection (QBS), fixed budget selection (FBS) or least cost selection (LCS) and in accordance with the provisions of the IFAD Project Procurement Guidelines. IFAD has issued a simplified RFP document for simple low value consultancy services competitions like in individual consultants' selection method and the selection method based on consultant's qualifications (CQS).

The standard procurement document (SPD) includes one set of standard general conditions of contract (GCC) that can be used for both "lump sum" and "time-based" types of consultancy services' contracts. The client will in the special conditions of contract (SCC) choose the appropriate contract type and pertinent payment schedules relevant to the selected type of contract. The selection of the type of contract by the client will depend primarily on the nature of the consultancy assignment.

This SPD can be used following shortlisting pursuant to a "request for expressions of interest" (REOI) advertisement or by direct invitation using recent prior lists of consultants available to the client, subject to IFAD's no objection.

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## Part 1 Proposal and Selection Procedures

### **Section I.Letter of Invitation Requesting Proposals**

04/11/2025

Invitation no. RKFINFA/NCB/01/2025-2026

Grant no. \ loan no 2000004121 and No: 2000004122

RE: Consulting Firm to Carry out Midterm Evaluation Survey for the Rural Kenya Financial Inclusion Facility (RK-FINFA)

Dear Madam/Sir,

1. The Government of the Republic of Kenya has received financing from the International Fund for Agricultural Development (IFAD) and intends to apply a part of the financing for the execution of the consulting services assignment described in paragraph 3 below.

The use of any IFAD financing shall be subject to IFAD's no-objection, pursuant to the terms and conditions of the financing agreement, as well as IFAD's rules, policies and procedures. IFAD and its officials, agents and employees shall be held harmless from and against all suits, proceedings, claims, demands, losses and liability of any kind or nature brought by any party in connection with the National Treasury, Rural Kenya Financial Inclusion Facility (RK-FINFA) project.

- 2. The client now invites proposals ("proposals") from Service Providers to provide the following services ("services"): Consulting services to Carry out Midterm Evaluation Survey for the Rural Kenya Financial Inclusion Facility Project). More details on these services are provided in the terms of reference Section VI.
- 3. Unless specifically permitted in the RFP, Service Providers may not associate with other shortlisted c Service Providers. Subject to restrictions noted in the RFP, consultants may associate with other non-shortlisted consultants to enhance their capacity to successfully carry out the assignment.
- 4. The services, and the contract expected to be awarded, are divided into the following phases: Not Applicable.
- 5. A consultant will be selected using Quality- and Cost-based Selection (QCBS) method evaluation procedure in accordance with the IFAD Procurement Handbook dated September 2021, which is available at <a href="https://www.ifad.org/en/-/document/ifad-procurement-handbook">https://www.ifad.org/en/-/document/ifad-procurement-handbook</a>. The selection process, as described, may include a reference check, prior to contract award.
- 6. The RFP includes the following sections:

Part 1 – Proposal and Selection Procedures

Section I Letter of Invitation Requesting Proposals (LOI)

Section II Instructions to Consultants (ITC)

Section III Proposal Data Sheet (PDS)

Section IV Qualification and Evaluation Criteria

Section V A Technical Proposal Forms

Section V B Financial Proposal Forms

Section VI Terms of Reference

Part 2 – Conditions of Contract and Contract Forms

Section VII Contract Agreement and General Conditions of Contract (GCC)

Section VIII Special Conditions of Contract (SCC), Annexes to Contract and Contract Forms

Section IX Revised IFAD Policy on Preventing Fraud and Corruption in its Activities and Operations

- 8. A pre-proposal conference will not be held as described in the proposal data sheet ("PDS"), Section III of this RFP.
- 9. Proposals must be delivered to the address and in the manner specified in the PDS ITC 20.3, 20.5 and 20.7 no later than 20/11/2025 at 11.00 a.m. Nairobi, Kenya, local time.
- 10. Consultants should be aware that distance and customs formalities may require longer than expected delivery time. Late proposals will not be accepted under any circumstances and will be returned unopened to the consultant(s).
- 11. Electronic proposals shall not be accepted.
- 12. Upon receipt of this letter and before 10<sup>th</sup> November 2025, please inform us in writing, or by electronic mail, rkfinfa@treasury.go.ke
- (a)that you received the request for proposals; and
- (b) whether you will submit a proposal alone or in association.

Yours Sincerely,

HEAD, SUPPLY CHAIN MANAGEMENT SERVICES FOR: PRINCIPAL SECRETARY / NATIONAL TREASURY

### Section II. Instructions to Consultants

#### A. General

In part 1 (proposal and selection procedures) of this request for proposals (RFP), the following words and expressions shall have the meanings stated. These definitions shall not apply to any words or expressions in the sections that make up part 2 (conditions of contract and contract forms) of this RFP, in which such words and expressions shall have the meanings stated in GCC sub-clauses 1.1 and 2.1 unless otherwise specified.

#### 1. Definitions

- a) "Addendum" or "Addenda" means a modification to this RFP issued by the client.
- b) "Associate" or "Member" means any entity that is a member of the association that forms the consultant. A sub-consultant is not an associate.
- c) "Joint Venture", "JV", or "Consortium" means an association of entities that forms the consultant.
- d) "Borrower/Recipient" means the government, government agency or other entity that signs the financing agreement with the Fund.
- e) "Client" means the procuring entity identified in the Proposal Data Sheet (**PDS**).
- f) "Confirmation" means confirmation in writing.
- g) "Consultant" means any legal entity that may provide or provides the services to the client under the contract.
- h) "Contract" means the contract entered into between the client and the consultant, including all attachments, annexes, and all documents incorporated by reference therein, a form of which is included in part 2 of this RFP.
- i) "Days" refers to calendar days.
- j) "FBS" means fixed budget selection method as defined in the IFAD Procurement Handbook.
- k) "Financial Proposal" has the meaning given to the term in ITC subclause 15.5.
- I) "The Fund" or "IFAD" means the International Fund for Agricultural Development.
- m) "GCC" means the General Conditions of Contract.
- n) "Government" means the government identified in the Proposal Data Sheet (**PDS**).
- o) "Handbook" means the latest IFAD Procurement Handbook as may be revised from time to time posted on the IFAD website at www.ifad.org/project-procurement.
- p) "IFAD funding" means the funding that IFAD has made available to the government and/or the funding being administered by IFAD pursuant to the terms of the financing agreement.
- q) "Instructions to Consultants" or "ITC" means Section II of this RFP, including any amendments, which provides consultants with all information needed to prepare their proposals.
- r) "Key Professional Personnel" means the key professional personnel identified pursuant to ITC sub-clause 15.3(d).
- s) "LCS" means least cost selection method as defined in the IFAD Procurement Handbook.

- t) "PDS" means the Proposal Data Sheet, in Section III of this RFP, used to reflect specific requirements and/or assignment conditions.
- u) "Personnel" means key professional personnel and additional staff provided by the consultant, or by any sub-consultants, or associates that are assigned to perform the services or any part thereof.
- v) "Pre-proposal Conference" means the pre-proposal conference specified in **PDS** ITC 2.4, if any.
- w) "Project" means the project named in the **PDS** that is being funded and/or administered by the Fund, and being implemented by the client identified in the **PDS**.
- x) "Proposal" means the technical proposal and the financial proposal for the provision of the services submitted by a consultant in response to this RFP.
- y) "QBS" means quality-based selection method as defined in the IFAD Procurement Handbook.
- z) "QCBS" means quality and cost-based selection method as defined in the IFAD Procurement Handbook.
- aa) "RFP" means this request for proposals, including any amendments that may be made, prepared by the client for the selection of the consultant.
- bb) "SCC" means the special conditions of contract.
- cc) "SEA" means sexual exploitation and abuse and refers to the IFAD Policy on Sexual Exploitation and Abuse that can be found on the IFAD website.
- dd) "SECAP" means IFAD's Social Environmental and Climate Assessment Procedures (SECAP).
- ee) "Services" means the tasks to be performed by the consultant pursuant to the contract.
- ff) "SH" means sexual harassment.
- gg) "Sub-consultant" means any person or legal entity with whom the consultant subcontracts any part of the services.
- hh) "TEC" means the technical evaluation committee, selected for the purpose of evaluating the proposals received, that submits a report with recommendation for award of the contract for which this RFP is being issued.
- ii) "Technical Proposal" has the meaning given the term in ITC subclause 15.3.
- jj) "Terms of Reference" or "TOR" means the document included in this RFP as Section VI, which explains the objectives; scope of work; activities; tasks to be performed, respective responsibilities of the client and the consultant; and expected results and deliverables of the assignment.

#### 2. Scope of RFP

- 2.1 The client will select a consultant in accordance with the selection method specified in the **PDS**.
- 2.2 Throughout this RFP, except where the context requires otherwise, words indicating the singular also include the plural, words indicating the plural also include the singular, and the feminine means the masculine and vice versa.
- 2.3 Consultants are invited to submit a technical proposal and a financial proposal for services required for this assignment as named in the **PDS**. The proposal will be the basis for contract negotiations and ultimately for a signed contract with the selected consultant.
- 2.4 Consultants should familiarize themselves with local conditions and take them into account in preparing their proposals. To obtain first-hand information on the assignment and local conditions, consultants are encouraged to attend a pre-proposal conference if one is specified in the **PDS**.
- 2.5 The client will timely provide, at no cost to the consultant, the inputs and facilities specified in the **PDS**, assist the firm in obtaining licenses and permits needed to carry out the services, and make available relevant project data and reports. No other inputs will be provided. Therefore, a consultant shall plan to cover all incurred expenses that may be foreseen to initiate and sustain the services in a timely manner, including but not limited to office space, communication, insurance, office equipment, travel, etc. not otherwise specified in the **PDS**.
- 2.6 The client is not bound to accept any proposal, and reserves the right to cancel the procurement at any time prior to contract award, without thereby incurring any liability to any consultant.

# 3. Source of funds

3.1 The borrower or recipient and the sources of funds are specified in the **PDS**.

# 4. Prohibited practices

- 4.1 The Fund requires that all beneficiaries of IFAD funding, including the client and any consultants, implementing partners, service providers, suppliers, sub-suppliers, contractors, sub-contractors, consultants, sub-consultants, and any of their agents (whether declared or not) and personnel observe the highest standards of ethics during the procurement and execution of such contracts, and comply with IFAD's Policy on Preventing Fraud and Corruption in its Activities and Operations, revised on 12 December 2018 and attached as Section IX of this document (EB 2018/125/R.6, hereinafter "IFAD's Anticorruption Policy").
- 4.2 For the purposes of these provisions, and consistent with IFAD's Anticorruption Policy, the terms set forth below are defined as follows, and referred to collectively as "Prohibited Practices":
- a) "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value in order to improperly influence Page 9 of 138

the actions of another party;

- b) "fraudulent practice" is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party in order to obtain a financial or other benefit or to avoid an obligation;
- c) "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including improperly influencing the actions of another party;
- d) "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of any party, to improperly influence the actions of that or another party;
- e) "obstructive practice" is (i) deliberately destroying, falsifying, altering or concealing evidence that may be material to an investigation by the Fund or making false statements to investigators in order to materially impede an investigation by the Fund; (ii) threatening, harassing or intimidating any party in order to prevent that party from disclosing its knowledge of matters relevant to an investigation by the Fund or from pursuing such an investigation; and/or (iii) the commission of any act intended to materially impede the exercise of the Fund's contractual rights of audit, inspection and access to information.
- 4.3 The Fund will deny financing of a proposed contract award if it determines that the firm or individual recommended for award, or any of its personnel or agents, or its sub-consultants, sub-contractors, service providers, suppliers, sub-suppliers and/or any of their personnel or agents, has, directly or indirectly, engaged in any of the prohibited practices in connection with an IFAD-financed and/or IFAD-managed activity or operation, including in competing for the contract.
- 4.4 In accordance with IFAD's Anticorruption Policy, the Fund has the right to sanction firms and individuals, including by declaring them ineligible, either indefinitely or for a stated period of time, to participate in any IFAD-financed and/or IFAD-managed activity or operation. This may include ineligibility to: (i) be awarded or otherwise benefit from any IFAD-financed contract, financially or in any other manner; (ii) be a nominated sub-contractor, consultant, manufacturer, supplier, sub-supplier, agent or service provider of an otherwise eligible firm being awarded an IFAD-financed contract; and (iii) receive the proceeds of any loan or grant provided by the Fund. <sup>1</sup> The Fund also has the right to unilaterally recognize debarments by any of the International Financial Institutions that are members to the Agreement for Mutual Enforcement of Debarment Decisions if such debarments meet the requirements for mutual recognition under the Agreement for Mutual Enforcement of Debarment Decisions.

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<sup>&</sup>lt;sup>1</sup> For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

- 45 In addition, the Fund has the right to, at any time, declare a misprocurement and/or the ineligibility of any expenditures associated with a procurement process or contract if it determines that prohibited practices occurred in connection with this procurement process or contract and that the borrower/recipient has not taken timely and appropriate action, satisfactory to the Fund, to address such practices when they occur.
- 46 Bidders, consultants, contractors, and their sub-contractors, subconsultants, service providers, suppliers, agents and personnel, are required to fully cooperate with any investigation conducted by the Fund into possible prohibited practices, including by making personnel available for interviews and by providing full access to any and all accounts, premises, documents and records (including electronic records) relating to the relevant IFAD-financed and/or IFAD-managed operation or activity and to have such accounts, premises, records and documents audited and/or inspected<sup>2</sup> by auditors and/or investigators appointed by the Fund.
- 4.7 The consultant is obliged to disclose relevant prior sanctions and criminal convictions and any commissions or fees paid or are to be paid to any agents or other party in connection with this procurement process or the execution of the contract.
- The consultant shall keep all records and documents, including electronic records, relating to this procurement process available for a minimum of three (3) years after notification of completion of the competition process or, in case the consultant who is awarded the contract, execution of the contract.
- 5. SECAP Performance **Standards**
- 5.1 The resulting contract will be implemented in a manner consistent with SECAP, available on https://www.ifad.org/secap.
- 6. Sexual Harassment, Sexual **Exploitation and Abuse**

6.1 The Fund requires that all beneficiaries of IFAD Funding, including the client and any consultants, implementing partners, service providers, suppliers, sub-suppliers, contractors, sub-contractors, sub-consultants, and any of their agents (whether declared or not) and personnel comply with IFAD's Policy to Preventing and Responding to Sexual Harassment, Sexual Exploitation and Abuse. For the purpose of this provision, and consistent with IFAD's Policy to Preventing and Responding to Sexual Harassment, Sexual Exploitation and Abuse as it may be amended from time to time, the terms set forth below are defined as follows:

<sup>&</sup>lt;sup>2</sup> Inspections include all fact-finding activities deemed relevant by the Fund to address allegations or other indications of possible Prohibited Practices. Such fact-finding activities may include, but are not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data or information (whether in hard copy or electronic format) deemed relevant for the investigation or audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verifications of information. It is the responsibility of the firm or individual under inspection to ensure effective compliance with their duty to cooperate vis-à-vis any potential local laws or regulations or other potentially conflicting obligations.

- a) Sexual harassment means "any unwelcome sexual advance, request for sexual favour or other verbal, non-verbal or physical conduct of a sexual nature that unreasonably interferes with work, alters or is made a condition of employment, or creates an intimidating, hostile or offensive work environment.
- b) Sexual exploitation and abuse means any actual or attempted abuse of a position of vulnerability, differential power, or trust, for sexual purposes, including, but not limited to, profiting monetarily, socially or politically from the sexual exploitation of others (sexual exploitation); the actual or threatened physical intrusion of a sexual nature, whether by force or under unequal or coercive conditions (sexual abuse).
- 6.2 Clients and consultants shall take all appropriate measures to prevent and prohibit SH and SEA on the part of their personnel and subcontractors or anyone else directly or indirectly employed by them or any of subcontractors in the performance of the contract. Clients and consultants shall immediately report to the client or IFAD any incidents of SH and SEA arising out of or in connection with the performance of the contract or prior to its execution, including convictions, disciplinary measures, sanctions or investigations. The client may take appropriate measures, including the termination of the contract, on the basis of proven acts of SH, SEA arising out of or in connection with the performance of the contract.
- 6.3 The consultant is required to disclose any relevant prior sanctions, convictions, disciplinary measures or criminal records.
- 7. Money laundering and Terrorist Financing
- 7.1 The Fund requires that all beneficiaries of IFAD funding or funds administered by IFAD, including the client, any consultants, implementing partners, service providers and suppliers, observe the highest standards of integrity during the procurement and execution of such contracts, and commit to combat money laundering and terrorism financing consistent with IFAD's Anti-Money Laundering and Countering the Financing of Terrorism Policy.

- 8. Qualification and 8.1 Eligibility of will Consultants, Joint conventure and Conflict of Interest 8.2
  - nd 8.1 The qualification and eligibility criteria set out in Section IV
     of will apply to the consultant, including all parties constituting the
     int consultant, for any part of the contract.
    - 8.2 Consultants must satisfy the legal, financial and litigation criteria requirements stated in paragraphs 1.1 to 1.3 of Section IV of this RFP. The proposals of consultants who do not satisfy these requirements will not be evaluated any further.
    - 8.3 In the case where a consultant is, or proposes to be, a joint venture or other association
    - a) all members of the joint venture or association must satisfy the legal, financial, litigation, eligibility and other requirements set out in this Section IV:
    - b) all members of the joint venture or association will be jointly and severally liable for the execution of the contract; and
    - c) the joint venture or association will nominate a representative who will have the authority to conduct all business for and on behalf of any and all the members of the joint venture or the association if awarded the contract, during contract performance.
    - 8.4 A consultant shall not have any actual, potential or reasonably perceived conflict of interest. A consultant shall declare in the proposal submission form any actual, potential or reasonably perceived interest, regardless of its nature, that affects, may affect, or might reasonably be perceived by others to affect, impartiality in any matter relevant to the selection process and the execution of the contract. A consultant with an actual, potential or reasonably perceived conflict of interest shall be disqualified, unless otherwise explicitly approved by the Fund. The client requires that the consultant holds the project's interests as paramount at all times,

strictly avoiding any actual, potential or reasonably perceived conflicts of interest, including actual, potential or reasonably perceived conflicts with other assignments or their own personal and/or corporate interests, and act without any consideration for any other ongoing or future work. Without limitation on the generality of the foregoing, a consultant, including all parties constituting the consultant and their respective personnel and affiliates, as well as any subcontractors for any part of the contract, and their respective personnel and affiliates may be considered to have an actual, potential or reasonably perceived conflict of interest and disqualified or terminated if they:

- a) have, may have or might reasonably appear to have at least one controlling partner in common with one or more other competing consultants in the process contemplated by this RFP or the execution of the contract; or
- b) have, may have or might reasonably appear to have the same legal representative as another consultant for purposes of this proposal or execution of the contract; or
- c) have, may have or might reasonably appear to have a relationship, directly or through common third parties, that puts them in a position to have access to undue or undisclosed information about or influence over the selection process and the execution of the contract, or influence the decisions of the client regarding the selection process for this procurement or during the execution of the contract; or
- d) participate, may participate or might reasonably appear to participate in more than one proposal in this process; participation by a consultant in more than one proposal shall result in the disqualification of all proposals in which the party is involved; however, this provision does not limit the inclusion of the same sub-consultant, including individual experts, in more than one proposal; or
- e) are themselves, may be or might reasonably appear to be, or have, may have or might reasonably appear to have a business or family relationship with, a member of the client's board of directors or its personnel, the Fund or its personnel, or any other individual was, has been or might reasonably be directly or indirectly involved in any part of (i) the preparation of this RFP document, (ii) the selection process for this procurement, or (iii) execution of the contract, unless the actual, potential or reasonably-perceived conflict stemming from this relationship has

been explicitly authorized by the Fund.

- 8.6 The following conflict of interest rules shall apply with respect to recruitment of government/client staff within the consultant's proposed team:
- (a) No member of the client's board of directors or current employees of the client (whether part time, or full time, paid or unpaid, in leave status, etc.) shall be proposed or work as, or on behalf of, any consultant.
- (b) Except as provided in sub-clause 8.6(d), no current employees of the government shall work as consultants or as personnel under their own ministries, departments or agencies.
- (c) Recruiting former client or government employees to perform services for their former ministries, departments or agencies is acceptable provided no conflict of interest exists.
- (d) If a consultant proposes any government employee as personnel in their technical proposal, such personnel must have written certification from the government confirming that: (i) they will be on leave without pay from the time of their official proposal submission and will remain on leave without pay until the end of their assignment with the consultant and they are allowed to work full-time outside of their previous official position; or (ii) they will resign or retire from government employment on or prior to the contract award date. Under no circumstances shall any individuals described in (i) and (ii) be responsible for approving the implementation of this contract. Such certification shall be provided to the client by the consultant as part of its technical proposal.
- (e) In the case where a consultant seeks to engage the services of any person falling under ITC sub-clauses 8.6(a) 8.6(d), who may have left the client within a period of less than twelve (12) months of the date of this RFP, it must obtain a written "no-objection" from the client for the inclusion of such a person, prior to the consultant's submission of its proposal.
- 8.5 A consultant that has been engaged by the client to provide goods, works or services for a project, its personnel and any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a consultant hired to provide consulting services for the preparation or implementation of a project, its personnel and any of its affiliates, shall be disqualified from subsequently providing goods, works or non-consulting services resulting from or directly related to such consulting services for such preparation or implementation.
- 8.6 A consultant is under an obligation to disclose any situation of actual, potential or perceived conflict of interest that impacts, may impact, or might reasonably appear to be perceived by others to impact, their capacity to serve the best interest of the client. Failure to properly disclose any of said situations may lead to

appropriate actions, including the disqualification of the consultant, the termination of the contract and any other as appropriate under the IFAD Policy on Preventing Fraud and Corruption in its Activities and Operations.

- 8.7 A consultant, all parties constituting the consultants, and any subcontractors for any part of the contract, and their respective personnel and affiliates, will not be any person or entity under a declaration of ineligibility by the Fund for having engaged in prohibited practices as contemplated by ITB clause 4 above. The Fund also has the right to unilaterally recognize debarments by any of the International Financial Institutions that are members to the Agreement for Mutual Enforcement of Debarment Decisions if such debarments meet the requirements for mutual recognition under the Agreement for Mutual Enforcement of Debarment Decisions.
- 8.8 A consultant, all parties constituting consultant, and any subcontractors for any part of the contract and their respective personnel and affiliates not otherwise made ineligible for a reason described in this ITB Clause 8 will nonetheless be excluded if:
- a) as a matter of law or official regulation, the Government prohibits commercial relations with the country of the consultant (including any associates, subcontractors and any respective affiliates) provided that the Fund is satisfied that such exclusion does not preclude effective competition for the supply of goods or the contracting of works or services required; or
- b) by an act of compliance with a decision of the United Nations Security Council taken under chapter VII of the Charter of the United Nations, the Government prohibits the issuance of a payment.
- 8.9 Consultants shall provide evidence of their continued eligibility in a manner satisfactory to the client, as the client shall reasonably request.
- 8.10 If a consultant could derive an unfair competitive advantage from having provided services related to the assignment in question, the client shall make available to all consultants, together with this RFP, all information that would in that respect give such consultant any unfair competitive advantage over competing consultants.
- 9. Origin of Goods and Services
- 9.1 Goods supplied and services provided under the contract may originate from any country, subject to the same restrictions specified for consultants (including their associates, if any), their personnel and sub-consultants set forth in ITC sub-clause 8.8.

#### B. Contents of RFP

#### 10. Sections of RFP

10.1 This RFP consists of parts 1 and 2, which include all the sections indicated below and should be read in conjunction with any addenda issued in accordance with ITC clause 12.

#### Part 1 - Proposal and Selection Procedures

- Section I. Letter of Invitation (LOI)
- Section II. Instructions to Consultants (ITC)
- Section III. Proposal Data Sheet (PDS)
- Section IV. Qualification and Evaluation Criteria
- Section V. A. Technical Proposal Forms
- Section V. B. Financial Proposal Forms
- Section VI. Terms of Reference

#### Part 2 -Conditions of Contract and Contract Forms

- Section VII. Contract Agreement and General Conditions of Contract (GCC)
- Section VIII. Special Conditions of Contract (SCC), Annexes to Contract and Contract Forms
- Section IX. Revised IFAD Policy on Preventing Fraud and Corruption in its Activities and Operations
- 10.2 The client is not responsible for the completeness of this RFP and its addenda if they were not obtained directly from the source stated by the client in this RFP.
- 10.3 The consultant is expected to examine all instructions, forms, terms, and terms of reference in this RFP. Failure to furnish all information or documentation required by this RFP may result in the rejection of the proposal.

#### 11. Clarification of **RFP**

- A prospective consultant requiring any clarification of this 11.1 RFP shall contact the client in writing, or by email or fax at the client's address indicated in the **PDS**. The client will respond to any request for clarification, provided that such a request is received no later than the date indicated in the **PDS** which is prior to the deadline for submission of proposals. The client shall send written copies of the responses, including a description of the inquiry but without identifying its source, to all shortlisted consultants or consultants who have obtained the RFP directly from the client, as the case may be, by the date specified in the **PDS**. Should the clarification result in changes to the essential elements of this RFP, the client shall amend this RFP following the procedure under ITC clause 12.
- The consultant's designated representative is invited to attend a pre-proposal conference, if provided for in ITC 1.4. The purpose of the conference will be to clarify issues and to answer questions on any matter that may be raised at that stage.
- Minutes of the pre-proposal conference, including the text of the questions and answers pertaining to the conference, without identifying the source, shall be transmitted in writing to all shortlisted consultants or consultants who have obtained the RFP directly from the client, as the case may be. Any modification to this RFP that may become necessary as a result of the preproposal conference shall be made by the client exclusively through the issue of an addendum following the procedure under ITC clause 12, and not through the minutes of the pre-proposal conference.

### 12. the RFP

- Amendment of 12.1 At any time prior to the deadline for submission of proposals, the client may amend this RFP by issuing addenda.
  - 12.2 All addenda issued shall be part of this RFP, posted on the client's website, and shall be communicated in writing to all shortlisted consultants or consultants who have obtained the RFP directly from the client, as the case may be.
  - To give prospective consultants reasonable time in which to take an addendum into account in preparing their proposals, the client may extend the deadline for the submission of proposals at its sole discretion.

#### C. **Preparation of Proposals**

#### 13. Cost **Proposal**

**of** 13.1 The consultant shall bear all costs associated with the preparation and submission of its proposal, and the client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the proposal process.

# 14. Language of Proposal

14.1 If proposals are to be submitted in both English and/or any other language, it shall be so stated **in the PDS** and the English version shall govern.

# 15. Preparation of Proposal

- 15.1 In preparing their proposal, consultants are expected to examine in detail the documents comprising the RFP. Failure to provide the information requested may result in rejection of a proposal.
- 15.2 While preparing the technical proposal, consultants must give particular attention to the following:
- (a) In the case where there has been no shortlisting of consultants, a consultant may enhance its expertise for the assignment by associating with another consultant. In the case where a consultant is, or proposes to be, a joint venture or other association then it shall be bound by the requirements of ITC 8.3
- (b) In the case where there has been shortlisting of consultants, if a shortlisted consultant considers that it may enhance its expertise for the assignment by associating with other consultants in a joint venture or sub-consultancy, it may associate with either (a) non-shortlisted consultant(s), or (b) shortlisted consultant(s) if so indicated in the **PDS**. A shortlisted consultant must first obtain the approval of the client if it wishes to enter into a joint venture with non-shortlisted or shortlisted consultant(s). In case of association with non-shortlisted consultant(s), the shortlisted consultant shall act as the authorized representative of the association. In case of a joint venture, all partners shall be jointly and severally liable and shall indicate who will act as the leader of the joint venture.
- (c) The estimated budget or the estimated number of personmonths for key professional personnel envisaged to execute the assignment are indicated **in the PDS**. However, the evaluation of the proposal shall be based on the price relevant to the number of person-months indicated by the consultant in its proposal.
- (d) For assignments based on fixed budget selection (FBS), the available budget is provided **in PDS** ITC 15.2(c), and the financial proposal shall not exceed this budget, while the number of professional staff-months shall be as estimated by the consultant.
- (e) Alternative key professional personnel shall not be proposed, and only one curriculum vitae ("CV") may be submitted for each position indicated in the TOR.

Technical and Financial Proposal Format and Content

15.3 Consultants are required to submit a technical proposal, which shall provide the information indicated in the following paragraphs (a) through (g) using the standard forms provided in Section V A. A page is considered to be printed on one side of an A4 paper.

- (a) Information on the consultant's financial capacity is required (form TECH-2A of Section V A) unless otherwise stated in the PDS. Information on current or past proceedings, litigation, arbitration, action claims, investigations or disputes is required (form TECH-2B of Section V A). A brief description of the consultants' organization and an outline of recent experience of the consultant and of each associate, if any, on assignments of a similar nature is required (Form TECH-3 and TECH-4 of Section V A). For each assignment, the outline should indicate the names of associates or key professional personnel who participated, duration of the assignment, contract amount, and consultant's involvement. Information shall be provided only for those assignments for which the consultant was legally contracted as a corporation or as one of the major firms within a joint venture. Assignments completed by individual professional staff working privately or through other consultants cannot be claimed as the experience of the consultant, or that of an associate, but can be claimed by the professional staff themselves in their CVs. Consultants must be prepared to substantiate the claimed experience, if so requested by the client. The contact information for references of the consultant are required (form TECH-4 of Section V A).
- (b) Comments and suggestions on the terms of reference including workable suggestions that could improve the quality/ effectiveness of the assignment; and on requirements for counterpart staff and facilities including administrative support, office space, local transportation, equipment, data, etc. to be provided by the client (form TECH-6 of Section V A).
- (c) A description of the approach, methodology and work plan for performing the assignment covering the following subjects: technical approach and methodology, work plan, and organization and staffing schedule. Guidance on the content of this section of the technical proposal is provided (form TECH-5 of Section V A). The work plan should be consistent with the work and deliverables schedule (form TECH-9 of Section V A) which will show in the form of a bar chart the timing proposed for each activity.
- (d) The list of the proposed key professional personnel by area of expertise, the position that would be assigned to each person, and their tasks (form TECH-8 of Section V A).
- (e) Estimates of the staff input (person-months of foreign and local professionals) needed to carry out the assignment (form TECH-8 of Section V A). The person-months input must be indicated separately for home office and field activities, and for foreign and local professional staff respectively.
- (f) CVs of the key professional personnel signed by the staff themselves and/or by the authorized representative (form TECH-10 of Section V A).

- (g) A detailed description of the proposed methodology and staffing for training, if training is identified in the **PDS** as a specific component of the assignment (form TECH-5 of Section V A).
- 15.4 The technical proposal shall not include any financial information other than the required information in form TECH-2A (financial capacity of the consultant). A technical proposal containing cost information related to assignment implementation will constitute grounds for declaring the proposal non-responsive.
- 15.5 The Financial Proposal shall be prepared using the standard forms provided in Section V B of the RFP. It shall list all costs associated with the assignment, including (a) remuneration for key experts and non-key experts, (b) reimbursable expenses associated with assignment implementation.

#### 16. Taxes

16.1 GCC 19 sets forth the tax provisions of the contract. Consultants must review this clause carefully in preparing their proposals.

# 17. Only one Proposal

17.1 Consultants shall submit only one proposal as a sole consultancy firm or as a joint venture member. If a consultant participates in more than one proposal, all such proposals shall be disqualified. However, this does not preclude the participation of the same sub-consultants, including individual experts, in more than one proposal.

# 18. Currencies of Proposal

18.1 Consultants must submit their financial proposals in the currency or currencies specified in the **PDS**. Consultants will be paid in the currency specified in the **PDS**.

# 19. Period of Proposal Validity

- 19.1 Proposals shall remain valid for the period specified in the **PDS** after the proposal submission deadline date prescribed by the client. A proposal valid for a shorter period shall be rejected by the client as non-responsive.
- During the period of proposal validity, consultants shall maintain the availability of key professional personnel identified in the proposal. The client will make its best effort to complete negotiations within this period. Should the need arise, however, the client may request consultants to extend the validity period of their proposals. This request shall be made within the original validity period of the proposal. Consultants who agree to such extension shall confirm that they maintain the availability of the key professional personnel nominated in the proposal, or in their confirmation of extension of validity of the proposal, consultants could submit new key professional personnel in replacement. In such case, a replacement key expert shall have equal or better qualifications and experience than those of the originally proposed key expert. The technical evaluation score, however, will be based on the evaluation of the CV of the original key expert. Consultants who do not agree have the right to refuse to extend the validity of their proposals.

### D. Submission and Opening of Proposals

# 20. Sealing and Marking of Proposals

- 20.1 The following applies to the "original" of the technical proposal, and of the financial proposal. The "original" shall contain no interlineations or overwriting, except as necessary to correct errors made by the consultants themselves. The person signing the proposal must initial such corrections, as well as initial each page of the relevant "original". The submission letters for the technical proposal and for the financial proposal should respectively be in the format shown in (form TECH-1) and (form FIN-1).
- 20.2 If required in the **PDS**, the authorized representative of the consultant signing the "original" of the technical and the financial proposals shall provide within the technical proposal an authorization in the form of a written power of attorney demonstrating that the person signing has been duly authorized to sign the "original" on behalf of the consultant, and its associates. The signed technical proposals and the signed financial proposals shall be clearly marked "original".
- 20.3 Copies of the technical proposal and the financial proposal shall be made, in the number stated in the **PDS**, and each shall be clearly marked "copy". If discrepancies are found between the original and any of the copies of the relevant documents, then the "original" shall govern. If consultants have the option of submitting proposals electronically, this shall be stated in the **PDS**.
- 20.4 The "original" and each "copy" of the technical proposal shall be placed in a sealed envelope/parcel clearly marked "technical proposal". Similarly, the "original" and each "copy" of the financial proposal shall be placed in a separate sealed envelope/parcel clearly marked "financial proposal".
- 20.5 Each envelope/parcel shall bear the name and address of the client as stated in the **PDS**, the name and address of the consultant (in case they may have to be returned unopened), and the name and reference number of the assignment as stated in **PDS** ITC 2.3.
- 20.6 In addition, the envelope/parcel containing the original and copies of the financial proposal shall be marked with a warning "do not open with the technical proposal". If the financial proposal is not submitted in a separate sealed envelope/parcel duly marked as indicated above, this will constitute grounds for rejecting the proposal.
- 20.7 The two envelopes/parcels containing the Technical Proposal and the Financial Proposal shall then be placed into one outer envelope or carton (as appropriate) and securely sealed to prevent premature opening. This outer envelope/carton shall bear the submission address, name and address of the Consultant,

name of the assignment and its reference number, and be clearly marked with the statement indicated in the **PDS** and bear the name and address of the client as stated in **PDS** ITC 20.5. The client shall not be responsible for misplacement, losing or premature opening if the outer envelope/carton is not sealed and/or marked as stipulated. This circumstance may be cause for proposal rejection.

# 21. Deadline for Submission of Proposals

- 21.1 Proposals must be received by the client before the submission deadline specified **in the PDS**.
- 21.2 A consultant may withdraw, substitute, or modify its proposal prior to the deadline for the submission of proposals by sending a written notice duly signed by the consultant's authorized representative to the client's address indicated in PDS 20.5. The enclosures of the corresponding substitution or modification of the proposal must accompany the respective written notice. All notices must be:
- (a) clearly marked "withdrawal," "substitution," or "modification";
- (b) received by the client prior to the deadline stipulated for submission of proposals;
- (c) sent directly as electronic submissions to the file request link or if submitting in hard copy to the address indicated in PDS 20.5; and be
- (d) in pdf or word format and in the same number of original and copies as the original proposal.
- 21.3 Proposals requested to be withdrawn shall remain unopened. No proposal may be withdrawn, substituted, or modified in the interval between the deadline for submission of proposals and the expiration of the period of proposal validity specified in this RFP.
- 21.4 The client may, at its discretion, extend the deadline for the submission of proposals by amending this RFP in accordance with ITC 12, in which case all rights and obligations of the client and the consultants previously subject to the original deadline shall thereafter be subject to the new deadline as extended.

### 22. Late Proposals

22.1 Any proposals received by the client after the deadline for submission of proposals shall be declared late, rejected, and returned unopened to the consultant.

# 23. Proposal Opening

23.1 The client shall open the outer envelopes/cartons in a public meeting at the address, date and time specified in the **PDS** as soon as possible after the deadline for submission and sort the

proposals into technical proposals or financial proposals as appropriate. The client shall ensure that the financial proposals remain sealed and securely stored until such time as the public opening of financial proposals takes place.

### E. Evaluation of Proposals

### 24. Confidentiality

- 24.1 Information relating to the evaluation of proposals and recommendations of contract award shall not be disclosed to consultants or any other persons not officially concerned with the process, until the publication of the award of contract. The undue use by any consultant of confidential information related to the process may result in the rejection of its proposal or may invalidate the entire procurement process.
- 24.2 Any attempt or effort by a consultant to influence the client in the examination, evaluation, and ranking of proposals or contract award decisions may result in the rejection of its proposal and may subject the consultant to sanctions and remedies including debarment by IFAD as per ITB clause 4 in addition to sanctions imposed by the government and/or the client.

# 25. Clarification of Proposals

- 25.1 To assist in the examination and evaluation of proposals, the client may, at its discretion, ask any consultant for clarification of its proposal. Any clarification submitted by a consultant that is not in response to a request by the client shall not be considered. The client's request for clarification and the consultant's response shall be in writing. No change in the prices or substance of the proposal shall be sought, offered, or permitted except to confirm the correction of arithmetic errors discovered by the client in the evaluation of the proposals.
- 25.2 If a consultant does not provide clarifications of its proposal by the date and time set in the client's request for clarification, its proposal may be rejected.

# 26. Evaluation of Technical Proposals

- 26.1 The client's technical evaluation committee (TEC) shall evaluate the technical proposals on the basis of their responsiveness to the terms of reference, applying the evaluation criteria, sub-criteria, and point system specified in Section IV. Each responsive proposal will be given a technical score (St). A proposal may be rejected at this stage if it does not respond to the RFP or if it fails to achieve the minimum technical score indicated in the **PDS**.
- 26.2 In exceptional circumstances, if none of the scores awarded by the TEC reach or exceed the minimum technical score (St), the client, subject to IFAD no-objection, reserves the right to reject all proposals and to invite a new competition. The new competition shall be based on a new shortlist of consultants to be established through a "request for expression of interest" and may include adjustments to the TOR of the assignment and/or relevant contract parameters, as appropriate. The new TOR, shortlist and RFP shall

be subject to IFAD's no-objection.

- 26.3 In case no shortlisting has taken place, the consultant's financial capability to mobilize and sustain the services is critical and additional evidence must be provided by the consultant, if so requested by the client. In its proposal, the consultant is required to provide information on its financial and economic status unless otherwise stated in PDS ITC 15.3(a). The information required must be provided using the form TECH-2A.
- 26.4 A consultant that fails to demonstrate through its financial records that it has the economic and financial ability to perform the required services as described in the respective terms of reference shall be disqualified. In the circumstance of a disqualification the technical proposal will not be evaluated further and the financial proposal shall be returned unopened.
- 26.5 The client, at its discretion, may ask for clarifications or additional information regarding the information provided in form TECH-2A
- 26.6 The outcome of the financial capacity evaluation is a clear "yes" or "no". Any consultant that receives a "no" shall not be evaluated further and its financial proposal shall be returned unopened. The proposals that receive a "yes" at this stage will be evaluated further according to the technical scoring methodology described in Section IV.

# 27. Evaluation of Financial Proposals

Financial Proposals (only for QBS)

27.1 Following the ranking of technical proposals, and after receiving a "no objection" from IFAD (if applicable), when selection is based on quality only (QBS), the first ranked consultant with financial records proving that it has the economic and financial ability to perform the required services as described in the respective terms of reference will be invited to negotiate its technical and financial proposals and the contract in accordance with the instructions given under ITC clauses 29 and 30.

Financial Proposals (only for QCBS, FBS, LCS)

27.2 Following completion of the evaluation of technical proposals, and after receiving a "no objection" from IFAD (if applicable), the client shall inform the consultants who have submitted proposals of the technical points (total score only) assigned to each consultant. The client shall simultaneously notify the consultants that have secured at least the minimum qualifying mark and with financial records proving that they have the economic and financial ability to perform the required services as described in the respective terms of reference of the date, time, and place set for opening the financial proposals and notify them that their attendance at the opening of the financial proposals is not mandatory. The financial proposal opening shall take place at the location indicated in the **PDS**. The notification shall also advise those consultants whose technical proposals did not meet the

minimum qualifying mark, or which were considered nonresponsive, that their financial proposals will be returned unopened after the client has completed the selection process.

- 27.3 The client shall open the financial proposals in a public meeting at the address, date and time specified in the notification described in ITC sub-clause 27.2. All financial proposals will first be inspected to confirm that they have remained sealed and unopened. Only the financial proposals of those consultants who met the minimum qualifying mark following the technical evaluation stage and with financial records proving that they have the economic and financial ability to perform the required services as described in the respective terms of reference will be opened. The Technical Score (St) and only the total proposal price, as stated in the financial proposal submission form (form FIN-1) shall be read out aloud and recorded. A copy of the record shall be posted on the client's website.
- 27.4 The financial evaluation of proposal prices shall take into account the taxes that will be imposed on the consultant in the borrower/recipient's country unless otherwise indicated in the PDS. In time-based contracts, the client shall correct any computational errors, and in cases of a discrepancy between a partial amount and the total amount, or between words and figures the former will prevail. In addition to the above corrections, activities and items described in the technical proposal but not priced, shall be priced and added to the price of the respective consultant. Also in the case of time-based contract, where an activity or line item is quantified differently in the financial proposal from the technical proposal, the financial proposal shall be adjusted accordingly to reflect the prices and quantities specified in the technical proposal. If a lump-sum contract form is included in the RFP, the consultant is deemed to have included all prices in the Financial Proposal, so neither arithmetical corrections nor price adjustments shall be made and the consultant will be bound to deliver the services as described in its technical proposal. If consultants are not required to submit financial proposals in a single currency, prices shall be converted to a single currency for evaluation purposes indicated in the PDS using the selling rates of exchange, source and date indicated in the PDS.
- 27.5 For Quality and Cost Based Selection (QCBS), the lowest evaluated Financial Proposal (Fm) will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other financial proposals will be computed as indicated in Section IV: Qualification and Evaluation Criteria. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the technical proposal; F = the weight given to the financial proposal; T + F = 100%) indicated in the PDS. S = St x T% + Sf x F%. The consultant achieving the highest combined technical and financial score will be invited for negotiations in accordance with ITC clauses 29 and 30, after receiving a "no objection" from IFAD (if applicable) on the

combined technical and financial evaluation report.

- 27.6 In the case of Fixed-Budget Selection (FBS), the client will select the firm that submitted the highest ranked technical proposal within the stipulated budget. Proposals that exceed the indicated budget will be rejected. In the case of the Least-Cost Selection (LCS), the client will select the lowest priced proposal among those that passed the minimum technical score. In both aforementioned selection methods, the evaluated proposal price according to ITC sub-clause 27.4 shall be considered, and after receiving a "no objection" from IFAD (if applicable) on the combined technical and financial evaluation report, the selected firm shall be invited for negotiations in accordance with ITC clauses 29 and 30.
- 27.7 Prior to submission for IFAD's no-objection, the client shall conduct a verification of the market-reasonableness of the prices offered. A negative determination (either unreasonably high or unreasonably low) could be a reason for rejection of the proposal at the discretion of the client. The consultant shall not be permitted to revise its submission after a determination that its offered price is unreasonable. In addition, the client may also verify any information provided on the TECH forms submitted in the proposal. A negative determination in the post-qualification could lead to the rejection of the proposal and the client may, at its discretion, move to invite the next-ranked consultant for negotiation.

# 28. Past Performance and Reference Check

28.1 The client reserves the right to check the performance references provided by the consultant or to use any other source at the client's discretion. A negative determination by the client on the consultant's record of performance in prior contracts, especially when the invitation was based on prior list, may be a reason for disqualification of the consultant, or lowering the related evaluation score of the consultant relevant to past experience, at the discretion of the client.

#### F. Award of Contract

# 29. Notice of Intent to Award

- 29.1 After the completion of the evaluation report and having obtained all the necessary internal approvals and IFAD's no-objection as per the IFAD Procurement Handbook, the client shall send the notice of intent to award to the successful consultant. The notice of intent to award shall include a statement that the client shall issue a formal notification of award and draft contract agreement after expiration of the period for filing a protest and the resolution of any protest that are submitted. Delivery of the notice of intent to award shall not constitute the formation of a contract between the client and the successful consultant and no legal or equitable rights will be created through the delivery of the notice of intent to award.
- 29.2 At the same time, it issues the notice of intent to award, the client shall also notify, in writing, all other consultants of the results of the selection process. The client shall promptly respond in writing to any unsuccessful consultant who, after receiving notification of the selection results, makes a written request for a debriefing or submits a protest as provided in the IFAD Procurement Handbook.

#### **Protests and Appeals**

- 29.3 Consultants may protest the results of a procurement only according to the rules established in the module M of the IFAD Procurement Handbook. In case the number of days for
- (i) filing the protests;
- (ii) automatic lifting of the suspension; and
- (iii) the issuance of the written decision;

are different from the ones mentioned in module M; then the number of days indicated in the **PDS** shall prevail for each step. In case of an appeal, the level 2 authority referred to in module M of the IFAD Procurement Handbook is identified in the **PDS**.

### 30. Invitation to Negotiations and proceedings

30.1 Upon the expiry of the period for submission of protests and appeals and when all protests and appeals have been resolved, as applicable, the client shall send an invitation to negotiations to the successful consultant. Negotiations will be held on the date and at the address indicated **in the PDS**. The invited consultant (who is invited via the notification of award) will, as a pre-requisite for attendance at the negotiations, confirm the availability of all the key professional personnel listed in the technical proposal. Failure to confirm such personnel may result in the client proceeding to negotiate with the next-ranked consultant. Representatives

conducting negotiations on behalf of the consultant must have written authority to negotiate and conclude the contract on behalf of the consultant.

### **Technical Negotiations**

- 30.2 Negotiations will commence with a discussion of the technical proposal, including (a) proposed technical approach and methodology, (b) workplan, (c) organization and staffing, and (d) any suggestions made by the consultant to improve the terms of reference.
- 30.3 The client and the consultant will then finalize the terms of reference, assignment's implementation methodology including staffing schedule, work schedule, logistics, reporting and other necessary adjustments to the consultant's technical proposal. These documents will then be incorporated in the contract under "Description of Services." Special attention will be paid to clearly defining the inputs and facilities required from the client to ensure satisfactory implementation of the assignment. The client shall prepare minutes of negotiations which will be signed by the client and the consultant, and become an annex to the contract.

#### **Financial Negotiations**

30.4 It is the responsibility of the consultant, before starting financial negotiations, to determine the relevant local tax amount to be paid by the consultant under the contract. In no event shall the client be responsible for the payment or reimbursement of any taxes. The financial negotiations will involve neither the remuneration rates for staff nor other proposed unit rates in all selection methods except for QBS.

### Availability of Professional Staff/Experts

- 30.5 Having selected the consultant on the basis of, among other things, an evaluation of proposed key professional personnel, the client expects to negotiate a contract on the basis of those personnel named in the technical proposal.
- 30.6 During contract negotiations, the client will not consider substitution of any key professional personnel unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity of one of the personnel. If this is not the case and if it is established that any key professional personnel were offered in the proposal without confirming their availability, the consultant may be disqualified. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate.

### Conclusion of the Negotiations

30.7 Negotiations will conclude with a review of the draft contract and annexes, following which the client and the consultant will initial the agreed contract. If negotiations fail, the client will invite the consultant whose proposal received the second highest score to negotiate a contract.

# 31. Notice of Contract Award

31.1 Following securing IFAD no-objection to the negotiated contract, the client shall issue the notice of award to the successful consultant and sign the contract. The client shall publish on the

IFAD website and at UNDB online, the results identifying the procurement, the name of the winning consultant and the price, duration, and summary scope of the contract.

### 32. Return of Unopened Financial Proposals

32.1 After contract signature, the client shall return the unopened financial proposals to the unsuccessful consultants at the cost and request of the consultant.

# 33. Commencemen t Dates

33.1 The consultant is expected to commence the assignment on the date and at the location specified in the **PDS**.

## Section III. Proposal Data Sheet (PDS)

	General
ITC 1.1	e) "Client" The National Treasury is the entity designated by the government to sign and manage the resulting contract. n) "government" means the Government of Kenya. w) "project" means Rural Kenya Financial Inclusion Facility (RK-FINFA).
ITC 2.1	The method of selection is the Quality- and Cost-based Selection (QCBS) method.
ITC 2.3	The name of the assignment is Request for Proposal for Consulting Firm to Carry out Midterm Evaluation Survey for the Rural Kenya Financial Inclusion Facility (RKFINFA) Reference number of the assignment is: RFP NO. RK FINFA /NCB/ 01/2024 - 2025
ITC 2.4	A pre-proposal conference will not be held.
ITC 2.5	The client will provide the following inputs and facilities: Office, Counterpart staff and introduction letters
	Contents of the RFP
ITC 3.1	The Government of the Republic of Kenya has received a financing from the International Fund for Agricultural Development ("the Fund") towards the cost of the National Treasury, Rural Kenya Financial Inclusion Facility (RK-FINFA) project and intends to apply a portion of the proceeds of this loan/grant to eligible payments under this contract.
ITC 11.1	Clarifications may be requested by e-mail not later than 10.11. 2025 so that responses can be issued to all consultants not later than 12.11.2025  The address for requesting clarifications is:  The Principal Secretary The National Treasury Rural Kenya Financial Inclusion Facility (RK-FINFA) project Reinsurance Plaza Aga Khan walk/Taifa Road 7th Floor, P.O BOX 30007-00100, Nairobi, Kenya Tel: 203225000 ext 152 Email: procurement@treasury.go.ke
ITC 14.1	The proposal shall be written in English
ITC 15.2(c)	The estimated total number of person-months for key professional personnel required for the assignment is: 14 weeks

ITC 15.2(d)	The financial proposal shall not exceed the available budget of: Not Applicable
ITC 15.3(a)	Information on the consultant's financial capacity is not requirenot required2A of Section V A).
ITC 15.3(g)	Training is a specific component of this assignment.
ITC 18.1	The currency(ies) of the proposal shall be as follows: Kenya Shillings. The currency(ies) of the payment shall be as follows: Kenya Shillings.
ITC 19.1	Proposals must remain valid for 180 days after the deadline for the submission of proposals specified in PDS ITC 21.1.
	Submission and Opening of Proposals
ITC 20.2	Written power of attorney is required.
ITC 20.3	If submitting a hard copy: a consultant must submit one (1) original and One (1)photo copy of the original of both the technical proposal and the financial proposal in two separate envelopes, in the language(s) specified in PDS ITC 14.1.  Consultants do not have the option of submitting their proposals
ITC 20.5	electronically.  If submitting in hard copy, the address for the submission of proposals and tender box location is:  Midterm Evaluation Survey for the Rural Kenya Financial Inclusion Facility (RKFINFA) The Principal Secretary The National Treasury Rural Kenya Financial Inclusion Facility (RK-FINFA) project Reinsurance Plaza Aga Khan walk/Taifa Road 7th Floor, P.O BOX 30007-00100, Nairobi, Kenya Tel: 203225000 ext 152 Email: procurement@treasury.go.ke
ITC 20.7	Ensure the outer label (or carton) of the proposal includes this statement: "Do not open before <b>20/11/2025</b> . In addition it must be addressed to the client's name and address as per ITC PDS 20.5
ITC 21.1	Proposals must be submitted no later than <b>20/11/2025</b> at 11.00 am local time in Kenya.
ITC 23.1	The proposal opening shall take place at: Street Address: Reinsurance Plaza Aga Khan walk/Taifa Road 7th Floor, Boardroom City: Nairobi

	Country: Kenya
	Evaluation of Proposals
ITC 26.1	The minimum technical score (St) required to pass is 75 out of 100 possible points.
	For detailed scoring criteria, see Section IV.
ITC 27.2	The date, hour and place for opening the Financial Envelopes of the proposals that passed the minimum technical score requirement shall be communicated in due time by the client.
ITC 27.4	Taxes payable by the consultant in the borrower/recipient's country shall be presented separately in its financial proposal and the client shall evaluate the consultant's proposal price <b>inclusive of the taxes</b> . The single currency used for evaluation purposes is: Kenya Shillings The source of official selling exchange rates for evaluation purposes is: Central Bank of Kenya.
	The date of the exchange rate for evaluation purposes is the date:  Financial Proposal Opening Date
ITC 27.5	The weight given to the technical proposal, T = <b>80</b> The weight given to the financial proposal, F = <b>20</b>
	Award of Contract
ITC 29.3	The number of days indicated in module M of the IFAD Procurement Handbook shall prevail
	For either option, Appeals shall be filed with the following level 2 authority:  • Filing a protest • Filing an appeal
ITC 30.2	The expected date for contract negotiations shall be communicated after the opening of the financial proposals
ITC 33.1	The expected date for commencement of the services is to be advised and the location will be Rural Kenya Financial Inclusion Facility (RK-FINFA) project, Re-insurance plaza 7 <sup>th</sup> floor Harambee Avenue

### Section IV. Qualification and Evaluation Criteria

#### 1.1 Legal Status

Each entity forming the consultant shall attach to form TECH-1 a copy of its letter of incorporation (registration), or other such document, indicating its legal status. In the event the consultant is an association of entities, the consultant shall include any other document showing that it intends to associate, or it has associated with, the other entity or entities that are jointly submitting a proposal. Each associate or member must provide the documents required in form TECH-1 as annex.

#### 1.2 Financial Criteria

If required by PDS ITC 15.3(a), the consultant shall provide evidence showing that it has the sufficient financial capacity needed for this contract, as required in form TECH-2A. Each associate or member must provide the information required in TECH-2A.

#### 1.3 Litigation Criteria

The consultant shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed, terminated, or under execution by the consultant over the last five (5) years, as indicated in form TECH-2B. A consistent history of court/arbitration decisions against the consultant or existence of ongoing high value disputes may lead to the rejection of the proposal. Each associate or member must provide the information required in TECH-2B.

#### 1.4 Evaluation Criteria

A proposal will be rejected if it does not earn a total minimum score identified in PDS 26.1. A proposal may be rejected, at the discretion of the client, if the firm does not satisfy the mandatory criteria as per table below.

The consultant will be rejected if its proposal does not clearly demonstrate that it meets the following minimum mandatory criteria:

#### a. Preliminary Evaluation

The evaluation shall adopt YES/ No Approach. The non-responsive submissions will be eliminated from the entire Preliminary Evaluation Process and will not be considered further.

Bidder must submit the following documents;

S/No.	Description	Yes/No
1.	Copy of Certificate of Incorporation or Certificate of	
	Registration	
2.	Copy of Valid Current Tax Compliance Certificate	
3.	Copy of Business Permit	
4.	Provide copy of certificate of Confirmation of Directors and	
	Shareholding (CR 12) (Issued within the last 12 Months to	
	Tender Opening Date)	
5.	Power of attorney/ Authorization Letter, Giving the name of	
	person who has been authorized to submit/execute this	
	agreement as a binding document and this person should sign	
	all the documents related to this tender.	
6.	Submit the required number of copies of the Technical	
	Proposals i.e. one (1) original, photocopy of the original and	

	Soft copy in a flash disk	
7.	Duly filled, signed and stamped Technical Proposal Submission Form	
8.	Provide the Current and Past Proceedings, Litigation, Arbitration, Actions, Claims, Investigations and Disputes of the Consultant	

### Financial Evaluation (Mandatory) – to be attached in the Financial Proposals

- Duly filled, signed and Stamped Financial Proposal Submission Form
- Submitted the required number of copies of the Financial Proposals i.e. one (1) original and Soft copy in a flash disk

### **TECHNICAL EVALUATION**

No	Description	Maxin
		score
Α	Experience of the firm/consultant related to the assignment	
	(10 Marks)	
	General Experience	2 marl
	The firm should have been in existence for at least five (5) years	
	and have experience in survey design and research methods,	
	mostly for development projects dealing with rural and	
	marginalized members of the society	

	Specific Experience	8 mark
	• Have Two (2) years' experience in carrying out evaluation surveys including demonstrated experience in designing and conducting evaluations of similar magnitude (including survey and sampling design and electronic questionnaires) -	
	Have experience in planning and organizing survey logistics	
	<ul> <li>Understanding of rural development, with a focus on participatory processes, joint management, rural financing and gender issues</li> </ul>	
	• Experience in highlighting, mainstreaming and tracking of socioeconomic empowerment and inclusion issues in development interventions	
	Have experience in data management and statistics	
	Have experience in survey analysis and reporting of results	
	Experience in household survey and qualitative work in Kenya	
	• Have Three (3) years' experience in econometrics i.e. this includes, but not limited to, GIS—enabled field data collection systems and advanced quantitative and qualitative data analysis resources such as Ms-Excel, Stata, R, nVivo, ATLAS.ti	
	NB: The contact details should include the telephone number, postal address, permanent address and email address of the references.	
	Attach 3 copies of previous related work done (baseline or endterm/impact assessment surveys), accompanied with its LPO/LSO/Contract	
ח	Adams of the managed week when and mathedalems in	
В	Adequacy of the proposed work plan and methodology in responding to the Terms of Reference (40 Marks)	
	a. Detailed Methodology or Approach for implementing the assignment	30 Mar
	b. Work plan/programme of action incorporating all the activities to be undertaken as per the Terms of Reference	10 Mar
С	Qualifications and competence of the key staff for the assignment (copies of certificates, curriculum vitaes and other relevant supporting documentation MUST be submitted) (50 marks)	

Lead Consultant- – 1 person	12 marks
<ul> <li>Masters degree in economics, statistics, agricultural economics or related field (attach certificate)</li> <li>Have five (5) years relevant experiences in conducting impact evaluations, large quantitative survey implementation and analysis, experience in household and agricultural data collection and analysis required, ability to coordinate teams and ensure timely reporting</li> <li>Experience in the nexus between rural finance, agricultural and rural livelihoods in Kenya</li> <li>Experience in design and implementation of household surveys</li> <li>Five (5) years of professional experience in developing and implementing M&amp;E systems in similar projects</li> <li>Previous work experience with marginalized groups, including women, low-income youth, and persons with disabilities, will be an added advantage.</li> </ul>	
Rural Finance Expert	10 marks
<ul> <li>Masters degree in finance, economics, agricultural economics or other related subjects (attach certificate)</li> <li>Two (2) years' experience in banking, downscaling, microfinance, legal, regulatory and financial sector issues, preferably with a good understanding of agricultural and rural economics.</li> <li>At least 5 years' professional experience in rural and enterprise finance, preferably in an advisory capacity</li> <li>Experience in embedding rural finance-related issues in rural and agricultural development projects</li> <li>Experience in private sector finance and investment, value chain financing, blended finance, impact private sector financing, climate finance</li> <li>Experience of conducting baseline and impact studies in rural finance</li> <li>Attach professional qualification certificate (attach certificate)</li> </ul>	
Data management and analysis expert/statistician	10 marks
<ul> <li>Masters degree in statistics, economics, information technology, mathematics or a related field (attach certificate)</li> <li>At least three (3) years' experience with large survey data sets and data entry software.</li> <li>Experience in survey questionnaire and sample design, data processing, data quality assessment and data analysis.</li> <li>Experience in data entry software customization and data coding for large scale household surveys</li> <li>Experience in working on complementary sources of data to address data gaps</li> <li>Experience in collection and interpretation of qualitative data and information</li> </ul>	
Gender and Social Inclusion Expert	10 marks
Masters degree in social sciences or a field related to rural	

community development / gender / nutrition /youth /social	
inclusion (attach certificate)	
At least two (2) years' experience with poverty, gender	
and youth targeting in agriculture-based rural development	
projects/ programmes.	
• Research experience in statistical analysis for project/	
programme evaluations including baseline studies utilizing a wide	
range of approaches and methods such as gender and equality	
responsive and mixed methods	
• Familiarity with the development and application of	
household-based survey tools and administrative records for	
generating information on progress towards equality and empowerment of marginalized groups	
At least Two (2) years' experience and knowledge on	
equality, marginalized group's empowerment in Kenya	
Climate and Environment Expert	8 mark
Masters degree in climate change, environmental science,	
environmental economics or any other related field. (attach certificate)	
• At least Two (2) years research experience in climate	
finance	
Understanding of the green climate fund and other related	
initiatives for supporting financing of country's climate adaptation	
and mitigation strategies	
Understanding of how various public and private financing	
institutions (commercial banks, insurance companies, development	
finance institutions, multilateral development partners) interact in the context of climate investments	

Scoring will be conducted using rating criteria as defined in the IFAD procurement handbook. The grades for each scored attribute to be as follows: Poor - 40%; Satisfactory - 70%; Good - 90%; Very good - 100%

The pass mark (minimum score) to be considered technically responsive from the above evaluation criteria is 75 marks out of the maximum 100 marks,

Only tenderers that score 75 marks and above, i.e. 75% will have their financial proposals considered and award will be based on a multi-award to the lowest evaluated tenderer(s) for each service required as per the price schedule.

If none of the proposals reach or exceed the minimum technical score specified in PDS 26.1 the client reserves the right to invite the consultant receiving the highest technical score (St) to negotiate both its technical and financial proposals, subject to receiving IFAD's no-objection. If the negotiations fail to result in an acceptable contract within a reasonable time, the client reserves the right to terminate the negotiations, subject to IFAD's no-objection, and to invite—again, at its sole discretion—the consultant receiving the next highest technical score (St) to negotiate both its technical and financial proposals.

The formula for determining the financial scores is the following:  $Sf = 100 \times Fm / F$ , in which Sf is the financial score, Fm is the lowest price and F the price of the proposal under consideration. The weights given to the technical and financial proposals are: T = [insert] and F = [insert].

# 1.5 Qualification Table

Documents needed to be submitted by the consultant in order to establish the Qualifications of the Consultant are indicated in the rightmost column.

[Note to client: this table may be modified as necessary]

Factor			<del></del>	1.5.1 E <sup>LIGI</sup>	BILITY			
			Consultant					
				nture or Associa	ation		Documentation	
	Requirement	Single Entity	All members combined	Each Member	At least one member	Sub-Consultant	Required	
1.5.1.1 Qualification and Eligibility	In accordance with ITC 8	Must meet requirement	Existing or intended joint venture or other association must meet requirement	Must meet requirement	N/A	Must meet requirement	TECH-1 including attachments	
1.5.1.2 Conflict of Interest	No conflicts of interests as described in ITC 8 unless the conflict of interest has been mitigated and the mitigation is approved by IFAD.	Must meet requirement	Existing or intended joint venture or other association must meet requirement	Must meet requirement	N/A	Must meet requirement	TECH-1 including attachments	

Factor		1.5.1 ELIGIBILITY					
			Joint Ve	enture or Associa	ation		Documentation
	Requirement	Single Entity	All members combined	Each Member	At least one member	Sub-Consultant	Required
1.5.1.3 Ineligibility and Debarment	Not having been declared ineligible based on any of the criteria set forth in ITC 8	Must meet requirement	Existing or intended joint venture or other association must meet requirement	Must meet requirement	N/A	Must meet requirement	TECH-1 including attachments

The consultant shall provide the information requested in the corresponding information sheets included in Section V Proposal Forms to establish that the consultant meets the requirements established below. Sub-consultants that are included in the consultant's proposal shall not be replaced without the client's prior permission.

Factor	1.5.2 HISTORICAL CONTRACT NON-PERFORMANCE							
		Consultant						
			Joint V	enture or Associ	ation		Documentation	
	Requirement	Single Entity	All members combined	Each member	At least one member	Sub- Consultant	Required	
1.5.2.1 Pending Litigation	All pending proceedings, litigation, arbitrations, actions, claims, investigations or disputes, in total, shall not represent more than ten percent (10%) of the consultant's net worth.	Must meet requirement by itself, including as member of past or existing joint venture or other association (not mandatory if in the past was as a member of a joint venture or other association with less than 20% role in the contract).	N/A	Must meet requirement by itself or as member of past or existing joint venture, or other association (not mandatory if in the past was as a member of a joint venture or other association with less than 20% role in the contract).	N/A	Must meet requirement by itself or as a sub-consultant to a prime, or member of past or existing joint venture, or other association (not mandatory if in the past was as a member of a joint venture or other association with less than 20% role in the contract).	Form TECH-2B	

Factor			1.5.3 F	INANCIAL SITUATI	ON		
Sub-Factor	Requirement	Single Entity	All members combined	Each member	At least one member	Sub-Consultant	Documentation Required
1.5.3.1 Historical Financial Performance	Submission of evidence to the consultant's financial capacity to mobilize and sustain the services	Must meet requirement	N/A	Must meet requirement	N/A	N/A	Form TECH-2A, TECH-2B and form TECH-4
1.5.3.2 Financial Resources	The consultant must demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means.	Must meet requirement	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Form TECH-2A, TECH-2B and form TECH-4

Factor	1.5.4 EXPERIENCE						
			Consultant				
Sub-Factor	Requirement			Joint Venture			Documentation
	100	Single Entity	All members combined	Each member	At least one member	Sub-Consultant	Required
1.5.4.1 Organization Capability and Technical Experience	See criteria table under 1.4 and specific areas of TOR	Must meet minimum requirement	Must meet minimum requirement	Must meet requirement	N/A	N/A	Form TECH-3 / form TECH-6
1.5.4.2 General & Specific Experience	See criteria table under 1.4 and specific areas of TOR	Must meet minimum requirement	Must meet minimum requirement	Must meet requirement	Must meet each discrete requirement	Must meet at least one specialized requirement	Form TECH-4

# Section V. A. Technical Proposal Forms

Disclosure in these technical forms of any proposed prices will constitute grounds for declaring the proposal non-responsive; see ITC sub-clause 15.4.

[Comments in brackets on the following pages serve to provide guidance for the preparation of the technical proposal and therefore should not appear on the technical proposal to be submitted.]

## Form TECH-1. Technical Proposal Submission Form

[Location, date]

To: [The client]

Address:

Ladies and Gentlemen:

Re: [insert title of assignment] RFP Ref: [insert reference as shown on cover page]

- 1.We, the undersigned, offer to provide the services for the above-mentioned assignment in accordance with your Request for Proposal (RFP) dated [insert date], any addenda issued thereto and our proposal.
- 2.We are hereby submitting our proposal, which includes this technical proposal, and a financial proposal, each sealed in separate and clearly marked envelope/parcel.
- 3. We are submitting our proposal in association with:

[insert a list with full name and address of each associated consultant, otherwise delete this clause]

- 4.Our firm, its associates, including any subcontractors or suppliers for any part of the contract, have not been declared ineligible by the Fund and have not been subject to sanctions or debarments under the laws or official regulations of the client's country or not been subject to a debarment recognized under the Agreement for Mutual Enforcement of Debarment Decisions (the "Cross-Debarment Agreement")<sup>3</sup> in accordance with ITB clause 4, beyond those declared in paragraph 12 of this technical proposal submission form.
- 5.We are attaching herewith information to support our eligibility in accordance with Section IV of the RFP.
- 6.If negotiations are held during the initial period of validity of the proposal, we undertake to negotiate on the basis of the nominated key professional personnel.
- 7.Our proposal is binding upon us and subject to the modifications resulting from contract negotiations, and we undertake, if our proposal is accepted, to initiate the services related to the assignment not later than the date indicated in this RFP.
- 8.We acknowledge and accept the IFAD Revised Policy on Preventing Fraud and Corruption in its Activities and Operations. We certify that neither our firm nor any person acting for us or on our behalf has engaged in any prohibited practices as provided in ITB clause 4. Further, we acknowledge and understand our obligation to report to <a href="mailto:anticorruption@ifad.org">anticorruption@ifad.org</a> any allegation of prohibited practice that comes to our attention during the selection process or the contract execution. As part of this, we certify that:

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<sup>&</sup>lt;sup>3</sup> The Cross-Debarment Agreement was entered into by the World Bank Group, the Inter-American Development Bank, the African Development Bank, the Asian Development Bank and the European Bank for Reconstruction and Development, additional information may be located at: http://crossdebarment.org/.

- (a) The price of our proposal has been arrived at independently, without any consultation, communication, or agreement with any other party, including another consultant or competitor, or for the purpose of restricting competition, relating to:
- (i)those prices;
- (ii)the intention to submit an offer; or
- (iii)the methods or factors used to calculate the prices offered.
  - (b) The prices in our proposal have not been and will not be knowingly disclosed by us, directly or indirectly, to any other consultant or competitor before the opening of the financial proposals unless otherwise explicitly required by law; and
  - (c) No attempt has been made or will be made by us to induce any other consultant to submit or not to submit a proposal for the purpose of restricting competition.
- 9.We acknowledge and accept the IFAD Policy to Preventing and Responding to Sexual Harassment, Sexual Exploitation and Abuse. We certify that neither our firm nor any person acting for us or on our behalf has engaged in any sexual harassment, sexual exploitation or abuse, as provided in ITB Clause 6. Further, we acknowledge and understand our obligation to report to <a href="mailto:ethicsoffice@ifad.org">ethicsoffice@ifad.org</a> any allegation of sexual harassment, sexual exploitation and abuse that comes to our attention during the selection process or the contract execution.
- 10. The following commissions, gratuities, or fees have been paid or are to be paid with respect to the creation of the proposal process: [Insert complete name of each recipient, its full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity].

Name of recipient	Address	Reason	Amount

If none has been paid or is to be paid, indicate "none."

- 11.We declare that neither our firm nor any of its directors, partners, proprietors, key personnel, agents, sub-consultants, sub-contractors, consortium and joint venture partners have any actual, potential or perceived conflict of interest as defined in ITB Clause 8.4 regarding this selection process or the execution of the contract. [Insert if needed: "other than the following:" and provide a detailed account of the actual, potential or perceived conflict]. We understand that we have an ongoing disclosure obligation on such actual, potential or perceived conflicts of interest and shall promptly inform the client and the Fund, should any such actual, potential or perceived conflicts of interest arise at any stage of the selection process or contract execution.
- 12. The following criminal convictions, administrative sanctions (including debarments) and/or temporary suspensions have been imposed on our firm and/or any of its directors, partners, proprietors, key personnel, agents, sub-consultants, sub-contractors, consortium and joint venture partners:

Nature of the measure (i.e., criminal conviction, administrative sanction or temporary suspension)	Imposed by	Name of party convicted, sanctioned or suspended (and relationship to consultant)	Grounds for the measure (i.e., fraud in procurement or corruption in contract execution)	Date and time (duration) of measure

If no criminal convictions, administrative sanctions or temporary suspensions have been imposed, indicate "none".

- 13.We acknowledge and understand that we shall promptly inform the client about any material change regarding the information provided in this form.
- 14.We further understand that the failure to properly disclose any of information in connection with this proposal submission form may lead to appropriate actions, including our disqualification, the termination of the contract and any other sanction as applicable under the IFAD Policy on Preventing Fraud and Corruption in its Projects and Operations.
- 15.We understand that this proposal, together with your written preliminary acceptance thereof included in your Notification of Intent to Award, shall only constitute a binding contract between the firm and the client subject to successful negotiations and the preparation and execution of the appropriate contract.
- 16. We hereby declare that all the information and statements made in this proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.
- 17. We understand and accept without condition that any protest to the process or results of this competition process may be brought only through the procedures defined in ITC clause 29.3.
- 18. We understand you are not bound to accept any proposal that you may receive.

Yours sincerely, [authorized signatory]
[name and title of signatory] [name of consultant]
[address of consultant]

Annexes:

- 1. Power of attorney (if required) demonstrating that the person signing has been duly authorized to sign the proposal on behalf of the consultant and its associates;
- 2. Letter(s) of incorporation (or other documents indicating legal status); and
- 3. Joint venture or association agreements or the letter of intent to enter into such a JV signed by the authorized representatives of all the members of the JV (if applicable, but without showing any financial proposal information).
- 4. [Other documents required in PDS]

### Form Tech-2A. Financial Capacity of the Consultant

The client reserves the right to request additional information about the financial capacity of the consultant. A consultant that fails to demonstrate through its financial records that it has the financial capacity to perform the required services may be disqualified.

The consultant's financial capacity to mobilize and sustain the services may be important for specific types of services in which the consultant is required to pre-finance significant expenses in advance of receiving payment from the client. Under these circumstances, an evaluation of financial capacity will be included in the request for proposals in addition to the qualitative assessment conducted through form Tech-4. Form Tech-2A will include requirements on the documentation required to assess financial capacity. The types of documentation required will vary according to the country context, the type of services being solicited, and the extent of the financial capacity demanded within the assignment. Examples of possible documentation required are as follows, but may be supplemented by other types of documents determined by the client as long as the requirements are reasonable and relevant to the financial capacity demanded of the services being solicited:

- Audited financial statements for the last three (3) years, supported by audit letters.
- Certified financial statements for the last three (3) years, supported by tax returns.
- Evidence of financing dedicated for the implementation of the services as attested by an authorized representative of the consultant.

Failure to submit either of the documents as evidence of financial capacity will result in the rejection of the proposal.

If the proposal is submitted by a joint venture, all parties of the joint venture are required to submit the financial capacity information requested. The reports should be submitted in the order of the associate's significance in the joint venture, greatest to least.

The client reserves the right to request additional information about the financial capacity of the consultant. A consultant that fails to demonstrate through its financial records that it has the financial capacity to perform the required services may be disqualified.

# Form TECH-2B. Current and Past Proceedings, Litigation, Arbitration, Actions, Claims, Investigations and Disputes of the Consultant

[Provide information on current or past proceedings, litigation, arbitration, action claims, investigations or disputes over the last five (5) years as shown in the form below. Each member of the JV shall fill a separate form]

member of the JV shall i	ill a separate formj	
•		ate, has been involved in any gation or dispute within the past five (5)
Litigation, Arbitration, Ac	tions, Claims, Investigations, D	Disputes During Last Five (5) Years
Year	Matter in Dispute	Value of Award Against Consultant in US\$ Equivalent

# Form TECH-3. Organization of the Consultant

[Provide a brief description of the background and organization of your firm/entity and of each associated firm for this assignment. Include the organization chart of your firm/entity. The proposal must demonstrate that the consultant has the organizational capability and experience to provide home office project management of the contract as well as the necessary administrative and technical support to the consultant's project team in country. The proposal shall further demonstrate that the consultant has the capacity to field and provide experienced replacement personnel on short notice.]

[Maximum 5 pages per each JV member]

# Form TECH-4. Experience of the Consultant

Using the format below, provide information on each relevant assignment for which your firm, and each associate for this assignment, was legally contracted as a corporate entity or as one of the major companies within an association, for carrying out services similar to the ones requested under the terms of reference included in this RFP. The proposal must demonstrate that the consultant has a proven track record of successful experience in executing projects similar in substance, complexity, value, duration, and volume of services sought in this procurement.

[Each JV member shall fill a separate form]

#### [Maximum 5 related/similar assignments]

Approx. value of the contract (in current US\$):				
Duration of assignment (months):				
Total No. of staff-months of the assignment:				
Provide contact information for at least three (3) references that can provide substantial input about (1) the type of work performed by you and (2) the quality of the work. For each reference, list a contact individual, their title, address, phone and e-mail address:				
Approx. value of the services provided by your firm under the contract (in current US\$):				
No. of professional staff-months provided by associated consultants:				
Name and profile of proposed senior professional staff of your firm involved and functions performed (indicate most significant profiles such as project director/coordinator, team leader):				
Narrative description of project:				
Narrative description of the project's mobilization demands and how your firm managed that mobilization's administrative, logistical and financial requirements:				
Description of actual services provided by your staff within the assignment:				

Name of firm:		
vame or iim.		

# Form TECH-5. Description of Approach, Methodology and Work Plan for Performing the Assignment

In this section, the consultant should provide a comprehensive description of how it will provide the required services in accordance with the terms of reference (TOR) included in this RFP. Information provided must be sufficient to convey to the technical evaluation committee that the consultant has an understanding of the challenges in performing the required services and that it has an approach, methodology and work plan suitable to overcome those challenges.

Your technical proposal should be divided into the following three (3) chapters:

- (a) Technical Approach and Methodology,
- (b) Work Plan, and
- (c) Organization and Staffing
- (a) Technical approach and methodology. In this chapter, you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach. Also comment here on any specialized equipment and/or software of which may be necessary to perform the scope indicated in the terms of reference.
- (b) Work plan. In this chapter, you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the client), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the work and deliverables schedule of form TECH-9.
- (c) Organization and Staffing. In this chapter, you should propose the structure and composition of your team. You should list the main disciplines of the assignment, the key expert responsible, and proposed technical and support staff.

Note: Where the terms of reference includes tasks relevant to gender and social inclusion, the proposal should explicitly address how the consultant will perform these tasks in the technical approach, and methodology, work plan, organization and staffing. We recognize that this type of expertise and experience may be outside of the normal work of some Consultants offering proposals, and thus call special attention to the importance of an adequately inter-disciplinary proposal and staffing plan.

[Maximum 25 pages, including charts and diagrams]

# Form TECH-6. Comments and Suggestions on the Terms of Reference & Assignment

The client welcomes comments and suggestions to improve the assignment to provide a better value for money. These comments and suggestions shall not be used for evaluation purposes, but may be discussed during negotiations. The client is not bound to accept anything proposed. If the proposed modifications/suggestions would require changes in the offered price, it shall be noted as such, without giving the price of the change.

[Maximum 5 pages]

A: On the terms of reference

[Present and justify here any modifications or improvements to the terms of reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities).]

B: On the staff and facilities

[Comment here on the staff and facilities to be provided by the client.]

# Form TECH-7. Team Composition and Task Assignments

Key Professional Personnel										
Name of Staff	Organization	Area of Expertise	Position Assigned	Task Assigned						

# Form TECH-8. Staffing Schedule (Key Professional Personnel and Support Staff)

											Total sta	Total staff-month input					
			1 <sup>2</sup>	2	3		5	6	7	8	9	10	11	N	Home	Field <sup>3</sup>	Total
Fore	eign																
1	Name	[Home]															
		[Field]															
2	Name	[Home]															
		[Field]															
3		[Home]															
		[Field]															
n		[Home]															
		[Field]															
											Sub	total					
Loca	al																
1	Name	[Home]															
ı		[Field]															
2																	
2																	
n																	
11																	
Sup	port Staff										Sub	total					
											Tota	ıl					

<sup>1.</sup> For key professional personnel, the input shall be indicated individually; for support staff it shall be indicated by category (e.g.: draftsmen, clerical staff, etc.).

2. Months are counted from the start of the assignment. For each personnel, indicate separately staff input for home and field work.

3. Field work means work carried out at a place other than the consultant's home office.

Full Time		Part Time	
-----------	--	-----------	--

### Form TECH-9. Work Schedule and Deliverables Schedule

	Task	Months											
		1	2	3	4	5	6	7	8	9	10	11	12
1													
3													
4													
5													
6													
N	And so on												
	Deliverable												
1													
2													
3													
N	And so on												

[Indicate all main activities of the assignment, including deliverables and other milestones, such as the client approvals. For phased assignments, indicate activities, deliverables and milestones separately for each phase. Duration of activities shall be indicated in the form of a bar chart. See TOR for the full list of deliverables. Above is a sample format (to be further completed by the consultant based on the TOR requirements) that shall be used by the consultant as an indicator of the proposed workload. The submission shall be evaluated as part of the approach and methodology.]

[Note to client: list activities in column before releasing RFP]

# Form TECH-10. Curriculum Vitae (CV) for Proposed Key Professional Personnel

1. Proposed [only one candidate shall be nominated for each position]

**Position** 

2. Name of Firm [Insert name of firm proposing the staff]

3. Name of [Insert full name]

Personnel

4. Date of Birth [Insert birth date]5. Nationality [Insert nationality]

6. Education [Indicate college/university and other specialized education of

staff member, giving names of institutions, degrees obtained,

and dates of obtainment]

7. Membership in

Professional Associations

8. Other Training [Indicate appropriate postgraduate and other training]
9. Countries of [List countries where staff has worked in the last ten years]

Work Experience

10. Languages [For each language indicate proficiency: good, fair, or poor in

speaking, reading, and writing]

Language Speaking Reading Writing

11. Employment Record

[Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment,

name of employing organization, positions held.]

From [month, year]: To [month, year]:

Client:

Position(s) held:

12. Detailed Tasks

Assigned

[List all tasks to be performed under this assignment]

13. Work undertaken that best illustrates capability to handle the tasks assigned:

[Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under point 12.]

Name of assignment

or project: Month, Year: Location: Client:

Main project features:

Position held:

Activities performed:

14. References

Certifications

15.

[List at least three individual references with substantial knowledge of the person's work. Include each reference's name, title, phone and e-mail contact information.] [The client reserves the right to contact other sources as well as to check references] I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes me, my qualifications, and my experience. I understand that any willful misstatement described herein may lead to my disqualification or dismissal, if engaged. I, the undersigned, hereby declare that I agree to participate with the [consultant] in the above-mentioned request for proposal. I further declare that I am able and willing to work:

- 1. for the period(s) foreseen in the specific terms of reference attached to the above referenced request for proposal for the position for which my CV has been included in the offer of the consultant and
- 2. within the implementation period of the specific contract.

Signature of Key Professional Personnel

If this form has not been signed by the key professional personnel, then in signing below, the authorized representative of the consultant is making the following declaration: "In due consideration of my signing herewith below, if the key professional personnel has not signed this CV then I declare that the facts contained therein are, to the best of my knowledge and belief, a true and fair statement and that I confirm that I have approached the said key professional personnel and obtained his assurance that he will maintain his availability for this assignment if the contract is agreed within the proposal validity period provided for in the RFP."

Signature of Authorized Representative of the Consultant

# Section V. B. Financial Proposal Forms

Financial proposal standard forms shall be used for the preparation of the financial proposal according to the instructions provided under sub-clause 15.5 of Section II Instructions to Consultants.

# Form FIN-1. Financial Proposal Submission Form

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To: [client]

Address:

Ladies and Gentlemen:

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

We, the undersigned, offer to provide the services for the above-mentioned assignment in accordance with your request for proposal (RFP) dated [insert date]<sup>4</sup> and our technical proposal.

Our price as per the attached financial proposal forms is [insert amount(s) in words and figures and currency] and shall remain fixed throughout the implementation of the assignment. Our price includes the estimated amount of local indirect taxes is [insert amount in words and figures in name of currency] which shall be confirmed or adjusted, if needed, during negotiations.

Our financial proposal shall be binding upon us subject to the modifications resulting from contract negotiations, up to expiration of the validity period of the proposal, as indicated in paragraph ITC 19.1 of the PDS.

Commissions and gratuities paid or to be paid by us to agents relating to this proposal and contract execution, if we are awarded the contract, are listed below:<sup>5</sup>

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity

We understand you are not bound to accept any proposal that you may receive. We acknowledge that our digital/digitized signature is valid and legally binding. Yours sincerely,

Authorized signatory

Name and title of signatory

Name of consultant

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<sup>&</sup>lt;sup>4</sup> Amount must coincide with the ones indicated under total price of form FIN-2

<sup>&</sup>lt;sup>5</sup> If applicable, replace this paragraph with "no commissions or gratuities have been or are to be paid by us to agents relating to this proposal and contract execution".

## Form FIN-2. Price Summary

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

Price<sup>1</sup>
Currency 1 Currency 2

A. Remuneration:(From FIN-4)

Phase (1) [if applicable]:

Fees:

Taxes in borrower/recipient's country:

Phase (2) [if applicable]:

Fees:

Taxes in borrower/recipient's country:

B. Reimbursable: (from FIN-5)

Phase 1: Phase 2:

Total price of financial proposal

- 1. Indicate the total price to be paid by the client in each currency. Such total price must coincide with the sum of the relevant sub-totals indicated in form FIN-3. (tax provisions relevant to this RFP are set out in Section VII General Conditions of Contract.)
- 2. If the RFP contains 2 phases, both phases will be subject to the proposal evaluation and the price to be evaluated will be the total price of the 2 phases, though the contract may be signed only for phase 1.
- 3. Provide fully loaded prices (including any international travel, communication, local transportation, office expenses, shipment of personal effects, direct and indirect rates and profits. Taxes are presented separately).

# Form FIN-3. Breakdown of Price by Activity

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

Group of activities by phase	Description <sup>2</sup> Price <sup>3</sup>				
	Currency 1	Currency 2			
Total					

- 1. Form FIN-3 shall be completed for the whole assignment. In case some of the activities require different modes of billing and payment (e.g.: the assignment is phased, and each phase has a different payment schedule), the consultant shall fill a separate form FIN-3 for each group of activities. Include base and option years.
- 2. A short description of the activities whose price breakdown is provided in this form.
- 3. Provide fully loaded prices (including international travel, communications, local transportation, office expenses, shipment of personal effects, direct and indirect rates and profit).

#### Form FIN-4. Breakdown of Remuneration

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

[Information to be provided in this form shall only be used to establish price reasonableness and to establish payments to the consultant for possible additional services requested by the client.]

Name Position Person month fully loaded rate

Foreign Staff			Currency 1	Currency 2
	Hoi	me		
	Fie	ld		
	Hoi	me		
	Fie	ld		
	Hor	me		
	Fie	ld		
Local Staff				
	Hoi	me		
	Fie	ld		
	Hoi	me		
	Fie	ld		
	Hoi	me		
	Fie	ld		

- 1. Form FIN-4 shall be filled in for the same key professional personnel and other personnel listed in forms TECH-7 and 8.
- 2. Professional personnel shall be indicated individually; support staff shall be indicated by category (e.g., draftsmen, clerical staff).
- 3. Positions of the key professional personnel shall coincide with the ones indicated in forms TECH-7 and 8.

#### Form FIN-5. Breakdown of Reimbursables

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

When used for lump-sum contract assignment, information to be provided in this form shall only be used to demonstrate the basis for calculation of the contract ceiling amount, to calculate applicable taxes at contract negotiations and, if needed, to establish payments to the consultant for possible additional services requested by the client. This form shall not be used as a basis for payments under lump-sum contracts

N°	Type of reimbursable expenses	Unit	Unit cost	Quantity	{Currency # 1- as in FIN- 2}	{Currency # 2- as in FIN-2}	{Additional currency, as appl.}	{Additional currency, as appl.}
	{e.g., per diem allowances**}	{Day}						
	{e.g., international flights}	{Ticket}						
	{e.g., in/out airport transportation}	{Trip}						
	{e.g., communication costs between Insert place and Insert place}							
	{ e.g., reproduction of reports}							
	{e.g., office rent}							
	{training of the client's personnel - if required in TOR}							
Total cos								

#### Legend:

"Per diem allowance" is paid for each night the expert is required by the contract to be away from his/her usual place of residence. Client can set up a ceiling.

#### Section VI. Terms of Reference

Terms of Reference for a Consulting Firm to Carry out Midterm Survey for the Rural Kenya Financial Inclusion Facility (RKFINFA)

#### BACKGROUND AND CONTEXT

#### 1.1. General presentation of the project

The Government of Kenya (GoK) through the National Treasury and Planning in collaboration with International Fund for Agricultural Development (IFAD), is financing a six-year Rural Kenya Financial Inclusion Facility (RKFINFA) project. RKFINFA supports the transformation of rural and smallholder agriculture sector through private sector-led development by improving the access of the smallholder farmers and rural micro, small and medium enterprises to appropriate financial services.

RKFINFA was approved on 30 December 2021 and entered into force on 2 June 2022. The project has been implemented since 2023.

The total project cost is US\$ 134.05 million, in which IFAD financing constitutes US\$ 22 million while the rest will be co-financed from domestic sources as follows: the national government – US\$ 24 million in cash and in kind, domestic financing institutions is US\$ 85.75 million - mainly due to the leverage in loan guarantee operations, and the co-financing from non-government sector implementing partners – US\$ 2.3 million.

#### 1.2. Institutional framework

The Lead Implementing Agency of RKFINFA is the Directorate of Budget, Fiscal and Economic Affairs in the National Treasury and Economic Planning (NT&EP). The Directorate is headed by a Director General who is answerable to the Principal Secretary of the NT&EP. The Project Management Unit (PMU) of RKFINFA is established at the NT&EP, housed in the Financial and Sectoral Affairs Department.

The sub-components of the project are planned to be implemented by intermediaries or investing partner institutions, representing public, private and non-government organizations. Thus, while the lead agency of the project is the National Treasury, all RKFINFA activities include pro-active co-operations with the private sector, including financial institutions, the farming community as well as micro, small and medium enterprises and larger processing and marketing companies in key agricultural value chains.

#### DESCRIPTION OF THE PROJECT

#### 2.1. Objectives

The goal of RKFINFA is poverty reduction, climate change adaptation and improved livelihoods in rural areas. The project objective is increased rural financial inclusion and

green investments by agriculture value chain stakeholders, leading to equitable employment opportunities, innovative and resilient production systems, and increased incomes for smallholders, poor and marginalized rural households.

#### 2.2. Duration of the project

RKFINFA is a six-year development project spanning the period June 2022 to December 2028.

#### 2.3. Project Area

The geographic coverage of RKFINFA is nationwide, but the entry point is the following counties with ongoing or recently closed IFAD-funded projects: Bungoma, Busia, Embu, Kakamega, Kirinyaga, Kisii, Machakos, Meru, Nakuru, Nandi, Nyeri, Siaya, Tharaka Nithi and Trans-Nzoia.

#### 2.4. Target group

The project is expected to benefit 190,000 rural Kenyan households, including both direct and indirect clients. This includes direct financial and technical services to 68,000 households/micro, small and medium enterprises (MSMEs), covering an estimated 66,000 economically active smallholder households and 2,000 rural MSMEs engaged in smallholder-inclusive value chains. Indirect outreach of the project includes an estimated 32,000 persons through employment in the RKFINFA supported agribusinesses and farms as well as 90,000 smallholder households through participation in the value chains strengthened by the supported agribusinesses. The targeting focus is on low-income, economically active rural households, with specific targets on 50 percent of women and 30 percent of youth participation in both capacity building and financing activities.

The RKFINFA targeting strategy is based on the beneficiary profiles applied in the ongoing or recently IFAD-supported value chain projects. The project is, therefore, being implemented in the fourteen counties with at least two or more ongoing or recently closed IFAD-funded projects The focus is on low-income, economically active rural households, with specific targets on women and youth. The project also directly reaches out to women, youth, persons with disability (PWDs), vulnerable groups, including female and youth headed households as per the direct targeting approach in the strategy. The strategy ensures that the project achieves gender equality as per its status in gender intervention spectrum. The project's targeting strategy is found in annex one.

#### 2.5. Theory of change

There is an acknowledged development problem of limited investment flow hindering modernization and improved income flows in the rural smallholder and agribusiness sectors in Kenya, despite high development potential and significant positive impacts on rural livelihoods and food systems development, poverty reduction and climate change resilience. This development challenge has been attributed to information and communication gap between the financial sector and agribusiness sector due to capacity constraints; high perceived risk and real risk of financing smallholder, agribusiness

sectors, in particular of rural youth and women; and limited access to liquidity by rural MFBs and SACCOs, the last mile financial service providers, particularly to commit resources into new innovative approaches such as green finance.

RK-FINFA is expected address these underlying problems through providing technical support and innovation services to PFIs and their potential pipeline of clients from the smallholder and agribusiness sectors in order to improve transparency and mutual understanding of the investment opportunities and risks; deploying investment instruments to help reduce the perceived risks and real lending risks and unlock private capital flows into agricultural value chains and to introduce rural outreach innovations; and facilitating liquidity to finance green investments of rural MFBs and SACCOs and to establish a long-term sustainable vehicle connecting non-bank financial institutions to liquid financial resources. At the same the provision of project support to an enabling environment for wider and innovative rural financial intermediation will set in motion a positive growth cycle that effectively supports the key target of transformation of the rural economy.

Improved access to finance plays a crucial role in achieving economic transformation for smallholder farmers and the agricultural sector. It allows farmers to invest in new technologies, improved their farming practices and expand their operations, leading to increased productivity and profitability. This leads to increased income, employment opportunities and improved standards of living which will in turn accelerate economic growth.

#### 2.6. Components and main activities

To achieve the RKFINFA Project Goal and Development Objective, the project activities are structured into three mutually reinforcing components: Component 1: Technical Support and Innovation Services (TSIS); Component 2: Rural Investment Instruments; and Component 3: Enabling Rural Finance Environment and Project Coordination.

Component 1: Technical Support and Innovation Services (TSIS). Through two fully inter-linked sub-components, Component 1 will (i) strengthen Participating Financial Institution (PFI) capacities for innovation, rural outreach and green finance services in Kenya, and (ii) build MSME and smallholder sustainable investment capacities and financial literacy skills particularly tailored to reach women, youth and marginalized groups. Both aspects of the TSIS, supply and demand side, will be embedded into the rural growth strategies of PFIs to foster sustainability and scalability and support the effective use of the resources provided through the project's Investment Instruments component.

Sub-component 1.1: PFI Capacity Building for Rural Outreach and Innovation. The expected outputs of this sub-component are: (i) the capacity of five participating commercial banks, six MFBs and 30 DT-SACCOs improved to provide rural and agriculture financial services including products tailored to youth and women; (ii) the capacity of all 41 PFIs built to implement and monitor green investment portfolios; and (iii) Environmental and Social Management Systems operationalized/strengthened by 41 PFIs.

Sub-component 1.2: Business Development Services for Agribusinesses and Smallholders. The expected outputs of this sub-component are: (i) 1,500 small and microenterprises receive Business Development Services (BDS) and are able to submit bankable business plans; and (ii) 50,000 male and female smallholder producers receive financial literacy training including for preparation of simple business plans appropriate for SACCO/MFB loan applications.

Component 2: Rural Investment Instruments. The RKFINFA is operating two Rural Investment Instruments: (i) a Rural Credit Guarantee Scheme (RCGS), and (ii) a Green Financing Facility (GFF). Both the R-CGS and the GFF are designed as sustainable financing vehicles, utilizing resources from the GoK and from interested international financiers to unlock private investment into Kenya's agricultural and agribusiness sector at attractive market terms through Kenyan financial institutions. The Technical Support and Innovation Services packages under Component 1 supports the PFIs in the implementation of the rural investment instruments, in line with each PFI's respective rural and agriculture finance strategy. Identification and referral of agribusiness and smallholder candidates into the PFI funding pipelines are supported as described above in Component 1.2 (BDS and Financial Literacy services).

Sub-component 2.1: Rural Credit Guarantee Scheme (RCGS). RCGS provides risk sharing to promote rural outreach innovations and catalyzes funding from Kenyan mainstream financial institutions into the rural and agriculture sector. The expected results of the R-CGS are: (i) supported by the R-CGS guarantee amount of US\$ 20 million, PFIs lend US\$ 80 million to rural MSMEs and agriculture value chains; (ii) 2,000 rural MSMEs have improved access to finance; (iii) 15,000 microenterprises and farmers have improved access to finance, including women and youth-owned enterprises, (iv) 30,000 smallholder farmers have improved access to finance with targeted products for women and youth, and (v) in overall the target of 30 percent women and youth among end-client groups is achieved.

Sub-component 2.2: Green Financing Facility. Sub-component 2.2 supports the target of the innovative and sustainable transformation of Kenyan rural economy through the operations and services of the Green Financing Facility (GFF), to be established with the RKFINFA support. The GFF is contributing to the sustainable rural transformation, growth, and income generation through two fully interlinked methods: (a) alleviating the liquidity constraints of non-bank financial institutions that are the main financial service providers to smallholders and rural micro-enterprises, and (b) encouraging small-scale farmers and micro-firms to invest in climate-smart and environmentally friendly activities while promoting gender-equitable access to finance. The GFF initial investment by RKFINFA is US\$ 20 million and it is expected to reach out to about 30,000 rural households through micro and small-scale loans. The GFF is established as a permanent facility at AFC to provide wholesale capital to rurally oriented SACCOs and MFBs/MFIs, for on-lending to the smallholder sub-sector and rural micro-enterprises, targeting 50 percent women and 30 percent youth.

Component 3: Enabling Rural Finance Environment and Project Coordination. This component is divided into two sub-components: 3.1. Enabling Rural Finance Environment and 3.2. Project Coordination.

Sub-component 3.1. Enabling Rural Finance Environment. The aim of sub-component 3.1 activities is to promote policies and institutional arrangements that support the medium and longer-term development of a more conducive operational environment for the Rural Credit Guarantee Scheme and the Green Financing Facility, therefore, fostering their capacity to improve rural financial intermediation through their increased rural outreach and impact to IFAD target groups including smallholders, women and youth.

#### 2.7. Budget

The project's initial total budget is US\$ 134 million. IFAD's loan is projected to finance US\$ 22 million. Co-financing from participating financial institutions is estimated at US\$ 85.75 million, covering 64 percent of the total project costs, mainly due to the leverage in loan guarantee operations. The GoK contribution is budgeted to cover US\$ 24 million in cash and kind, covering 18 percent of the total project costs. The share of co-financing from non-government sector implementing partners is US\$ 2.3million, or two percent of the project costs.

#### 3. PURPOSE AND OBJECTIVES OF THE CONSULTANCY

#### 3.1. Purpose

The planned study aims at carrying out a midterm survey which will consist of quantitative and qualitative information. It will provide an information base against which to monitor and assess RKFINFA's progress and effectiveness. RKFINFA seeks to impact on the beneficiaries' access to financial services, increased productivity of rural enterprises, and climate resilience. Accordingly, this study will provide midterm information for assessing the project's implementation at midterm.

#### 3.2. Objectives

The main objective of the study is to develop the sample design, conduct the data collection and analysis and report writing of the midterm survey to be used for the project evaluation process. The information to be collected includes information related to project activities in order to derive data on outcome and impact indicators

The survey will measure the mid-term values of project outcomes and impact indicators on the same indicators used for the baseline in order to compare midterm with baseline data. Mid-term data provide early evidence of progress towards objectives assessing whether or not the project is on right tracks. The mid-term survey will be conducted on the same sample of beneficiaries as for baseline if feasible.

The qualitative data will be collected from beneficiary participating financial institutions, MSMEs and smallholder farmers, as well as key informants from local and national institutions, to develop a rich picture and in-depth understanding of the project implementation at midterm. Among the qualitative data to be collected include perspectives of the financial institutions on the challenges that smallholder farmers face in accessing financial services; gender challenges when it comes to financial inclusion; the practice of value chain financing from different financial institutions; how MSMEs support smallholder farmers in the value chain financing. In addition, the FGDs and

direct observations will capture changes in confidence, voice, agency, decision-making dynamics, as well as perspectives and beliefs on empowerment from women, youth, and marginalized groups. This qualitative data will provide the nuances on the quantitative findings, specifically the story behind the numbers. The participants in the focus group discussions include households in the beneficiary communities, MSMEs in the beneficiary communities, key informant interviews with commercial banks, microfinance banks and SACCOs and policy making institutions.

#### 4. METHODOLOGICAL REQUIREMENTS FOR THE SURVEY

The project intends to conduct a midterm survey to obtain both quantitative and qualitative data that will enable to monitor and evaluate the project's results. The scope of the services required under these terms of reference include the collection of quantitative and qualitative data at household, producer's organization, rural enterprises, financial institutions. The set of indicators to be collected will be based on the project's log-frame indicators. The study will follow a quasi-experimental approach, thus it will entail collecting data on both treatment and control groups.

#### 4.1. Questionnaire and variables

The draft questionnaire presented in annex 5 of the TORs integrates the logframe outcomes and impact indicators, it might be reorganized and complemented but the outcome related-questions from the draft questionnaire should remain the same when relevant to a particular group or stage of the project and should not be rephrased.

A table listing indicators, the unit of observation, data collection tool and whether indicators are CI or project-specific is provided below.

Indicator	Unit of	Data collection	Indicator
	observation	tool	type
Incidence of poverty in the selected	Counties	Data Extraction	Project
counties		Form/Sheet	specific
Volume of formal credit to	Agricultural sector	Data Extraction	Project
agricultural sector		Form/Sheet	specific
SF.2.1 Households satisfied with	Households	Questionnaire	Core
project-supported services			indicator
Percentage of households reporting	Households	Questionnaire	Project
increase by at least 25% in income			specific
from among the recipient			
households			
2.2.1 New jobs created	Households,	Questionnaire	Core
	MSMEs		indicator
3.2.2 Households reporting	Households	Questionnaire	Core
adoption of environmentally			indicator
sustainable and climate-resilient			
technologies and practices			
Number of PFIs reporting improved	Participating	Questionnaire	Project
capacity to develop agricultural	financial		specific

finance products and analyse agricultural loans	institutions (PFIs)		
Number of bankable proposals developed by targeted businesses	Micro, small & medium enterprises (MSMEs)	Questionnaire	Project specific
Number of bankable proposals developed by targeted farmers	Households	Data Extraction Form/Sheet	Project specific
IE.2.1 Individuals demonstrating an improvement in empowerment	Households	Questionnaire	Core indicator
Leverage ratio achieved by participating PFIs	PFIs	Data Extraction Form/Sheet	Project specific
Number of rural finance sector policies developed	Rural finance sectors	Data Extraction Form/Sheet	Project specific
SF.2.2 Households reporting they can influence decision-making of local authorities and project-supported service providers	Households	Questionnaire	Core indicator
The Women's Empowerment in Agriculture Index (WEAI)	Households	questionnaire	Emerging practice

#### 4.2. Sample frame

The sample frame is the list of beneficiaries and non-beneficiaries, from which random samples of units are selected to build the survey samples. Based on the information available, these units should be crossed with the main characteristics of the desired population. (e.g., geographical location, farm type, main products, etc.). The project targets in terms of specific groups' participation, such as women and youth, also have to be taken into account. All these elements have to be adequately reflected in the sample. The project team will provide the firm with the sample frame including the list of projects beneficiaries as well as the composition of the samples at baseline.

#### 4.3. Sampling method

Since the COI measurement guidelines intend to establish attribution, which means that the survey should contemplate a treatment and a comparison group. For the midterm evaluation, the respondents of baseline will, as much as possible, be retained to assess status between the treatment and comparison groups.

The panel data structure is the recommended sample design for the mid-term survey, and will involve, as much as possible, the sampled units studied during the baseline survey —at the beginning of the project implementation and now at mid-term to monitor changes in outcomes.

A correction for non-response/attrition will be required through increasing the sample size by a percentage that would potentially account for the possible loss (5 to 25%)

attrition rate contingent on the context) and by adjusting for non-response through statistical modelling after the data collection is completed.

#### 4.4. Sample size

The sample size was determined at the baseline survey. It was determined using the IFAD's recommended World Bank power formula given as:

$$N = \frac{4\sigma^2(Z_{\alpha} + Z_{\beta})^2}{D^2}$$
Where

– the effect size – is the impact on the outcome variable measured as a difference in  $\overline{D}$ 

means. Note that in a contribution-based study, this will be based on the difference in the outcome before and after the project intervention; in an attribution-based study, it will be the difference between the treatment and the comparison groups outcomes, i.e., with and without the project intervention.

- the variance ('sigma') in population outcome metric; or how wide of a range of differences you expect in the outcome that you will measure (changes in income). This can be difficult to calculate – the best way is to have secondary data or data previously collected (national household survey, project assessment, piloting data, data from previous projects, etc.).

– The values of z are taken from a table depending on the values of and . –  $\boxed{z}$  relates to "type I error" while  $\boxed{z}$  relates to "type II error".

In terms of the qualitative data collection, this should consist of approximately 10 Key Informant Interviews and 15 Focus Group Discussions.

#### 4.5. Probability sampling

Identification of samples for the midterm study survey will be based on probability sampling. Other considerations for the sampling methodology include geographical locations, income classes, level of economic activity, value chains, gender and age profiles. Appropriate probabilistic sampling methodologies for other units of analysis such as rural economic enterprises and financial institutions will need to be considered.

#### 4.6. Data quality control

To ensure high quality standards of the data used in the midterm study, the tendering consulting firms will be required to demonstrate mechanisms for data quality control as

well as the inbuilt strategies for data quality assurance. The following strategies should be used:

- Double data entry.
- Spot checking.
- Sort data to find missing data, outliers, high, or low values.
- Use automation, such as drop-down menus.
- Format a database to accept only numbers.
- Review data for anomalies.
- Discuss data discrepancies and/or findings with implementers.

Data-quality checks can be implemented while collecting the data rather than ex-post as in the case of paper -based surveys by using electronic devices for the data collection.

In line with IFAD Data Governance Policy and the Updated Personal Data Protection and Privacy Guidelines, all data generated and processed should be made accessible in a secure and efficient manner while adhering to the necessary protections and controls, in line with the principle of doing no harm to any data subject.

#### 4.7. Computer entry

Computerized data collection in the field by using electronic devices is required to minimize errors and to reduce the time lag between data collection and data analysis. This system will also facilitate recording the GPS coordinates of the samples for the purpose of geo-referencing the respondents.

#### 4.8. Analysis and report

The analysis should ensure to capture necessary content to assess the progress of implementation of the project as well as provide a reference point for making project management decisions.

Once the surveys have been conducted and their quality controlled, the analysis of the results should be presented in a report. While writing the report, the firm will work in close collaboration with the RKFINFA project management unit staff. The report summarizes the conclusions emerging from the analysis and includes the following elements:

- the description of the methodology used
- the questionnaire and qualitative instruments
- the list of villages/communities surveyed
- the results of the survey and summary of qualitative data
- the updated logframe (at least core indicators at outcome levels)
- the theory of change and its description based on the results of the survey
- the analysis and interpretation of the results (detailed analysis with statistical significance and summarized tables for each indicator). This will include an computation of Women Empowerment Index as per IFAD procedures

The survey database and qualitative transcripts should also be provided to project staff and IFAD.

#### 5. DETAILED LIST OF ACTIVITIES AND DELIVERABLES

The consulting firm will work in close collaboration with RKFINFA and under the supervision of IFAD in the development and supervision of all phases of data collection and the subsequent analysis and interpretation of the dataset.

#### 5.1. List of activities

Phase 1 - Inception phase

RKFINFA will provide key background documentation to the firm (project design reports, logframe, ToC, etc), list of beneficiaries, baseline data and survey sample, and other related data from whence the consulting firm will develop the initial situation analysis.

Phase 2 – Sampling strategy and survey instrument development In this phase, the following activities will be undertaken;

- Development of the survey questionnaire and qualitative instruments based on the draft provided by the project, and programming of questionnaire into survey software
- Development of the sampling design
- Clearance by RKFINFA PMU and IFAD of pilot sampling design and the questionnaire
- Develop interview manuals and instructions for field staff
- Training of interviewers for the pilot study
- Pilot study fieldwork
- Revision of the pilot study questionnaires
- Analysis of pilot study results, introducing adjustments to the draft questionnaire
- Development of the final questionnaire
- Development of an appropriate data management system with adequate quality controls
- Clearance of the final questionnaire and sampling design by RKFINFA PMU and IFAD

#### Phase 3 – Fieldwork Activities

In this phase, the following activities will be undertaken;

- Preparation for field work (recruitment of interviewers, distributing tablets for questionnaires and other fieldwork documents).
- Staffing and enumerator training
- Administrative approval from necessary authorities
- Quantitative data collection at the household levels
- Data quality control
- Qualitative data collection from selected PFIs, MSMEs, smallholder farmers and key informants from local and national institutions (focus group discussion/key informant interviews as appropriate)

Phase 4 - Data processing, analysis and final report preparation

In this phase, the following activities will be undertaken;

- Database formation
- Data entry and cleaning
- Statistical analysis of the survey data, including computation of Women Empowerment in Agriculture index using the prescribed IFAD procedures
- Analysis of the qualitative data for themes and insights
- Preparation of the final report
- Translation of the final report
- Clearance of the report

#### 5.2. Deliverables

The successful bidder is expected to produce the following deliverables for this project; The total duration for the assignment shall be a maximum of fourteen weeks from the date the contract is signed. The deliverables schedule mapped to this timeline is as shown in the table below:

Deliverable/Output	Timeline/Date
-	Kick-off meeting with consultant
2. Draft inception report, that includes survey	
design describing the sampling strategy, data	
collection instruments and data entry	
methodology	
<ol><li>Training workshops for development of data collection tools</li></ol>	3-day workshop
4. Final inception report (with feedback from	1 week after incorporating RKFINFA PMU
RKFINFA PMU incorporated)	feedback
Final questionnaire including electronic format	1 week after incorporating RKFINFA PMU
, ,	feedback
Training manual for field staff and enumerators	One week before the training workshop
5. Training workshop for enumerators and data	4-day workshop
entry clerks	
6. Field data collection	
7. First draft midterm survey report	4 weeks after approval of final inception
	report
C First last the family and the second secon	1 week after submission of the first draft
8. First draft midterm survey report (with feedback	midterm report
9. Presentation to stakeholders workshops	1 week after submission of the RKFINFA
	PMU-commented draft midterm report
10. Second draft midterm survey report (with	
1	workshop
11. Final midterm survey report (including final	
database of raw data collected and used for	
analysis in a memory stick, CD ROM or DVD,	

and IFAD ORMS logframe duly filled	

The expected tasks for the firm should be performed in accordance with a mutually agreed schedule. Final deliverables should be submitted according to this schedule and within the limits of the contract duration.

Deliverables are subject to agreement by RKFINFA PMU and IFAD and preliminary versions should therefore be submitted by the firm in time allowing for comments to be shared and if required changes to be introduced by the firm.

#### 6. COMPETENCIES REQUIRED

### 6.1. Firm expertise and required qualifications General Experience

The firm should have been in existence for at least five (5) years and have experience in survey design and research methods, mostly for development projects dealing with rural and marginalized members of the society

#### Specific Experience

- Have Two (2) years' experience in carrying out evaluation surveys including demonstrated experience in designing and conducting evaluations of similar magnitude (including survey and sampling design and electronic questionnaires) -
- Have experience in planning and organizing survey logistics
- Understanding of rural development, with a focus on participatory processes, joint management, rural financing and gender issues
- Experience in highlighting, mainstreaming and tracking of socioeconomic empowerment and inclusion issues in development interventions
- Have experience in data management and statistics
- Have experience in survey analysis and reporting of results
- Experience in household survey and qualitative work in Kenya
- Have Three (3) years' experience in econometrics i.e. this includes, but not limited to, GIS –enabled field data collection systems and advanced quantitative and qualitative data analysis resources such as Ms-Excel, Stata, R, nVivo, ATLAS.ti

#### 6.2. Key staff/ required staff

The proposed team should consist of reasonable number of qualified and experienced professionals having proven track record in designing and implementing socioeconomic and evaluation studies and having good depth of understanding of rural finance and development as well as gender and social inclusion issues.

The following are the minimum requirements of the consulting team members

Qualifications of a team leader

Masters degree in economics, statistics, agricultural economics or related field

- Have at least five years relevant experiences in conducting impact evaluations, large quantitative survey implementation and analysis, experience in household and agricultural data collection and analysis required, ability to coordinate teams and ensure timely reporting
- experience in the nexus between rural finance, agricultural and rural livelihoods in Kenya
- 5 years' experience designing and implementing of household surveys
- provide evidence of similar previous work with a related project/programme (provide detailed contacts of previous clients)
- minimum of five years of professional experience in developing and implementing M&E systems in similar projects
- previous work experience with marginalized groups, including women, low-income youth, and persons with disabilities, will be an asset.
- ability to work collaboratively with multiple individuals and groups

#### Qualifications of rural finance expert

- Masters degree in finance, economics, agricultural economics or other related subjects
- Two (2) years' experience in banking, downscaling, microfinance, legal, regulatory and financial sector issues, preferably with a good understanding of agricultural and rural economics.
- at least 5 years' professional experience in rural and enterprise finance, preferably in an advisory capacity
- experience in embedding rural finance-related issues in rural and agricultural development projects
- experience in private sector finance and investment, value chain financing, blended finance, impact private sector financing, climate finance
- prior experience of conducting programme evaluation and impact studies in rural finance

#### Data management and analysis expert/statistician

- Masters degree in statistics, economics, information technology, mathematics or a related field
- minimum experience of three years with large survey data sets and data entry software required.
- experience in survey questionnaire and sample design, data processing, data quality assessment and data analysis.
- experience in data entry software customization and data coding for large scale household surveys
- experience in working on complementary sources of data to address data gaps
- Experience in collection and interpretation of qualitative data and information

Qualifications of gender and social inclusion expert

- Masters university degree in social sciences or a field related to rural community development /gender/nutrition/youth/social inclusion.
- At least two years' experience with poverty, gender and youth targeting in agriculture-based rural development projects/programmes.
- research experience in statistical analysis for project/programme evaluations including midterm studies utilizing a wide range of approaches and methods such as gender and equality responsive and mixed methods
- familiarity with the development and application of household-based survey tools and administrative records for generating information on progress towards equality and empowerment of marginalized groups
- At least two (2) years' experience and knowledge on community development, applied gender mainstreaming, equality and, marginalized group's empowerment at project and institutional level in Kenya

Qualifications of climate and environment expert

- Masters degree in climate change, environmental science, environmental economics or any other related field.
- At least two (2) years research experience in climate finance
- understanding of the green climate fund and other related initiatives for supporting financing of country's climate adaptation and mitigation strategies
- understanding of how various public and private financing institutions (commercial banks, insurance companies, development finance institutions, multilateral development partners) interact in the context of climate investments

#### Minimum key support staff positions

Field supervisors: minimum of 2-3 field supervisors should be hired (best ratio would be one supervisor every 4 enumerators). They should be chosen based on the firm's best practices. Some degree of knowledge of local languages is expected at least from a sufficient number of the supervisors. At least two years' experience in conducting or managing household surveys is required.

Survey enumerators: minimum of 8-10 enumerators should be hired. Minimum qualifications include knowledge of local language. Preference should be given to candidates with experience in quantitative data collection in rural areas of survey areas, namely, on the themes of the questionnaire.

Data entry technicians: minimum qualifications include knowledge of local language and advanced computer skills. Preference should be given to candidates with experience in quantitative data entry and/or previous experience in survey work.

#### 7. ADMINISTRATIVE AND OTHER ASPECTS

#### 7.1. Proposal content

Interested consulting companies should submit their applications consisting of the following documents/information to demonstrate their qualifications:

Technical proposal will include: the profile of the company, relevant experience for the assignments, staffing (CV of each team member), proposed methodology to perform the assessment, the size of the sample to be analyzed, the work plan and schedule (activities) and resources (including number of person-day).

Financial proposal must include the consulting fee and operational expenditures related to the assignment. The survey company will provide a break-down of the budget by the activities mentioned in the activities section above.

#### 7.2. Future use of the data

The clean dataset as well as the survey instruments and resulting reports will be property of RKFINFA (on behalf of GoK) and IFAD.

#### 7.3. Survey logistics and coordination

The project coordinator, RKFINFA, will be responsible for the survey coordination and supervision on behalf of the client and the link with the consulting firm

RKFINFA project management unit will provide the following support to the consulting team with the relevant project documents and reference materials and a meeting room at the PMU offices. The consulting firm will however be responsible for the organization and logistics during the entire period of data collection, stakeholder engagements including validation workshops.

#### 7.4. Payment plan

Output	Deliverable	Payment
1.Signed contract	Inception report including survey	30%
<ol><li>Draft inception report, that includes survey design describing the sampling</li></ol>	strategy, data collection	
strategy, data collection instruments and	-	
	methodology, questionnaires	
3. Training workshops for development		
	SPSS or SAS) and training manual	
4. Final inception report (with feedback	for field staff and enumerators.	
from RKFINFA PMU incorporated)		
Final questionnaire including electronic		
format (Stata, SPSS or SAS).		
Training manual for field staff and		
enumerators		
5. Training workshop for enumerators	Interim report including analyzed	30%
and data entry clerks	qualitative and quantitative field	
6. Field data collection	data, midterm indicators etc	

7. First draft midterm survey report		
8. First draft midterm survey report ( <i>with feedback from RKFINFA PMU</i>		
<ol><li>Presentation to stakeholders workshops</li></ol>	Final report approved by the client	40%
10. Second draft midterm survey report (with feedback from stakeholders incorporated)		
11. Final midterm survey report (including final database of raw data collected and used for analysis in a		
memory stick, CD ROM or DVD) and IFAD ORMS logframe duly filled		

#### 8. Annexes to the TORs

The TORs should also include the following annexes:

i.Detailed targeting strategy

This technical annex details the project's eligibility/selection criteria of the eligible or target beneficiaries' population.



#### ii.Logframe

This annex details the project's logical framework and the indicators to be measured.



#### iii. Theory of Change (ToC)

The ToC highlights how project activities (inputs) lead to/are linked to results (outputs and outcomes) and impacts.



#### iv.Project's data

This technical annex presents the main data regarding the characteristics of the project area and the population: list of considered administrative/geographical units (provinces, municipalities or communities, etc.) with respective population, incidence of poverty, farm's productive orientation, etc.



#### v.Draft questionnaires

The draft questionnaires are contained in the baseline survey report.

vi.Baseline Survey Report including previous questionnaires and list of beneficiaries, sampling plan and Baseline Dataset



Part 2: Conditions of Contract

#### **Contract Agreement**

This contract agreement (this "contract") made as of the [day] of [month], [year], between [full legal name of the client] (the "client"), on the one part, and [full legal name of consultant] (the "consultant"), on the other part.

[Note: If the consultant consists of more than one entity, the following should be used]

This contract agreement (this "contract") made as of the [day] of [month], [year], between [full legal name of the client] (the "client"), on the one part, and [full legal name of lead consultant] (the "consultant") in [joint venture / consortium / association] with [list names of each joint venture entity], on the other part, each of which will be jointly and severally liable to the client for all of the consultant's obligations under this contract and is deemed to be included in any reference to the term "consultant."

#### **RECITALS**

Whereas,

- The "(name of borrower/recipient)" has received (or in appropriate cases "has applied for") financing from the International Fund for Agricultural Development ("IFAD") [if there is more than one donor agency, replace with this as appropriate: the "(name of borrower/recipient)" has received (or in appropriate cases "has applied for") a financing from the International Fund for Agricultural Development ("IFAD") and [insert other donor] - the financing of which is being administered by IFAD] in various currencies equivalent to towards the cost of (name of project), and intends to apply a portion of the proceeds of this loan/grant to eligible payments under this contract. Payment by IFAD will be made only at the request of (name of borrower/recipient) and upon clearance by IFAD, and will be subject, in all respects, to the terms and conditions of the financing agreement between IFAD and the borrower/recipient. The financing agreement prohibits any withdrawal from the loan and/or grant account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of IFAD, is prohibited by a decision of the United Nations Security Council taken under chapter VII of the Charter of the United Nations. No parties other than (name of borrower/recipient) shall derive any rights from the financing agreement or have any claim to financing proceeds, and
- (b) The client has requested the consultant to provide certain services as described in annex A to this contract; and
- (c) The consultant, having represented to the client that it has the required professional skills, and personnel and technical resources, has agreed to provide such services on the terms and conditions set forth in this contract.

Now therefore, the parties to this contract agree as follows:

- 1. In consideration of the payments to be made by the client to the consultant as set forth in this contract, the consultant hereby covenants with the client to perform the services in conformity in all respects with the provisions of this contract.
- 2. Subject to the terms of this contract, the client hereby covenants to pay the consultant, in consideration of the performance of the services, the contract price (as defined below) or

such other sum as may become payable pursuant to the provisions of this contract at the times and in the manner prescribed by this contract.

In witness whereof the parties hereto have caused this contract to be executed in accordance with the laws of [country] as of the day, month and year first indicated above.

For [full legal name of the client]	For [full legal name of the consultant]
Signature	Signature
Name	Name
Witnessed by	Witnessed by

[Note: If the consultant consists of more than one entity, all these entities should appear as signatories, e.g., in the following manner:]
For and on behalf of each of the members of the consultant
[Name of member]
[Authorized representative]
[Name of member]
[Authorized representative]

### Section VII. General Conditions of Contract

#### **General Conditions of Contract**

#### 1. Definitions

- 1.1 The terms used in this contract and not otherwise defined have the meanings given such terms in the financing agreement or related document. Unless the context otherwise requires, the following terms whenever used in this contract have the following meanings:
- (a) "Applicable Law" has the meaning given the term in the **SCC**.
- (b) "Associate" or "Member" means any entity that is a member of the association that forms the consultant. A sub-consultant is not an associate.
- (c) "Association" or "Joint Venture" means an association of entities that forms the consultant.
- (d) "Client" has the meaning given the term in the initial paragraph of the contract agreement.
- (e) "Client Country" has the meaning given the term in the **SCC**.
- (f) "Consultant" has the meaning given the term in the initial paragraph of the contract agreement.
- (g) "Contract" means this agreement entered into between the client and the consultant, to provide the services, and consists of the contract agreement, these GCC, the SCC, and the annexes (each of which forms an integral part of this agreement), as the same may be amended, modified, or supplemented from time to time in accordance with the terms of this agreement.
- (h) "Contract Price" means the price to be paid for the performance of the services, in accordance with GCC sub-clause 18.1.
- (i) "Day" means a calendar day.
- (j) "Effective Date" has the meaning given the term in GCC Clause 17.2.
- (k) "Financing Agreement" has the meaning given the term in the recital clauses to the contract Agreement.

- (I) "Force Majeure" has the meaning given the term in GCC Clause 23.1.
- (m) "The Fund" or "IFAD" means the International Fund for Agricultural Development.
- (n) "GCC" means these general conditions of contract.
- (o) "Government" has the meaning given the term in the recital clauses to the contract agreement.
- (p) "Key Professional Personnel" means the personnel listed in annex D to this contract.
- (q) "Local Currency" has the meaning given the term in the **SCC**.
- (r) "Party" means the client or the consultant, as the case may be, and "Parties" means both of them.
- (s) "Personnel" means persons hired by the consultant or by any sub-consultants and assigned to perform the services or any part thereof.
- (t) "SCC" means the special conditions of contract by which the GCC may be amended or supplemented.
- (u) "SECAP" means IFAD's Social Environmental and Climate Assessment Procedures, see https://www.ifad.org/en/secap.
- (v) "Services" means the activities to be performed by the consultant pursuant to this contract, as described in Annex A to this contract.
- (w) "Sub-Consultant" means any person or entity to whom/which the consultant subcontracts any part of the services.
- (x) "Tax" and "Taxes" have the meanings given the terms in the financing agreement or related agreement.
- 2.1 In interpreting this contract, unless otherwise indicated:
- (i) "confirmation" means confirmation in writing;
- (ii) in writing" means communicated in written form (e.g., by mail, e-mail, or facsimile) delivered with proof of receipt;
- (iii) except where the context requires otherwise, words

2. Interpretations

indicating the singular also include the plural and words indicating the plural also include the singular;

- (iv) the feminine means the masculine and vice versa; and
- (v) the headings are for reference only and shall not limit, alter or affect the meaning of this contract.
- 3. Language and Law
- 3.1 This contract has been executed in language(s) specified in the **SCC**. If the contract is executed in both English and a specified local language, the English language version shall be the binding and controlling language for all matters relating to the meaning or interpretation of this contract.
- 3.2 This contract, its meaning and interpretation, and the relation between the parties shall be governed by the applicable law.
- 4. Communications
- 4.1 Any notice, request or consent required or permitted to be given or made pursuant to this contract shall be in writing. Subject to applicable law, any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the party to whom the communication is addressed, or when delivered to such party at the address specified in the **SCC**, or sent by confirmed facsimile or confirmed email, in either case if sent during normal business hours of the recipient party.
- 4.2 A party may change its name or address for receiving notice under this contract by giving the other party notice in writing of such change to the address specified in **SCC 4.1**.
- 5. Subcontracting
- 5.1 If the consultant intends to subcontract for a major item of its contracted services (deemed major if valued for more than 20% of the contract value) it shall seek the client's prior written approval of the subcontractor. Subcontracting shall not alter the consultant's obligations under this contract.
- 6. Prohibited Practices
- 6.1 The Fund requires that all beneficiaries of IFAD funding, including the client and any consultants, implementing partners, service providers, suppliers, subsuppliers, contractors, sub-contractors, consultants, subconsultants, and any of their agents (whether declared or not) and personnel observe the highest standards of ethics during the procurement and execution of such contracts, and comply with IFAD's Policy on Preventing

Fraud and Corruption in its Activities and Operations, revised on 12 December 2018 and attached as Section IX of this document (EB 2018/125/R.6, hereinafter "IFAD's Anti-Corruption Policy").

- 6.2 For the purposes of these provisions, and consistent with IFAD's Anticorruption Policy, the terms set forth below are defined as follows, and sometimes referred to collectively as "Prohibited Practices":
- a) "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value in order to improperly influence the actions of another party;
- b) "fraudulent practice" is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party in order to obtain a financial or other benefit or to avoid an obligation;
- c) "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including improperly influencing the actions of another party;
- d) "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of any party, to improperly influence the actions of that or another party;
- e) "obstructive practice" is (i) deliberately destroying, falsifying, altering or concealing evidence that may be material to an investigation by the Fund or making false statements to investigators in order to materially impede an investigation by the Fund; (ii) threatening, harassing or intimidating any party in order to prevent that party from disclosing its knowledge of matters relevant to an investigation by the Fund or from pursuing such an investigation; and/or (iii) the commission of any act intended to materially impede the exercise of the Fund's contractual rights of audit, inspection and access to information.
- 6.3 The Fund will deny financing of a proposed contract award if it determines that the firm or individual recommended for award, or any of its personnel or agents, or its sub-consultants, sub-contractors, service providers, suppliers, sub-suppliers and/or any of their personnel or agents, has, directly or indirectly, engaged in any of the prohibited practices in connection with an IFAD-financed and/or IFAD-managed activity or operation, including in competing for the contract.
- 6.4 In accordance with IFAD's Anticorruption Policy, the Fund has the right to sanction firms and individuals,

including by declaring them ineligible, either indefinitely or for a stated period of time, to participate in any IFADfinanced and/or IFAD-managed activity or operation. This may include ineligibility to: (i) be awarded or otherwise benefit from any IFAD-financed contract, financially or in any other manner: (ii) be a nominated sub-contractor. consultant, manufacturer, supplier, sub-supplier, agent or service provider of an otherwise eligible firm being awarded an IFAD-financed contract: and (iii) receive the proceeds of any loan or grant provided by the Fund.<sup>6</sup> The Fund also has the right to unilaterally recognize debarments by any of the International Financial Institutions that are members to the Agreement for Mutual Enforcement of Debarment Decisions if such debarments meet the requirements for mutual recognition under the Agreement for Mutual Enforcement of Debarment Decisions.

- 6.5 In addition, the Fund has the right to, at any time, declare a misprocurement and/or the ineligibility of any expenditures associated with a procurement process or contract if it determines that prohibited practices occurred in connection with this procurement process or contract and that the borrower/recipient has not taken timely and appropriate action, satisfactory to the Fund, to address such practices when they occur.
- 6.6 The consultant will take appropriate measures to inform potential sub-contractors, sub-consultants, suppliers, agents and any of its personnel of their obligations under IFAD's Anticorruption Policy and require their compliance with this policy in connection with their involvement in competing for, or executing, this contract.
- 6.7 Suppliers, consultants, contractors, and their sub-contractors, sub-consultants, service providers, suppliers, agents and personnel, are required to fully cooperate with any investigation conducted by the Fund into possible prohibited practices, including by making personnel available for interviews and by providing full access to any and all accounts, premises, documents and records (including electronic records) relating to the relevant IFAD-financed and/or IFAD-managed operation or activity and to have such accounts, premises, records and documents

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<sup>&</sup>lt;sup>6</sup> For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

audited and/or inspected<sup>7</sup> by auditors and/or investigators appointed by the Fund.

- 6.8 The consultant is obliged to disclose relevant prior sanctions and criminal convictions and any commissions or fees paid or are to be paid to any agents or other party in connection with this procurement process or the execution of the contract.
- 6.9 If the Fund determines that the consultant, or any of its sub-contractors, sub-consultants, suppliers, personnel or any agent or affiliate of any of them has, directly or indirectly, engaged in prohibited practices in connection with an IFAD-financed or IFAD-managed activity or operation, including in competing for, or executing, this contract, the client may, by written notice, immediately terminate the consultant's employment under the contract and the provisions of GCC 21.1 shall apply.
- 6.10 The consultant shall keep all records and documents, including electronic records, relating to this procurement process available for a minimum of three (3) years after the execution of the contract.

### 7. Relationship Between the Parties

7.1 Nothing contained in this contract shall be construed as establishing a relationship of master and servant or of principal and agent as between the client and the consultant. The consultant, subject to this contract, has complete charge of personnel and sub-consultants, if any, performing the services and shall be fully responsible for the services performed by them or on their behalf in connection with this contract.

#### 8. Location

8.1 The services shall be performed at such locations as are specified in annex A to this contract and, where the location of a particular task is not so specified, at such locations, whether in the client country or elsewhere, as the client may approve.

### 9. Authority of Member in Charge

9.1 In case the consultant consists of a joint venture or other association of more than one entity, the members hereby authorize the entity specified in the **SCC** to act on

<sup>&</sup>lt;sup>7</sup> Inspections include all fact-finding activities deemed relevant by the Fund to address allegations or other indications of possible Prohibited Practices. Such fact-finding activities may include, but are not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data or information (whether in hard copy or electronic format) deemed relevant for the investigation or audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verifications of information. It is the responsibility of the firm or individual under inspection to ensure effective compliance with their duty to cooperate vis-à-vis any potential local laws or regulations or other potentially conflicting obligations.

# their behalf in exercising all the consultant's rights and obligations toward the client under this contract, including without limitation the receiving of instructions and payments from the client.

### 10. Authorized Representatives

- 11. Description and Approval of Personnel; Adjustments; Approval of Additional Work
- 10.1 Any action required or permitted to be taken, and any document required or permitted to be executed under this contract by the client or the consultant may be taken or executed by the officials specified in the **SCC**.
- 11.1 The title, agreed job description, minimum qualification and estimated period of engagement in the carrying out of the services of each of the consultant's key professional personnel are described in annex C. The key professional personnel and sub-consultants listed by title as well as by name in annex C are hereby approved by the client.
- 11.2 GCC sub-clause 36.1 shall apply in respect of other personnel and sub-consultants which the consultant proposes to use in the carrying out of the services, and the consultant shall submit to the client for review and approval a copy of their curricula vitae (CVs).
- 11.3 Adjustments with respect to the estimated periods of engagement of key professional personnel set forth in annex C may be made by the consultant without the prior approval of the client only if (a) such adjustments shall not alter the originally estimated period of engagement of any individual by more than ten percent (10%) or one week, whichever is larger and (b) the aggregate of such adjustments shall not cause payments under this contract to exceed the contract price. The consultant shall provide written notice to the client of any such adjustments. Any other adjustments shall only be made with the client's prior written approval.
- 11.4 If additional work is required beyond the scope of the services specified in annex A, the estimated periods of engagement of key professional personnel set forth in annex C may be increased by agreement in writing between the client and the consultant. In a case in which such additional work would result in payments under this contract exceeding the contract price, such additional work and payments will be explicitly described in the agreement and shall be subject in all respects to the provisions of GCC sub-clauses 17.4, 17.5 and 18.4.
- Resident Project Manager
- 11.5 If required by the **SCC**, the consultant shall ensure that at all times during the consultant's performance of the services in the client country, a resident project manager,

acceptable to the client, shall take charge of the performance of such services.

### 12. Working Hours, Overtime, Leave, etc.

- 12.1 Working hours and holidays for key professional personnel are set forth in annex C. To account for travel time, foreign personnel carrying out services inside the client country shall be deemed to have commenced, or finished work in respect of the services such number of days before their arrival in, or after their departure from the client country as is specified in annex C.
- 12.2 The consultant and personnel shall not be entitled to reimbursement for overtime nor to take paid sick leave or vacation leave except as specified in annex C, and except as specified in annex C, the consultant's remuneration shall be deemed to cover these items. All leave to be allowed to the personnel is included in the staff-months of service set forth in annex C. Any taking of leave by personnel shall be subject to the prior approval by the consultant who shall ensure that absence for leave purposes will not delay the progress and adequate supervision of the services.

#### **Engagement of Staff and Labor**

- 12.3 The consultant shall adopt and implement human resources policies and procedures appropriate to its size and workforce that set out its approach to managing the personnel. At a minimum, the consultant shall provide all its personnel with documented information that is clear and understandable regarding their rights under all the applicable laws regarding labor and any applicable collective agreements, including their rights related to their employment, health, safety, welfare, immigration and emigration upon beginning the working relationship and when any material changes occur.
- 12.4 The consultant shall ensure that the employment terms and conditions of migrant workers are not influenced by their migrant status.
- 12.5 The consultant shall be responsible for monitoring compliance of sub-consultants to the labor and working conditions outlined in the IFC performance standards in force from time to time.

#### Facilities for Staff and Labor

12.6 Where accommodation or welfare facilities are provided to personnel, the consultant shall put in place and implement policies on the quality and management of such accommodation and the provision of such welfare facilities (including as regards minimum space, supply of water, adequate sewage and garbage disposal systems,

appropriate protection against heat, cold, damp, noise, fire and disease carrying animals, adequate sanitary and washing facilities, ventilation, cooking and storage facilities and natural and artificial lighting, and all reasonable precautions to maintain the health and safety of the personnel). The accommodation and welfare facilities shall be provided in a manner consistent with the principles of non-discrimination and equal opportunity.

### 13. Removal and/or Replacement of Personnel

- 13.1 Except as the client may otherwise agree, no changes shall be made in the key professional personnel. If, for any reason beyond the reasonable control of the consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the key professional personnel, the consultant shall, subject to GCC sub-clause 36.1(a), provide as a replacement a person of equivalent or better qualifications.
- 13.2 If the client (a) finds that any of the personnel has committed serious misconduct or has been charged with having committed a criminal action, or (b) has reasonable cause to be dissatisfied with the performance of any of the personnel, then the consultant shall, at the client's written request specifying the grounds therefore and subject to GCC sub-clause 36.1(a), provide as a replacement a person with qualifications and experience acceptable to the client.
- 13.3 The consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of personnel.
- 13.4 The consultant shall provide a grievance mechanism for personnel to raise workplace concerns. The consultant shall inform the workers of the grievance mechanism at the time of recruitment and make it easily accessible to them. The mechanism should involve an appropriate level of management and address concerns promptly, using an understandable and transparent process that provides timely feedback to those concerned, without any retribution. The mechanism should also allow for anonymous complaints to be raised and addressed. The mechanism should not impede access to other judicial or administrative remedies that might be available under the law or through existing arbitration procedures, or substitute for grievance mechanisms provided through collective agreements.

#### 14. Settlement of Disputes

Amicable Settlement

14.1 The parties agree that the avoidance or early

resolution of disputes is crucial for a smooth execution of this contract and the success of the assignment. The parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this contract or its interpretation.

#### Dispute Resolution

14.2 Any dispute between the parties as to matters arising pursuant to this contract that cannot be settled amicably within thirty (30) days after the receipt by one party of the other party's request for such amicable settlement may be submitted by either party for settlement in accordance with the provisions specified in the **SCC**.

#### 15. Commissions and Fees

15.1 The consultant shall disclose any commissions or fees that may have been paid or are to be paid to agents, representatives, or commission agents with respect to the selection process or execution and performance of this contract. The information disclosed must include at least the name and address of the agent, representative, or commission agent, the amount and currency, and the purpose of the commission or fee.

#### 16. Entire Agreement

16.1 This contract contains all of the covenants, stipulations and provisions agreed to by the parties. No agent or representative of either party has the authority to make, and the parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth in this contract.

# 17. Commencement, Completion and Modification of Contract

Contract Entry into Force

17.1 This contract shall come into full force, and be legally binding on the parties in all respects, on the date this contract is signed by the parties or such other date as may be stated in the **SCC**.

### Effective Date and Commencement of Services

17.2 The consultant shall commence the services on the date specified in the **SCC**, which shall be defined as the "effective date."

#### **Expiration of Contract**

17.3 Unless terminated earlier pursuant to GCC clause 21, this contract shall expire at the end of such time period after the effective date as specified in the **SCC**.

#### Modifications or Variations

17.4 Any modification or variation of the terms and conditions of this contract, including any modification or variation of the scope of the services, may only be made by written agreement between the parties. Pursuant to GCC sub-clause 48.1, however, each party shall give due

consideration to any proposals for modification or variation made by the other party.

#### **Substantial Modifications**

17.5 In cases of any of the below, the prior written consent of IFAD is required:

- (a) the contract value of a contract that did not require prior review (under the provisions of the IFAD Project Procurement Guidelines, IFAD Procurement Handbook or Letter to the Borrower/Recipient) is raised to a value that would require IFAD's prior review;
- (b) the original contract duration is extended by 25% or more, or
- (c) the original value of the contract is increased by ten percent (10%) or more. Once the 10% contract threshold for modifications or change orders has been reached, any subsequent contract modification or change order that individually or collectively would exceed 3% of the original contract value shall also require IFAD's no-objection.

#### 18. Payments to Consultant

Contract Price

18.1 Except as provided in GCC sub-clause 18.5, the total payment due to the consultant shall not exceed the contract price set forth in the **SCC** (as may be adjusted in accordance with the terms of the SCC). The contract price is an all-inclusive fixed-price covering all costs required to provide the services in accordance with the terms of this contract. The contract price may only be increased above the amounts stated in the SCC (including, without limitation, pursuant to the terms of GCC sub-clauses 11.4, 44.2 and 46.2) if the parties have agreed to additional payments in accordance with GCC sub-clauses 17.4, 17.5 and 18.4.

Currency of Payment

18.2 The currency in which payments shall be made to the consultant under this contract shall be that in which the price of the proposal is expressed.

Terms, Condition and Mode of Billing and Payment

18.3 Payments will be made to the account of the consultant and according to the payment schedule stated in **SCC 18.1** and against an invoice. An advance payment of up to 10% of the contract price can be made against an unconditional and irrevocable bank guarantee if so specified in the **SCC**. Any other payment shall be made after the conditions listed in the SCC for such payment have been met, and the consultant has submitted an invoice to the client specifying the amount. In all cases, invoices shall be delivered to the client no later than thirty

(30) days prior to the requested payment date and will not be deemed delivered until they are in form and substance satisfactory to the client. Payments will be made to the consultant within thirty (30) days of the date of receipt by the client of a valid and proper invoice or the date of the client's acceptance of required deliverables (e.g. the delivery of reports), whichever is later. The consultant shall comply with any other instructions related to payment as may be reasonably requested by the client.

Payment for Additional Services

18.4 For the purposes of determining the remuneration due for additional services as may be granted under GCC sub-clause 17.4, a breakdown of the contract price is provided in annexes D and E.

Interest on Delayed Payments

18.5 If the client has delayed payments beyond thirty (30) days after the payment date determined in accordance with GCC sub-clause 18.3, interest shall be paid to the consultant for each day of delay at the rate stated in the **SCC**.

#### 19. Taxes and Duties

- 19.1 The regulation and applicability of taxes to this contract are specified in the **SCC**.
- 19.2 The consultant, the sub-consultants and their respective personnel, and their eligible dependents, shall follow the usual customs procedures of the client country in importing property into the client country.
- 19.3 If the consultant, the sub-consultants or any of their respective personnel, or their eligible dependents, do not withdraw, but dispose of any property in the client country upon which customs duties or other taxes have been exempted, the consultant, the sub-consultants or such personnel, as the case may be, (i) shall bear such customs duties and other taxes in conformity with applicable law, or (ii) shall reimburse such customs duties and taxes to the client if such customs duties and taxes were paid by the client at the time the property in question was brought into the client country.
- 19.4 Without prejudice to the rights of the consultant under this clause, the consultant, the sub-consultants and their respective personnel will take reasonable steps as requested by the client or the government with respect to the determination of the tax status described in this GCC clause 19.

If the consultant is required to pay taxes that are exempt under the financing agreement or a related agreement, the consultant shall promptly notify the client (or such agent or representative designated by the client) of any taxes paid, and the consultant shall cooperate with, and take such actions as may be requested by the client, IFAD, or either of their agents or representatives, in seeking the prompt and proper reimbursement of such taxes.

19.6 The client shall use reasonable efforts to ensure that the government provides the consultant, the subconsultants, and their respective personnel the exemptions from taxation applicable to such persons or entities, in accordance with the terms of the financing agreement or related agreements. If the client fails to comply with its obligations under this paragraph, the consultant shall have the right to terminate this contract in accordance with GCC sub-clause 21.2(d).

#### 20. Suspension

20.1 The client may, by giving thirty (30) days' written notice to the consultant, suspend all payments to the consultant under this contract if the consultant fails to perform any of its obligations under this contract, including the carrying out of the services, provided that such notice of suspension (a) shall specify the nature of the failure, and (b) shall request the consultant to remedy such failure within a period not exceeding thirty (30) days after receipt by the consultant of such notice of suspension.

#### 21. Termination

By the Client

- 21.1 Without prejudice to any other remedies that may be available to it for breach of this contract, the client may, upon written notice to the consultant, terminate this contract in case of the occurrence of any of the events specified in sub-paragraphs (a) through (j) of this GCC sub-clause 21.1, and in the case of the occurrence of any of the events specified in paragraphs (i) or (j) of this GCC sub-clause 21.1, the client may suspend this contract.
- (a) If the consultant, in the judgment of the client or IFAD, fails to perform its obligations relating to the use of funds. Termination under this provision shall (i) become effective immediately upon delivery of the notice of termination and (ii) require that the consultant repay any and all funds so misused within a maximum of thirty (30) days after termination.
- (b) If the consultant does not remedy a failure in the performance of its obligations under this contract (other than failure to perform obligations relating to use of funds as set forth in GCC sub-clause 21.1(a) of this contract, which such failure shall not be entitled to a cure period) within thirty (30) days after delivery of the notice of

termination or within any further period of time approved in writing by the client. Termination under this provision shall become effective immediately upon the expiration of the thirty (30) days (or such further period as may have been approved by the client) or on such later date as may be specified by the client.

- (c) If the consultant (or any member or sub-consultant) becomes insolvent or bankrupt, and/or fails to exist or is dissolved. Termination under this provision shall become effective immediately upon delivery of the notice of termination or on such other date as may be specified by the client in such notice of termination.
- (d) If the Fund determines that the supplier, or any of its sub-contractors, sub-consultants, suppliers, personnel or any agent or affiliate of any of them has, directly or indirectly, engaged in prohibited practices pursuant to GCC 6. Termination under this provision shall become effective immediately upon delivery of the notice of termination.
- (e) If the purchaser becomes aware of any proven acts of sexual harassment, sexual exploitation and abuse by the consultant and/or its personnel, directly or through an agent, pursuant to GCC 26.
- (f) If, as the result of an event of force majeure, the consultant is unable to perform a material portion of the services for a period of not less than sixty (60) days. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination or on such later date as may be specified by the client.
- (g) If the client, in its sole discretion and for any reason whatsoever, decides to terminate this contract. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination or on such later date as may be specified by the client.
- (h) If the consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to GCC clause 14. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination or on such later date as may be specified by the client.
- (i) If the financing agreement expires, is suspended or terminates in whole or in part in accordance with the terms

of the financing agreement. Suspension or termination under this provision shall become effective immediately upon delivery of the notice of suspension or termination, as the case may be, in accordance with the terms of the notice. If this contract is suspended pursuant to this GCC sub-clause 21.1(i), the consultant has an obligation to mitigate all expenses, damages and losses to the client during the period of the suspension.

- (j) If an event has occurred that would be grounds for suspension or termination under applicable law. Suspension or termination under this provision shall become effective immediately upon delivery of the notice of suspension or termination, as the case may be, in accordance with the terms of the notice. If this contract is suspended pursuant to this GCC sub-clause 21.1(j), the consultant has an obligation to mitigate all expenses, damages and losses to the client during the period of the suspension.
- 21.2 The consultant may terminate this contract, upon written notice to the client in accordance with the time periods specified below, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (e) of this GCC sub-clause 21.2.
- (a) If the client fails to pay any money due to the consultant pursuant to this contract that is not otherwise subject to dispute pursuant to GCC clause 14 hereof within forty-five (45) days after receiving written notice from the consultant that such payment is overdue. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination unless the payment that is the subject of such notice of termination is made by the client to the consultant within such thirty (30) days.
- (b) If, as the result of an event of force majeure, the consultant is unable to perform a material portion of the services for a period of not less than sixty (60) days. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination.
- (c) If the client fails to comply with any final decision reached as a result of arbitration pursuant to GCC clause 14. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination.
- (d) If the consultant does not receive a reimbursement

By the Consultant

of any taxes that are exempt under the financing agreement within one hundred and twenty (120) days after the consultant gives notice to the client that such reimbursement is due and owing to the consultant. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination unless the reimbursement that is the subject of such notice of termination is made to the consultant within such thirty (30) days.

- (e) If this contract is suspended in accordance with GCC sub-clauses 21.1(i) or (j) for a period of time exceeding three (3) consecutive months; provided that the consultant has complied with its obligation to mitigate in accordance with GCC sub-clauses 21.1(i) or (j) during the period of the suspension. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination.
- 22.1 Upon termination of this contract pursuant to GCC sub-clauses 21.1 or 21.2, the client shall make, or cause to be made, the following payments to the consultant:
- (a) payment pursuant to GCC clause 18 for services satisfactorily performed prior to the effective date of termination; and
- (b) except in the case of termination pursuant to paragraphs (a) through (e) and (h) of GCC sub-clause 21.1, reimbursement of any reasonable cost (as determined by the client or IFAD) incidental to the prompt and orderly termination of this contract; provided, that in the case of suspension of this contract pursuant to GCC sub-clauses 21.1 (i) or (j), the consultant has complied with its obligation to mitigate in accordance with such clauses.

Disputes about Events of Termination

**Payment Upon** 

22.

**Termination** 

22.2 If either party disputes whether an event specified in paragraphs (a), (b), (c), (d), (e), (f), or (h) of GCC subclause 21.1 or paragraphs (a) through (d) of GCC subclause 21.2 has occurred, such party may, within forty-five (45) days after receipt of notice of termination from the other party, refer the matter to dispute resolution in accordance with GCC clause 14, and this contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.

Cessation of Rights and Obligations

22.3 Upon termination of this contract pursuant to GCC clause 21, or upon expiration of this contract pursuant to GCC sub-clause 17.3, all rights and obligations of the parties under this contract shall cease, except (a) such

rights and obligations as may have accrued on the date of termination or expiration, (b) the obligation of confidentiality set forth in GCC clause 31, (c) the consultant's obligation to permit inspection, copying and auditing of its accounts and records set forth in GCC clause 35 and any right or obligation which a party may have under the applicable law.

Cessation of Services

22.4 Upon termination of this contract by notice of either party to the other pursuant to GCC sub-clauses 21.1 or 21.2, the consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the consultant and equipment and materials furnished by the client, the consultant shall proceed as provided, respectively, by GCC clauses 32 or 39.

#### 23. Force Majeure

Definition

23.1 For the purposes of this contract, "force majeure" means an event or condition that (a) is not reasonably foreseeable and is beyond the reasonable control of a party, and is not the result of any acts, omissions or delays of the party relying on such event of force majeure, (or of any third person over whom such party has control, including any sub-consultant), (b) is not an act, event or condition the risks or consequence of which such party has expressly agreed to assume under this contract, (c) could not have been prevented, remedied or cured by such party's reasonable diligence, and (d) makes such party's performance of its obligations under this contract impossible or so impractical as to be considered impossible under the circumstances.

No Breach of Contract

23.2 The failure of a party to fulfil any of its obligations under this contract shall not be considered to be a breach of, or default under, this contract insofar as such inability arises from an event of force majeure, provided that the party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this contract, and (b) has informed the other party as soon as practicable (and in no event later than five (5) days after the occurrence) about the occurrence of an event giving rise to a claim of force majeure.

Measures to be Taken

23.3 Subject to GCC sub-clause 23.6, a party affected by an event of force majeure shall continue to perform its obligations under this contract as far as is reasonably

practical, and shall take all reasonable measures to minimize and otherwise mitigate the consequences of any event of force majeure.

- 23.4 A party affected by an event of force majeure shall provide evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- 23.5 Any period within which a party shall, pursuant to this contract, complete any action or task, shall be extended for a period equal to the time during which such party was unable to perform such action as a result of force majeure.
- 23.6 During the period of its inability to perform the services as a result of an event of force majeure, the consultant, upon instructions by the client, shall either:
- (a) demobilize, in which case the consultant shall be reimbursed for additional costs it reasonably and necessarily incurred and, if the consultant is required by the client to reactive its performance of the services at the time of restoration of normal conditions, the additional costs the consultant reasonably and necessarily incurred as part of such reactivation; or
- (b) continue with the services to the extent possible, in which case the consultant shall continue to be paid under the terms of this contract and be reimbursed for additional costs reasonably and necessarily incurred.
- 23.7 In the case of disagreement between the parties as to the existence or extent of and event of force majeure, the matter shall be settled in accordance with GCC clause 14.

24. SECAP

24.1 The consultant shall ensure that its activities under the contract comply with IFAD's Social, Environmental and Climate Assessment Procedures (SECAP), as relevant to the activities performed under this Contract. Information on SECAP is available on https://www.ifad.org/en/secap.

### 25. Prohibition of Harmful Child Labor

25.1 The consultant shall not employ any child to perform any work that is economically exploitative, or is likely to be hazardous to, or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development. The consultant will identify the presence of all persons under the age of eighteen (18). Where applicable law does not specify a minimum age, the consultant shall ensure

that children aged below 15 are not employed to perform work under this contract. Where applicable law diverges from this specified age standard, the higher age should apply. Children under the age of eighteen (18) will not be employed in hazardous work. All work of persons under the age of eighteen (18) will be subject to an appropriate risk assessment and regular monitoring of health, working conditions, and hours of work.

# 26. Prohibition of Sexual Harassment, Sexual Exploitation and Abuse

The Fund requires that all beneficiaries of IFAD Funding, including the client and any consultants, implementing partners, service providers, suppliers, subsuppliers, contractors, sub-contractors, sub-consultants, and any of their agents (whether declared or not) and personnel comply with IFAD's Policy to Preventing and Responding to Sexual Harassment, Sexual Exploitation and Abuse. Clients, suppliers and consultants shall take all appropriate measures to prevent and prohibit sexual harassment and sexual exploitation and abuse on the part of their personnel and subcontractors or anyone else directly or indirectly employed by them or any of subcontractors in the performance of the contract. Client and consultants shall immediately report to the client or IFAD any incidents of sexual harassment and sexual exploitation and abuse arising out of or in connection with the performance of the contract or prior to its execution. including convictions, disciplinary measures, sanctions or investigations. The client may take measures, including immediate termination of the contract, against the consultant, its personnel or any subcontractors, if at any time the client becomes aware of proven acts of sexual harassment, sexual exploitation and abuse by the consultant and/or its personnel, directly or through an agent, in competing for, or in performance of, this contract.

### **27. Non-Discrimination and** 27.1 **Equal Opportunity** oppo

The client adheres to the principle of equal opportunity and fair treatment in its employment practices. The client expects that the consultant shall not make employment decisions on the basis of personal characteristics unrelated to inherent job requirements. Personal characteristics include sex. race. nationality. ethnic, social and indigenous origin, religion or belief, disability, age, sexual orientation, and gender identity. The client expects that the consultant shall base its employment decisions on the principle of equal opportunity and fair treatment, and shall not discriminate with respect to aspects of the employment relationship, including recruitment and hiring, compensation (including wages and benefits), working conditions and terms of employment, access to training, promotion, termination of employment or retirement, and discipline. Special

measures of protection or assistance to remedy past discrimination or selection for a particular job based on the inherent requirements of the job shall not be deemed discrimination.

# 28. Grievance Mechanism for Consultant and Subcontractor Personnel

The consultant shall provide a grievance mechanism for personnel, including sub-consultant staff if a separate sub-consultant grievance mechanism does not exist, to raise workplace concerns. The consultant shall inform its personnel of the grievance mechanism at the time of recruitment and make it easily accessible to them. The mechanism should involve an appropriate level of management and address concerns promptly, using an understandable and transparent process that provides timely feedback to those concerned, without any retribution. The mechanism should also allow for anonymous complaints to be raised and addressed. The mechanism should not impede access to other judicial or administrative remedies that might be available under the law or through existing arbitration procedures, or substitute for grievance mechanisms provided through collective agreements.

#### 29. Standard of Performance 29.1

29.1 The consultant shall perform the services and carry out its obligations under this contract with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The consultant shall always act, in respect of any matter relating to this contract or to the services, as faithful adviser to the client, and shall at all times support and safeguard the client's legitimate interests in any dealings with sub-consultants or third parties.

Law Governing Services

29.2 The consultant shall perform the services in accordance with applicable law and shall take all practicable steps to ensure that any sub-consultants, as well as the personnel of the consultant and any sub-consultants, comply with the applicable law.

#### 30. Conflict of Interest

30.1 The consultant shall hold the client's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or its own corporate interests.

Consultant Not to Benefit from Commissions, Discounts, etc.

30.2 The payment of the consultant pursuant to GCC clause 18 shall constitute the consultant's only payment in connection with this contract and, subject to GCC clause 30.3, the consultant shall not accept for its own benefit any

trade commission, discount or similar payment in connection with activities pursuant to this contract or in the discharge of its obligations under this contract, and the consultant shall use its best efforts to ensure that any subconsultants, as well as the personnel and agents of either of them, similarly shall not receive any such additional payment.

30.3 Furthermore, if the consultant, as part of the services, has the responsibility of advising the client on the procurement of goods, works or services, the consultant shall comply with the IFAD Project Procurement Guidelines and IFAD Procurement Handbook from time to time in effect as posted on the IFAD website at [insert link] and shall at all times exercise such responsibility in the best interest of the client. Any discounts or commissions obtained by the consultant in the exercise of such procurement responsibility shall be for the account of the client.

Consultant and Affiliates Not to Engage in Certain Activities

30.4 The consultant agrees that, during the term of this contract and after its termination, the consultant and any entity affiliated with the consultant, as well as any subconsultants and any entity affiliated with such subconsultants, shall be disqualified from providing goods, works or services (other than services) resulting from or directly related to the services.

Prohibition of Conflicting Activities 30.5 The consultant shall not engage, and shall cause its personnel as well as its sub-consultants and their personnel not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this contract.

### **31.** Confidential Information; 31.1 Rights of Use as maximum.

- 31.1 Except with the prior written consent of the client, or as may be required to comply with applicable law, the consultant and its personnel shall not (and shall cause any sub-consultants and their personnel not to) at any time (a) communicate to any person or entity any confidential information acquired in the course of the Services, or (b) make public the recommendations formulated in the course of, or as a result of, the services.
- 31.2 The consultant and its personnel shall not (and shall cause any sub-consultants and their personnel not to), without the previous written consent of the client, disclose this contract, or any provision of this contract, or any specification, plan, drawing, pattern, sample or information provided by or on behalf of the client in connection therewith, to any person other than a person employed by the consultant in the performance of this

contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.

- 31.3 The consultant and its personnel shall not (and shall cause any sub-consultants and their personnel not to), without the previous written consent of the client, make use of any document or information related to or delivered in connection with this contract, except for the purpose of performing this contract.
- 31.4 Any document related to or delivered in connection with this contract, other than this contract itself, shall remain the property of the client and shall be returned (including, except as provided in GCC clause 32, all the copies) to the client on completion of the consultant's performance under this contract.
- 32. Documents Prepared by 32.1 the Consultant to be the othe Property of the Client under the consultant to be the other than the consultant to be the consu
- All plans, drawings, specifications, designs, reports, other documents and software prepared by the consultant under this contract shall become and remain the property of the client, and the consultant shall, not later than upon termination or expiration of this contract, deliver all such documents to the client, together with a detailed inventory thereof in accordance with this GCC sub-clause 32.1 and sub-clause 31.4, and in format and substance specifically required in the terms of reference. The consultant may retain a copy of such documents and software, and use such software for its own use with prior written approval of the client. If license agreements are necessary or appropriate between the consultant and third parties for purposes of the development or use of any such computer programs, the consultant shall obtain the client's prior written approval to such agreements, and the client shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SCC.
- 33. Liability of the Consultant
- 33.1 Subject to additional provisions, if any, set forth in the **SCC**, the consultants' liability under this contract shall be provided by the applicable law.
- 34. Insurance to be taken out by the Consultant
- 34.1 The consultant (a) shall take out and maintain, and shall cause any sub-consultants to take out and maintain, at its (or the sub-consultants', as the case may be) own cost but on terms and conditions approved by the client, insurance against the risks, and for the coverage specified in the **SCC**, and (b) at the client's request, shall provide evidence to the client showing that such insurance has

been taken out and maintained and that the current premiums have been paid. The consultant shall ensure that insurance is in place prior to commencing the services as stated in GCC sub-clause 17.2.

## 35. Accounting, Inspection and Auditing

35.1 The consultant shall keep accurate and systematic accounts and records in respect of the provision of the services under this contract, and internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time changes and costs, receipt and use of goods and services and the bass thereof, together with a detailed inventory thereof.

## Reporting Obligations

35.2 The consultant shall maintain such books and records and submit to the client the reports, documents and other information specified in annex B, in the form, in the numbers and within the time periods set forth in such annex. The consultant shall submit to the client such other reports, documents and information as may be requested by the client from time to time. Final reports shall be delivered in an electronic form specified by the client in addition to the hard copies specified in annex B. The consultant consents to the client's sharing of the reports, documents and information delivered by the consultant pursuant to this contract with IFAD and the government.

# 36. Consultant's Actions Requiring the Client's Prior Approval

- 36.1 In addition to any modification or variation of the terms and conditions of this contract pursuant to GCC sub-clause 17.4, the consultant shall obtain the client's prior approval in writing before taking any of the following actions:
- (a) any change or addition to the personnel listed in annex C;
- (b) in accordance with GCC clause 5.1 above, entering into a subcontract with a sub-consultant for the performance of a major item of the services; and
- (c) any other action that may be specified in the SCC.

## **37. Obligations with Respect**37.1 **to Subcontracts** consu

37.1 Notwithstanding the client's approval for the consultant to enter into a subcontract pursuant to GCC clause 36, the consultant shall retain sole and full responsibility for the services and all payments due to subcontractors thereof. In the event that any subconsultants are found by the client to be incompetent or incapable in discharging assigned duties, the client may require that the consultant provide a replacement, with qualifications and experience acceptable to the client, or to resume the performance of the services itself.

#### 38. Use of Funds

38.1 The consultant shall ensure that its activities do not violate provisions relating to use of funds and the prohibition of activities likely to cause a significant environmental, health or safety hazard, as set out in the SECAP.

# 39. Equipment, Vehicles and 39.1 Materials Furnished by the consumption to the

39.1 Equipment, vehicles and materials made available to the consultant by the client, or purchased by the consultant wholly or partly with funds provided by the client, shall be the property of the client and shall be marked accordingly. Upon termination or expiration of this contract, the consultant shall make available to the client an inventory of such equipment, vehicles and materials and shall dispose of such equipment, vehicles and materials in accordance with the client's instructions. While in possession of such equipment, vehicles and materials, the consultant, unless otherwise instructed by the client in writing, shall insure them in an amount equal to their full replacement value.

## **40.** Equipment and Materials 40.1 Provided by the Consultant client

40.1 Equipment, vehicles or materials brought into the client country by the consultant, sub-consultants and personnel, or purchased by them without funds provided by the client, and used either for provision of the services or personal use shall remain the property of the consultant, its sub-consultants or the personnel concerned, as applicable.

## 41. Assistance and Exemptions

- 41.1 Unless otherwise **specified in the SCC**, the client shall use its best efforts to ensure that the government shall:
- (a) Provide the consultant, sub-consultants and personnel with work permits and such other documents as shall be necessary to enable the consultant, sub-consultants or personnel to perform the services.
- (b) Arrange for the personnel and, if appropriate, their eligible dependents to be provided promptly with all necessary entry and exit visas, residence permits, exchange permits and any other documents required for their stay in the government's country.
- (c) Facilitate prompt clearance through customs of any property required for the services and of the personal effects of the personnel and their eligible dependents.
- (d) To the extent permitted by applicable law, exempt the consultant, sub-consultants and their personnel employed for the services from any requirement to register

or obtain any permit to practice their profession or to establish themselves either individually or as a corporate entity.

(e) Grant to the consultant, sub-consultants and their personnel the privilege, pursuant to the applicable law, of bringing into the client country reasonable amounts of foreign currency for the purposes of the services or for the personal use of the personnel and their dependents and of withdrawing any such amounts as may be earned therein by the personnel in the execution of the services.

#### 42. Access to Land

42.1 The client warrants that the consultant, sub-consultants and their personnel shall have, free of charge, unimpeded access to all land in the client country in respect of which access is required for the performance of the services. The client will be responsible for any damage to such land or any property thereon resulting from such access and will indemnify the consultant, sub-consultants and their personnel in respect of liability for any such damage, unless such damage is caused by the default or negligence of the consultant or sub-consultants or their personnel.

# **43.** Change in the Applicable 43.1 Law Related to Taxes and change duties

change in the applicable law with respect to taxes and duties which increases or decreases the cost incurred by the consultant in performing the services, payments to the consultant shall not be immediately adjusted. However, the consultant shall promptly notify the client (or such agent or representative designated by the client) of any taxes paid, and the consultant shall cooperate with, and take such actions as may be requested by the client, or its agents or representatives, in seeking the prompt and proper reimbursement of such taxes through subsequent payments that become due to the consultant.

## 44. Services, Facilities and Property of the Client

- 44.1 The client shall make available to the consultant and the personnel, for the purposes of performing the services and free of any charge, the services, facilities and property described in annex F at the times and in the manner specified in annex F.
- 44.2 In case that such services, facilities and property shall not be made available to the consultant as and when specified in annex F, the parties shall agree on (a) any time extension that it may be appropriate to grant to the consultant for the performance of the services, (b) the manner in which the consultant shall procure any such services, facilities and property from other sources, and (c) the additional payments, if any, to be made to the

consultant as a result thereof pursuant to GCC sub-clause 18.1.

### 45. Payment

45.1 In consideration of the services performed by the consultant under this contract, the client shall make to the consultant payments in the manner provided in GCC clause 18.

## 46. Counterpart Personnel

- 46.1 The client shall make available to the consultant free of charge such professional and support counterpart personnel, to be nominated by the client with the consultant's advice, if specified in annex F.
- 46.2 If counterpart personnel are not provided by the client to the consultant as and when specified in annex F, the client and the consultant shall agree on (a) how the affected part of the services shall be carried out, and (b) the additional payments, if any, to be made by the client to the consultant as a result thereof pursuant to GCC subclause 18.1.
- 46.3 Professional and support counterpart personnel, excluding the client's liaison personnel, shall work under the exclusive direction of the consultant. If any member of the counterpart personnel fails to perform adequately any work assigned to such member by the consultant that is consistent with the position occupied by such member, the consultant may request the replacement of such member, and the client shall not unreasonably refuse to act upon such request.

### 47. Good Faith

47.1 The Parties undertake to act in good faith with respect to each other's rights under this contract and to adopt all reasonable measures to ensure the realization of the objectives of this contract.

## 48. Operation of the Contract

48.1 The parties recognize that it is impractical in this contract to provide for every contingency which may arise during the life of this contract, and the parties hereby agree that it is their intention that this contract shall operate fairly as between them, and without detriment to the interest of either of them, and that, if during the term of this contract either party believes that this contract is operating unfairly, the parties will use their best efforts to agree on such action as may be necessary to remove the cause or causes of such unfairness.

## **Section VIII.** Special Conditions of Contract

The clauses of the SCC amend, and supplement the clauses in the general conditions of contract of this contract

GCC (a) "Applicable law" means the laws and any other instruments having the force of

GCC	(a) "Applicable law" means the laws and any other instruments having the force of			
1.1	law in Kenya, as they may be issued and in force from time to time.			
	(e) "Client country" means the country of Kenya.			
	(q) "Local currency" means Kenya Shillings			
GCC	This contract shall be executed in the English language			
3.1	This contract shall be executed in the English language			
GCC	The addresses for serving notices under this contract are:			
4.1	For the client:			
	The Principal Secretary			
	The National Treasury			
	Rural Kenya Financial Inclusion Facility (RK-FINFA)			
	Treasury Building, Harambee Avenue			
	P.O. Box 30007 – 00100			
	Nairobi			
	Email: rkfinfa.procurement@treasury.go.ke			
	Attn: Project Coordinator			
	For the consultant:			
	[insert full legal name of the consultant] Att.:			
	Address:			
	Email:			
GCC	The member in charge is [insert name of member]			
9.1				
	[Note: if the consultant consists of a joint venture or another association of more than one entity, the name of the entity whose address is specified in SCC 10.1 should be			
	inserted here. If the consultant consists only of one entity, this is not applicable.]			
GCC	The authorized representatives are:			
10.1	For the client: The National Treasury, Rural Kenya Financial Inclusion Facility  Att.: Mr. John Kabutha, Project Coordinator			
	Address: P.O. Box 30007 00100 Nairobi			
	Email: john.kabutha@treasury.go.ke OR jkabutha@hotmail.com			
	For the consultant:			
	[insert full legal name of the consultant]			
	Att.: [insert name of the client representative]			
	Address:			
	Email:			

GCC 11.5	A resident project manager [shall] be requ	uired for the duration of this con	tract.	
GCC 14.2	All disputes shall be settled by arbitration in accordance with the rules of procedure for arbitration of the Nairobi Centre for International Arbitration Rules"2015. as in force on the date of this contract.			
	The place of arbitration shall be a city in the borrower/recipient's country: Nairobi			
	The Applicable Law shall be the laws of the borrower/recipient 's country.			
	IFAD Right to Observe. IFAD has the proceeding associated with this contract, obligation to participate in any arbitration observer to any arbitration associated value of IFAD with written English transcripts of all copy of the reasoned written award value proceeding or hearing or (b) the date on enforce its rights under this contract in a this provision. The acceptance by IFA arbitration shall not constitute consent to body of any jurisdiction or to the jurisdiction	at its sole discretion, but does on proceeding. Whether or not with this contract, the parties on arbitration proceedings or he within ten (10) days after (a) which any such award is issue an arbitration conducted in accordance of the right to be an observed the jurisdiction of the courts.	not have the IFAD is an shall provide arings and a each such d. IFAD may ordance with erver to the	
GCC 17.1	This contract shall enter into force on the parties.	date of signing of the contract b	y both	
GCC 17.2	The commencement date shall be			
GCC 17.3	The contract shall expire on			
GCC 18.1	The amount of the contract is <i>Kenya Shill</i> The accounts are:	ım contracts): shall be made acc	cording to	
	the following schedule of percentages of to Output De		Payment	
	1. Signed contract  2. Draft inception report, that de includes survey design describing the str sampling strategy, data collection instruments and data entryments methodology  3. Training workshops for SP:	ception report including survey sign describing the sampling ategy, data collection struments and data entry ethodology, questionnaires cluding electronic format (Stata, SS or SAS) and training manual	30%	
	development of data collection tools for	r field staff and enumerators.		

	4. Final inception report <i>(with</i>		
	feedback from RKFINFA PMU		
	incorporated)		
	Final questionnaire including		
	electronic format (Stata, SPSS or SAS).		
	Training manual for field staff and		
	enumerators		
	enumerators and data entry clerks qualitative and quantitative field		
	6. Field data collection data, midterm indicators etc		
	7. First draft midterm survey report		
	8. First draft midterm survey report		
	(with feedback from RKFINFA PMU		
	9. Presentation to stakeholders Final report approved by the 40%		
	workshops client		
	10. Second draft midterm survey		
	report <i>(with feedback from</i>		
	stakeholders incorporated)		
	11. Final midterm survey report		
	(including final database of raw data		
	collected and used for analysis in a		
	memory stick, CD ROM or DVD) and		
	IFAD ORMS logframe duly filled		
GCC	Payments will be made upon submission of an invoice in line with the provisions in		
18.5	GĆC 18.1		
GCC	The contract sum is inclusive of all relevant taxes.		
19.1			
GCC	The consultant commits to protect the integrity, privacy and confidentiality of the data		
32.1	and information collected or accessed in the course of implementation of this		
	contract.		
	Ownership of any intellectual property (including but not limited to confidential		
	information, know-how, patents, copyrights, design rights, rights relating to reports,		
	computer software, and any other industrial or intellectual property rights) developed		
000	or created as a result of this contract shall be vested in GoK and IFAD		
GCC	The consultant shall bear all the liabilities associated with the implementation of this		
33.1	contract as provided in GCC 34.1		
GCC	The risks and the minimum coverage shall be as follows:		
34.1	(a) third party motor vehicle liability incurance in respect of motor vehicles		
	(a) third party motor vehicle liability insurance in respect of motor vehicles		
	operated in <i>Kenya</i> by the consultant or its personnel or any sub-consultants or their		
	personnel, with a minimum coverage of <i>Kenyan Law</i> ;		

- (b) third party liability insurance, with a minimum coverage of *Kenyan Law*: (c) professional liability insurance, with a minimum coverage of Kshs. 75 million employer's liability and workers' compensation insurance in respect of the (d) personnel of the consultant and of any sub-consultants, in accordance with the relevant provisions of the applicable law, as well as, with respect to such personnel, any such life, health, accident, travel or other insurance as may be appropriate; and insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this contract, (ii) the consultant's property used in the performance of the services, and (iii) any documents prepared by the consultant in the performance of the services. The consultant may refer to the client where certain contract implementation actions
- **GCC** 36.1 require the client's prior approval- Not Applicable
- GCC The client shall provide assistance to the consultant as expressly provided in this 41.1 contract - Not Applicable

## **Annexes to Contract**

## **Annex A: Description of Services**

## **Annex B: Reporting Requirements**

## **Annex C: Key Professional Personnel and Sub Contract**

[Note: List under]:

- D-1 Titles [and names, if already available], detailed job descriptions and minimum qualifications of foreign key professional personnel to be assigned to work in [insert country], and estimated staff-months for each.
- D-2 Same as D-1 for foreign key professional personnel to be assigned to work outside [insert country].
- D-3 List of approved sub-consultants (if already available) and same information with respect to their personnel as in D-1 or D-2.
- D-4 Same information as D-1 for local key professional personnel.
- D-5 Working hours, holidays, sick leave and vacations, as provided for in GCC clause 12 (if applicable)

## Annex D: Breakdown of Contract Price in US Dollars

[Note: list here the monthly rates for personnel (key professional personnel and other personnel) which will be the basis for payment in time-based contracts (FIN-4) OR, activity and deliverable costs used to arrive at the breakdown of the price - US dollars or other international currency portion (from form FIN-4) in lump sum contracts.]

## **Annex E: Breakdown of Contract Price in Local Currency**

[Note: list here the monthly rates for personnel (key professional personnel and other personnel, activity and deliverable costs used to arrive at the breakdown of the price - local currency portion (from form FIN-4).]

In time-based contracts include here the reimbursables form (Fin-5)

In lump sum contracts the reimbursables are fixed and are included in the prices offered per deliverable. The Form FIN -5 can be included only in case additional services may be requested from the consultant.

## Annex F: Services and Facilities to be Provided by the Client

- a. Office Space
- b. Counterpart staff
- c. Desk
- d. Chair Etc

## Annex G: Self-Certification Form

This self-certification form is to be completed by the consultant. The consultant shall submit the completed form together with the signed contract agreement to [insert name of procuring entity]. Instructions for completing this form are provided below.

Full legal name of consultant:	
Full legal name of consultant's legal representative and position:	
Full name and number of contract:	
Project with which contract was signed:	
Country:	
Date:	

I hereby certify that I am the authorized representative of [name of the consultant], as well as that the information provided herein is true and accurate in all material respects and understand that any material misstatement, misrepresentation or failure to provide the information requested in this self-certification may result in sanctions and remedies, including the suspension or termination of the contract between the consultant and the procuring entity, as well as the permanent ineligibility to participate in IFAD-financed and/or IFAD-managed activities and operations, in accordance with the IFAD Project Procurement Guidelines, the IFAD Procurement Handbook and other applicable IFAD policies and procedures, including IFAD's Policy on Preventing Fraud and Corruption in its Activities and Operations (accessible at <a href="https://www.ifad.org/anticorruption\_policy">www.ifad.org/anticorruption\_policy</a>) and its Policy to Preventing and Responding to Sexual Harassment, Sexual Exploitation and Abuse (accessible at <a href="https://www.ifad.org/en/document-detail/asset/40738506">https://www.ifad.org/en/document-detail/asset/40738506</a>).

Authorized signature:	Date:		
Printed name of signatory:			

The consultant certifies that itself, including its director(s), partner(s), proprietor(s), key personnel, agents, sub-consultants, sub-contractors, consortium and joint venture partners have <b>NOT</b> engaged in fraudulent, corrupt, collusive, coercive or obstructive practices, in connection with the present procurement process and this contract.					
The consultant declares that the following criminal convictions, administrative sanctions (including debarments under the Agreement for Mutual Enforcement of Debarment Decisions or the "Cross-Debarment Agreement") <sup>8</sup> and/or temporary suspensions have been imposed on the consultant and/or any of its directors, partners, proprietors, key personnel, agents, sub-consultants, sub-contractors, consortium and joint venture partners:					
Nature of the measure (i.e., criminal conviction, administrative sanction or temporary suspension)	Imposed by	Name of party convicted, sanctioned or suspended (and relationship to consultant)	Grounds for the measure (i.e., fraud in procurement or corruption in contract execution)	Date and time (duration) of measure	
If no criminal convictions, adr The consultant cert consultants, sub-contractors, sanctions or investigations fo	ifies that its director consortium and joint	(s), proprietor(s), and provided to the venture partners are N	personnel, and the p	oersonnel of its aເ inal conviction, adı	gents, sub-
The consultant certification venture partners have <b>NO</b> ac		oprietor(s), agents, sub- onably perceived conflic			m and joint
Do not have any a common with one or more other		nd do not reasonably a ling process or the exec		ast one controlling	partner in
Do not have any actual or potential, and do not reasonably appear to have the same legal representative as another consultant for purposes of this proposal or execution of the contract;					
Do not have any actual or potential, and do not reasonably appear to have a relationship, directly or through common third parties, that puts them in a position to have access to undue or undisclosed information about or influence over the proposal process and the execution of the contract, or influence the decisions of the procuring entity regarding the selection process for this procurement or during the execution of the contract;					
Do not participate and do not potentially or reasonably appear to participate in more than one proposal in this process; and					
Do not have any actual or potential, and do not reasonably appear to have, a business or family relationship with, a member of the procuring entity's board of directors or its personnel, the Fund or its personnel, or any other individual that was, has been or might reasonably be directly or indirectly involved in any part of (i) the preparation of the bidding document, (ii) the selection process for this procurement, or (iii) execution of the contract, unless the actual, potential or reasonably conflict stemming from this relationship has been explicitly authorized by the Fund in writing.					
The consultant declares the following actual, potential or reasonably perceived conflicts of interest, that may affect, or might reasonably be perceived by others to affect, impartiality in any matter relevant to the procurement process, including the selection process and the execution of the contract, with the understanding and acceptance that any action upon this disclosure shall be entirely under the Fund's discretion:					
[provide detailed description of any actual, potential or reasonably perceived conflicts of interest including their nature and the personnel, proprietor(s), agents, sub-consultants, sub-contractors, consortium or joint venture partners affected.]  The consultant certifies that <b>NO</b> gratuities, fees, commissions, gifts or anything else of value, other than those shown in the bid, have been paid or exchanged or are to be paid or exchanged with respect to the present procurement process and this contract.  OR					
[To be completed only if the previous box was not checked] The consultant declares that the following gratuities, fees, commissions, gifts or anything else of value have been exchanged, paid or are to be exchanged or paid with respect to the present procurement process and this contract:					
8 The Cross Nation of Recipient Address Date (Reas on) Amount 125 of 138.  The consultant acknowledges and accepts to notify the procuring entity in the event of any material change in connection with this self-certification form throughout the duration of the contract.					

## Instructions for completing the self-certification form

The World Bank listing of ineligible firms and individuals is a searchable database that returns a positive or negative search results page upon submission of a name to be searched, in order to document the eligibility.

The consultant should print out, date, and attach the results page(s) to the self-certification form, which should read, "no matching records found".

If (a) record(s) has/have been found – i.e. the results page(s) shows one or more individuals or entities, including the consultant itself are ineligible for contracts of the World Bank on the grounds of "cross-debarment", the consultant should provide a detailed account of these sanctions and their duration as applicable or notify the procuring entity and in case the consultant believes the finding is a "false positive".

The procuring entity will determine whether to proceed with the contract or allow the consultant to make a substitution. This determination will be made on a case by case basis and will require approval by IFAD regardless of the estimated value of the proposed contract.

All of these documents must be retained by the consultant as part of the overall record of the contract with the procuring entity for the duration of the contract and for a minimum period of three years following the completion of the contract.

## **Contract Forms**

## **Notice of Intent to Award**

[This notice of intent to award (NOITA) shall be sent to each consultant that submitted a proposal and shall be addressed to the authorized representative as stated in the instructions to consultants.

Delete all paragraphs written in red font and/or insert the relevant information.

Insert the date the NOITA is transmitted to consultants. The NOITA must be sent to all consultants simultaneously. This means on the same date and as close to the same time as possible.]

For the attention of the consultant's authorized representative

Name: [insert authorized representative's name]

Address: [insert authorized representative's address]

Telephone/Fax numbers: [insert authorized representative's telephone/fax numbers]

Email Address: [insert authorized representative's email address]

**DATE OF TRANSMISSION**: [insert date]

Procuring entity: [insert the name of the procuring entity]

**Procurement title:** [insert]

Ref no: [insert]

This notice of intent to award (NOITA) notifies you of our decision to award the above contract to [insert the successful consultant] subject to successful negotiations.

Please note that this notice does not constitute any contract between the procuring entity and the consultant and neither establishes any legal rights or obligations for the procuring entity or consultant Please note that this notice does not constitute any contract between the procuring entity and the consultant and neither establishes any legal rights or obligations for the procuring entity or consultant.

## [Important: provide the results of the evaluation and the prices of each consultant [if applicable] in this NOITA].

Name of consultant	Points scored	proposal price	Evaluated proposal price (if applicable)
[insert name]	[insert points]	[insert proposal price]	[insert evaluated price]
[insert name]	[insert points]	[insert proposal price]	[insert evaluated price]
[insert name]	[insert points]	[insert proposal price]	[insert evaluated price]
[insert name]	[insert points]	[insert proposal price]	[insert evaluated price]
[insert name]	[insert points]	[insert proposal price]	[insert evaluated price]

If your proposal has not been successful, you may request a debriefing in relation to the results of the evaluation of your proposal. If you decide to request a debriefing, your written request must be made within [insert number of stated in the request for proposals and see the module M1 on debriefs in the IFAD Procurement Handbook for more information] business days of receipt of this NOITA.

If your request for a debriefing is received within the deadline above, we will provide the debriefing within [insert number stated in the request for proposals and see the module M1 on debriefs in the IFAD Procurement Handbook for more information] business days of receipt of your request.

The debriefing may be in writing, by video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

The period within which you can protest the procurement proceedings lasts [insert number stated in the request for proposals and see the module M2 on protests in the IFAD Procurement Handbook for more information] business days after the date of transmission of this NOITA.

Yours sincerely,

**Authorised Official** 

## 1. Bank Guarantee Form for Advance Payment

To: [insert name of client] [insert name of contract]

#### Gentlemen:

[date]

In accordance with the payment provision included in the special conditions of contract, which amends clause 18 of the general conditions of contract to provide for advance payment, [insert name and address of consultant] (hereinafter called "the Consultant") shall deposit with the client a bank guarantee to guarantee its proper and faithful performance under the said clause of the contract in an amount of [insert amount of guarantee in figures and words].

We, the [insert bank or financial institution], as instructed by the Consultant, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the client on its first demand without whatsoever right of objection on our part and without its first claim to the Consultant, in the amount not exceeding [insert amount of guarantee in figures and words].

We further agree that no change or addition to or other modification of the terms of the contract to be performed thereunder or of any of the contract documents which may be made between the client and the Consultant, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid and in full effect from the date of the advance payment received by the Consultant under the contract until [insert date].

Yours truly,	
	Signature and seal of the guarantors
[name of bank or financial i	institution]
[address]	

# Section IX. Revised IFAD Policy on Preventing Fraud and Corruption in its Activities and Operations

#### I. Introduction

- 1. The Fund recognizes that the prevention and mitigation of fraud and corruption in its activities and operations are core components of its development mandate and fiduciary duties. The Fund does not tolerate the diversion or waste of its resources through the practices defined in paragraph 6 below.
- 2. The objective of this policy is to establish the general principles, responsibilities and procedures to be applied by the Fund in preventing and addressing prohibited practices in its activities and operations.
- 3. This policy takes effect on the date of its issuance. It supersedes and replaces the IFAD Policy on Preventing Fraud and Corruption in its Activities and Operations (EB 2005/85/R.5/Rev.1) dated 24 November 2005.

## **II. Policy**

## A. General principles

- 4. The Fund has no tolerance towards prohibited practices in its activities and operations. All individuals and entities listed in paragraph 7 below must take appropriate action to prevent, mitigate and combat prohibited practices when participating in an IFAD-financed and/or IFAD-managed operation or activity.
- 5. The Fund endeavours to ensure that individuals and entities that help to prevent or report, in good faith, allegations of prohibited practices are protected against retaliation and to protect individuals and entities that are the subject of unfair or malicious allegations.

### **B.** Prohibited practices

- 6. The following practices are considered to be prohibited practices when engaged in connection with an IFAD-financed and/or IFAD-managed operation or activity:
- (a) A "corrupt practice" is the offering, giving, receiving or soliciting, directly or indirectly, of anything of value in order to improperly influence the actions of another party;
- (b) A "fraudulent practice" is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party in order to obtain a financial or other benefit or to avoid an obligation;
- (c) A "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including improperly influencing the actions of another party;
- (d) A "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party in order to improperly influence the actions of that or another party;
- (e) An "obstructive practice" is: (i) deliberately destroying, falsifying, altering or concealing evidence that may be material to an investigation by the Fund or making false statements to investigators in order to materially impede an investigation by the Fund; (ii) threatening, harassing or intimidating any party in order to prevent that party from disclosing its knowledge of matters relevant to an investigation by the Fund or from pursuing such an

investigation; and/or (iii) the commission of any act intended to materially impede the exercise of the Fund's contractual rights of audit, inspection and access to information.

## C. Scope

- 7. This policy applies to all IFAD-financed and/or IFAD-managed operations and activities and to the following individuals and entities:
- (a) IFAD staff and other persons working for IFAD as non-staff personnel ("IFAD
- (b) staff and non-staff personnel");
- (c) Individuals and entities holding a commercial contract with the Fund and any of their agents or personnel ("vendors");
- (d) Public entities receiving IFAD financing or financing managed by the Fund and any of their agents or personnel ("government recipients") and private entities receiving IFAD financing or financing managed by the Fund and any of their agents or personnel ("non-government recipients") (all collectively referred to as "recipients"); and
- (e) Individuals and entities, other than those referred to above, that receive, apply to receive, are responsible for the deposit or transfer of, or take or influence decisions regarding the use of proceeds from IFAD financing or financing managed by the Fund, including, but not limited to, implementing partners, service providers, contractors, suppliers, subcontractors, sub- suppliers, bidders, consultants and any of their agents or personnel. (All such individuals and entities are collectively referred to as "third parties".)

## D. Responsibilities

## (i) Responsibilities of the Fund

- 8. The Fund endeavours to prevent, mitigate and combat prohibited practices in its operations and activities. This may include adopting and maintaining:
- (a) Communication channels and a legal framework designed to ensure that this policy is communicated to IFAD staff and non-staff personnel, vendors, recipients and third parties and that it is reflected in procurement documents and contracts relating to IFAD-financed and/or IFAD-managed activities and operations;
- (b) Fiduciary controls and supervisory processes designed to support adherence to this policy by IFAD staff and non-staff personnel, vendors, recipients and third parties;
- (c) Measures relating to the receipt of confidential complaints, whistle-blower protection, investigations, sanctions and disciplinary measures which are designed to ensure that prohibited practices can be properly reported and addressed; and
- (d) Measures designed to ensure that the Fund can report individuals and entities that have been found to have engaged in prohibited practices to other multilateral organizations which may be exposed to similar actions by the same individuals and entities and to local authorities in cases where local laws may have been violated.

### (ii) Responsibilities of IFAD staff and non-staff personnel, vendors and third parties

- 9. When participating in an IFAD-financed and/or IFAD-managed operation or activity, IFAD staff and non-staff personnel, vendors and third parties will:
- (a) Refrain from engaging in prohibited practices;
- (b) Participate in due diligence checks and disclose, as required, information relating to themselves or any of their key personnel concerning relevant criminal convictions,

administrative sanctions and/or temporary suspensions; information concerning agents engaged in connection with a procurement process or contract, including the commissions or fees paid or to be paid; and information concerning any actual or potential conflicts of interest in connection with a procurement process or the execution of a contract;

- (c) Promptly report to the Fund any allegations or other indications of prohibited practices that come to their attention by virtue of their involvement in an IFAD-financed and/or IFAD-managed operation or activity;
- (d) Fully cooperate with any investigation conducted by the Fund, including by making personnel available for interviews and providing full access to any and all accounts, premises, documents and records (including electronic records) relating to the relevant IFAD-financed and/or IFAD-managed operation or activity, and by having such accounts, premises, documents and records audited and/or inspected by auditors and/or investigators appointed by the Fund; and
- (e) Maintain strict confidentiality regarding any and all information received as a consequence of their participation in an IFAD investigation or sanctioning process.
- 10. When participating in an IFAD-financed and/or IFAD-managed operation or activity, vendors and third parties will maintain all accounts, documents and records relating to that operation or activity for an adequate period of time, as specified in the relevant procurement documents or contract.

## (iii) Responsibilities of recipients

- 11. When participating in an IFAD-financed and/or IFAD-managed operation or activity, recipients will take appropriate action to prevent, mitigate and combat prohibited practices. In particular, they will:
- (a) Adopt appropriate fiduciary and administrative practices and institutional arrangements in order to ensure that the proceeds of any IFAD financing or financing managed by the Fund are used only for the purposes for which they were provided;
- (b) During selection processes and/or prior to entering into a contractual relationship with a third party, conduct appropriate due diligence checks of the selected bidder or potential contractor, including by verifying whether the selected bidder or potential contractor is publicly debarred by any of the IFIs that are signatories to the Agreement for Mutual Enforcement of Debarment Decisions<sup>9</sup> and, if so, whether the debarment meets the requirements for mutual recognition under the Agreement for Mutual Enforcement of Debarment Decisions:
- (c) Take appropriate action to inform third parties and beneficiaries (defined as "persons whom the Fund intends to serve through its grants and loans") of the present policy as well as the Fund's confidential and secure e-mail address for the receipt of complaints concerning prohibited practices;
- (d) Include provisions in procurement documents and contracts with third parties which:
- (i)Require third parties to disclose, in the course of a procurement process and any time thereafter, information relating to themselves or any of their key personnel concerning relevant criminal convictions, administrative sanctions and/or temporary suspensions; information concerning agents engaged in connection with a procurement process or the execution of a contract, including the commissions or fees paid or to be paid; and information

<sup>&</sup>lt;sup>9</sup> The Agreement for Mutual Enforcement of Debarment Decisions, dated 9 April 2010, was signed by five of the leading IFIs, namely, the African Development Bank Group, the Asian Development Bank, the European Bank for Reconstruction and Development, the Inter-American Development Bank and the World Bank Group.

- concerning any actual or potential conflicts of interest in connection with a procurement process or the execution of a contract;
- (ii)Require third parties to promptly report to the Fund any allegations or other indications of prohibited practices that come to their attention by virtue of their involvement in an IFAD-financed and/or IFAD-managed operation or activity;
- (iii)Inform third parties of the Fund's jurisdiction to investigate allegations and other indications of prohibited practices and to impose sanctions on third parties for such practices in connection with an IFAD-financed and/or IFAD-managed operation or activity;
- (iv)Require third parties to fully cooperate with any investigation conducted by the Fund, including by making personnel available for interviews and by providing full access to any and all accounts, premises, documents and records (including electronic records) relating to the relevant IFAD- financed and/or IFAD-managed operation or activity and to have such accounts, premises, records and documents audited and/or inspected
- (v)by auditors and/or investigators appointed by the Fund;
- (vi)Require third parties to maintain all accounts, documents and records relating to an IFAD-financed and/or IFAD-managed operation or activity for an adequate period of time as agreed with the Fund;
- (vii)Inform third parties of the Fund's policy of unilaterally recognizing debarments imposed by other IFIs if such debarments meet the requirements for mutual recognition under the Agreement for Mutual Enforcement of Debarment Decisions; and
- (viii)Provide for early contract termination or suspension by the recipient if such termination or suspension is required as a consequence of a temporary suspension or sanction imposed or recognized by the Fund;
  - (e) Promptly inform the Fund of any allegations or other indications of Prohibited Practices that come to their attention;
  - (f) Fully cooperate with any investigation conducted by the Fund, including by making personnel available for interviews and by providing full access to any and all accounts, premises, documents and records (including electronic records) relating to the relevant IFAD-financed and/or IFAD-managed operation or activity and to have such accounts, premises, documents and records audited and/or inspected by auditors and/or investigators appointed by the Fund;
  - (g) Maintain all accounts, documents and records relating to an IFAD-financed and/or IFAD-managed operation or activity for an adequate period of time, as specified in the relevant financing agreement; and
  - (h) Maintain strict confidentiality regarding any and all information received as a consequence of their participation in an IFAD investigation or sanctioning process.
  - 12. Where the Fund finds that prohibited practices have occurred, recipients will: (a) Take appropriate corrective measures in coordination with the Fund; and (b) Give full effect to any temporary suspension or sanction imposed or recognized by the Fund, including by not selecting a bidder, not entering into a contract or suspending or terminating a contractual relationship.
  - 13. Prior to the implementation of an IFAD-financed and/or IFAD-managed operation or activity, government recipients will inform the Fund of the arrangements that they have made for receiving and taking action in response to allegations of fraud and corruption relating to the IFAD-financed and/or IFAD-managed operation or activity, including by designating an

independent and competent local authority to be responsible for receiving, reviewing and investigating such allegations.

- 14. When participating in an IFAD-financed and/or IFAD-managed operation or activity, government recipients will, in consultation with the Fund, take timely and appropriate action to launch a local investigation into allegations and/or other indications of fraud and corruption relating to the IFAD-financed and/or IFAD- managed operation or activity; inform the Fund of the actions taken in any such investigation at such intervals as may be agreed upon by the recipient and the Fund on a case-by-case basis; and, upon the completion of such investigation, promptly share the findings and results thereof, including the supporting evidence, with the Fund. Government recipients will work with the Fund to coordinate any actions other than investigations that they may wish to undertake in response to an alleged or otherwise indicated prohibited practice.
- 15. Government recipients are encouraged to have in place, in accordance with their laws and regulations, effective whistle-blower protection measures and confidential reporting channels in order to appropriately receive and address allegations of fraud and corruption relating to IFAD-financed and/or IFAD-managed operations and activities.

### E. Process

## (i) Reporting

- 16. A designated confidential and secure e-mail address for the receipt of allegations of prohibited practices is available on the Fund's website.
- 17. In the event of uncertainty as to whether or not an act or omission constitutes a prohibited practice, the designated confidential and secure e-mail address may be used to seek guidance.
- 18. The Fund treats all reported allegations with strict confidentiality. This means that the Fund does not normally reveal the identity of a reporting party to anybody outside of the investigative, sanctioning or disciplinary process without the consent of the reporting party.
- 19. The Fund endeavours to provide protection from retaliation to any individuals or entities that have helped prevent or have reported to the Fund, in good faith, allegations or other indications of prohibited practices. IFAD staff and non-staff personnel are protected from retaliation under the Fund's Whistle-blower Protection Procedures.

### (ii) Investigations

- 20. Where the Fund has reason to believe that prohibited practices may have occurred, the Fund may decide to review and investigate the matter, irrespective of any investigative actions launched or planned by the recipient.
- 21. The purpose of an investigation conducted by the Fund is to determine whether an individual or entity has engaged in one or more prohibited practices in connection with an IFAD-financed and/or IFAD-managed operation or activity.
- 22. Reviews and investigations conducted by the Fund are, inter alia:
- (a) Strictly confidential, meaning that the Fund does not disclose to anyone outside of the investigative, sanctioning or disciplinary process any evidence or information relating to the review or investigation, including the outcome of a review or investigation, unless such disclosure is allowed under the Fund's legal framework;
- (b) Independent, meaning that no authority is allowed to interfere with an ongoing review or investigation or to otherwise intervene in, influence or stop such a review or investigation; and

- (c) Administrative, as opposed to criminal, in nature, meaning that reviews and investigations conducted by the Fund are governed by the Fund's rules and procedures, not by local laws.
- 23. The office within the Fund that is mandated to conduct reviews and investigations into alleged or otherwise indicated prohibited practices is the Office of Audit and Oversight (AUO). Without prejudice to paragraphs 9(d) and 11(f), AUO may agree not to disclose to anybody outside of AUO any evidence or information that it has obtained on the condition that such evidence or information may be used solely for the purpose of generating new evidence or information, unless the provider of the evidence or information consents.

#### F. Sanctions and related measures

## (i) Temporary suspensions

- 24. During the course of an IFAD review or investigation, or pending the conclusion of a sanctioning process, the Fund may decide, at any time, to temporarily suspend payments to IFAD non-staff personnel, non-government recipients, vendors or third parties or to temporarily suspend their eligibility to participate in IFAD- financed and/or IFAD-managed operations and activities for an initial period of six (6) months, subject to a possible extension of that suspension for an additional six (6) months.
- 25. IFAD staff may be temporarily suspended from their duties in accordance with the applicable human resources framework.

### (ii) Sanctions

- 26. If the Fund determines that IFAD non-staff personnel, non-government recipients, vendors or third parties have engaged in prohibited practices, the Fund may impose administrative sanctions on such individuals or entities.
- 27. Sanctions are imposed on the basis of: (i) the findings and evidence presented by AUO, including mitigating and exculpatory evidence; and (ii) any evidence or arguments submitted by the subject of the investigation in response to the findings presented by AUO.
- 28. The Fund may apply any of the following sanctions or a combination thereof:
- (a) Debarment, which is defined as declaring an individual or entity ineligible, either indefinitely or for a stated period of time, to: (i) be awarded any IFAD- financed contract; (ii) benefit, financially or otherwise, from any IFAD- financed contract, including by being engaged as a subcontractor; and (iii) otherwise participate in the preparation or implementation of any IFAD- financed and/or IFAD-managed operation or activity;
- (b) Debarment with conditional release, which is defined as a debarment that is terminated upon compliance with conditions set forth in the sanction decision;
- (c) Conditional non-debarment, which is defined as requiring an individual or entity to comply with certain remedial, preventive or other measures as a condition for non-debarment on the understanding that a failure to comply with such measures within a prescribed period of time will result in an automatic debarment under the terms provided for in the sanction decision:
- (d) Restitution, which is defined as a payment to another party or the Fund (with respect to the Fund's resources) of an amount equivalent to the amount of the diverted funds or the economic benefit obtained as a result of having engaged in a prohibited practice; and

- Letter of reprimand, which is defined as a formal letter of censure for the actions of an (e) individual or entity which informs that individual or entity that any future violation will lead to more severe sanctions.
- 29. The Fund may extend the application of a sanction to any affiliate of a sanctioned party even if the affiliate has not been directly involved in the prohibited practice. An affiliate is defined as any individual or entity that is: (i) directly or indirectly controlled by the sanctioned party; (ii) under common ownership or control with the sanctioned party; or (iii) acting as an officer, employee or agent of the sanctioned party, including owners of the sanctioned party and/or those who exercise control over the sanctioned party.
- For the purposes of IFAD-financed and/or IFAD-managed operations and activities. 30. the Fund may consider as debarred individuals and entities that have been debarred by another IFI where: (i) that IFI is a signatory to the Agreement for Mutual Enforcement of Debarment Decisions: and (ii) such debarment meets the requirements for mutual recognition under the Agreement for Mutual Enforcement of Debarment Decisions. 10

### (iii) Disciplinary measures

31. If the Fund finds that IFAD staff have engaged in prohibited practices, the Fund may apply disciplinary measures and may require restitution or other compensation in accordance with the applicable human resources framework.

## G. Referrals and information-sharing

- The Fund may, at any time, refer information or evidence relating to an ongoing or 32. completed investigative, sanctioning or disciplinary process to the local authorities of a Member State. In determining whether such a referral is appropriate, the Fund takes into consideration the interests of the Fund, the affected Member States, the individuals or entities under investigation and any other persons, such as witnesses, who are involved in the case.
- 33. If the Fund obtains information or evidence indicating potential wrongdoing in connection with the operations and/or activities of another multilateral organization, the Fund may make such information or evidence available to the other organization for the purposes of its own investigative, sanctioning or disciplinary processes.
- 34. In order to facilitate and regulate the confidential exchange of information and evidence with local authorities and multilateral organizations, the Fund seeks to conclude agreements which establish the rules for such an exchange.

## H. Operational responses to Prohibited Practices

### (i) Rejection of an award of contract

The Fund may refuse to give its no-objection to the award of a contract to a third party if it determines that the third party, or any of its personnel, agents, sub consultants, subcontractors, service providers, suppliers and/or their employees, engaged in a prohibited practice while competing for the contract in question.

### (ii) Declaration of misprocurement and/or ineligibility of expenditures

The Fund may, at any time, declare a misprocurement and/or the ineligibility of any 36. expenditures associated with a procurement process or contract if it determines that a third

<sup>&</sup>lt;sup>10</sup> The Fund may, in the future, decide to also recognize debarments imposed by entities that are not signatories to the Agreement for Mutual Enforcement of Debarment Decisions.

party or a representative of the recipient has engaged in a prohibited practice in connection with the procurement process or contract at issue and that the recipient has not taken timely and appropriate action, satisfactory to the Fund, to address such practices when they occur.

## (iii) Suspension or cancellation of loan or grant

37. If the Fund determines that a recipient has not taken timely and appropriate action, satisfactory to the Fund, to address prohibited practices when they occur, the Fund may suspend or cancel, in whole or in part, the loan or grant affected by such practices.